

Ref No: nm/2017

Date: 14th August, 2017

BSE Limited Corporate Relations Department Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400 001.	National Stock Exchange of India Ltd. Exchange Plaza, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
BSE Scrip Code: 520151	NSE Symbol: SHREYAS

Dear Sir,

Sub: Investor Presentation

Pursuant to Regulation 30 and 46(2) of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith copy of presentation to be made to Investors and Analysts on the financial results of the Company for the quarter ended 30th June, 2017.

Thanking you

Yours faithfully,
For **Shreyas Shipping & Logistics Limited**



Namrata Malushte
Company Secretary



Quarterly
Presentation
(Q1 2017-18)

Moving Assets Delivering Diversity





- Incorporated in 1988 and headquartered in Mumbai, Shreyas Shipping and Logistics Ltd (SSLL) operates in two business segments viz. Shipping and Logistics (Coastal and Exim Cargo)
- The pioneer and a market leader, SSLL is a part of 40- Year old global conglomerate Transworld Group
- The Group offers range of services from Ship Owning , Feederling, NVOCC, Logistics, Freight Forwarding and Supply Chain Management, Ship Management ands Ship Agencies






Dominating the Indian Coastal Line

- Offers coastal containerised shipping services at Mundra, Pipavav, Hazira, Cochin, Goa, JNPT, Tuticorin, Mangalore, Katupalli, Krishnapatnam, Chennai, Jebel Ali, Kolkata, Haldia and Vishakhapatnam
- Maintains strong rapport with several International Main Line operators
- Reaches out to locations that do not have larger ship handling capacities
- Achieves higher operational efficiencies through regular maintenance of fleets


Routes




PIX-1
Route covered: Mundra - Hazira - Cochin - Tuticorin - Mangalore - Mundra
Voyage days (round trip): 14
Vessels deployed: 2
Cargo: Domestic & Feeder



PIX-2
Route covered: Mundra – Tuticorin - Kattupalli – Krishnapatnam – Chennai - Tuticorin - Cochin - Jebel Ali - Mundra
Voyage days (round trip): 28
Vessels deployed: 4 (3 of SSL and 1 of SCI)
Cargo: Domestic and Export



SMILE
Route covered: Mundra - Pipavav - Cochin – Tuticorin - Mundra
Voyage days (round trip): 14
Vessels deployed: 2 (1 each of SSL and SCI)
Cargo: Domestic and Export



ECC
Route covered: Krishnapatnam – Vizag – Haldia – Vizag - Krishnapatnam
Voyage days (round trip): 10
Vessels deployed: 4
Cargo: Domestic and Export





Fleet Diversity



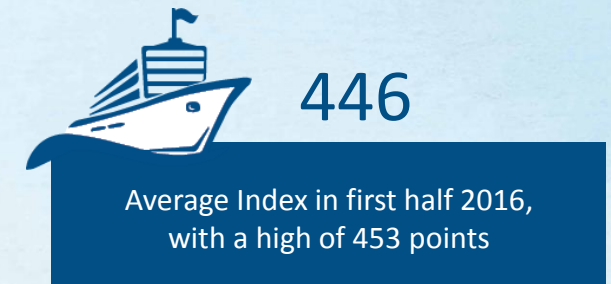
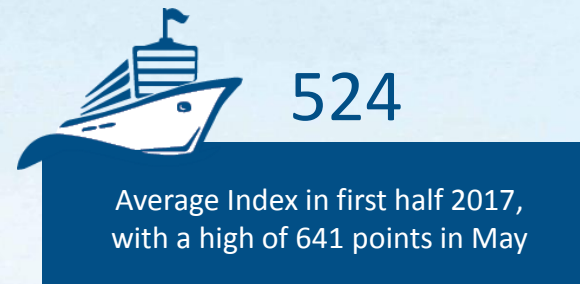
Name	Year Built	Capacity (in TEUs)	G.R.T
SSL Visakhapatnam	1996	1613	18602
SSL Kochi	1998	1,725	21,339
SSL Kutch	1998	1,725	21,339
SSL Chennai	1997	700	8,214
SSL Bharat	1996	2,959	29,383
SSL Mumbai	1997	1,613	18,602
SSL Gujarat	1996	1,613	18,602
SSL Sagarmala	1989	569	6,942
SSL Delhi	2000	2,500	25369
SSL Kolkata	2007	1,100	9956



Global Container Market

- Global Container Index increased in the month of March but reverted to downward trend in the following months
- The charter hire and the scrap prices that softened in the last two months of the quarter, have reverted to upward trend currently

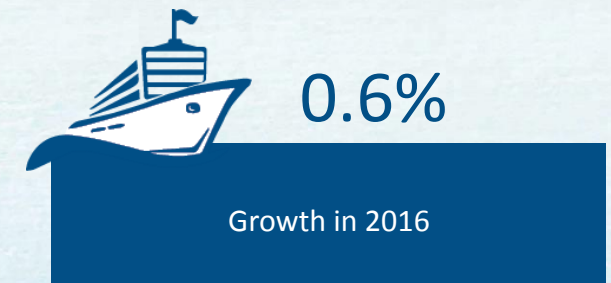
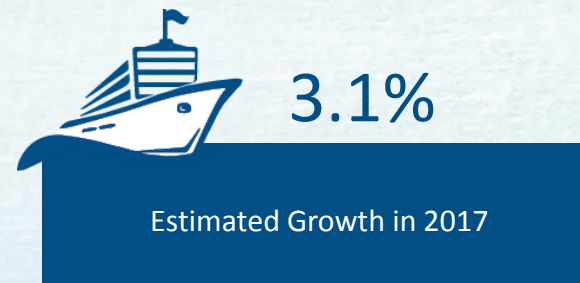
Index Price Comparison



Global Fleet Growth

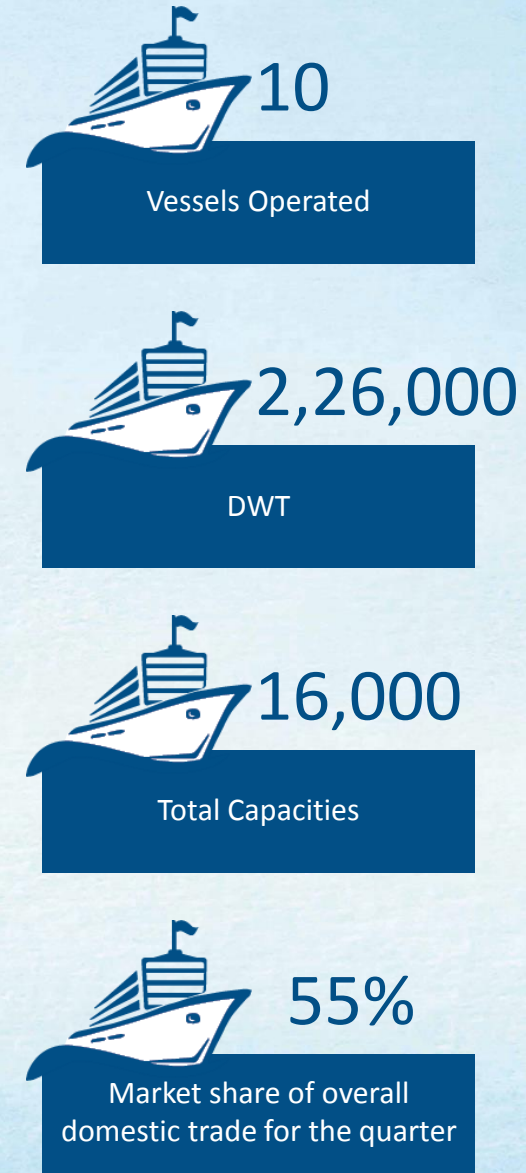
- Delivery levels still running short of what was scheduled at the start of the year with 80 ships (or 592,000 teu) delivered up to late July
- Net of scrapping this equates to fleet growth of 1.4%
- Around 1.1 million teu are estimated to enter service in 2017 with 450,000 being scrapped

Global Fleet Growth





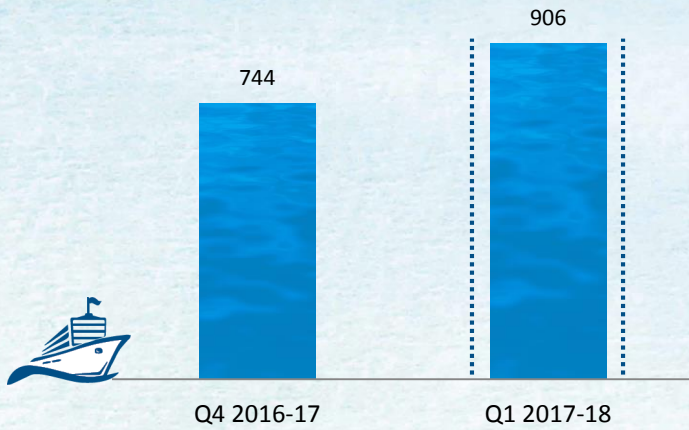
- Utilization levels on all the services from North to South and West to East remained at the level of around 97% and on the reverse leg was around 70 to 75% post deployment of increased capacity acquired during the quarter
- Utilization level on the ECC service from South to North was around 89% and on reverse leg was 67%
- Drydocked SSL BHARAT and SSL Mumbai
- Smooth co-operation with SCI and SIMATECH for providing better frequency to the customers and tonnage rationalisation
- SSL Sagarmala has lived her life and may not be advisable to take her through next special survey; to be scrapped by Dec 2017 and the expected loss on sale is included under the exceptional item





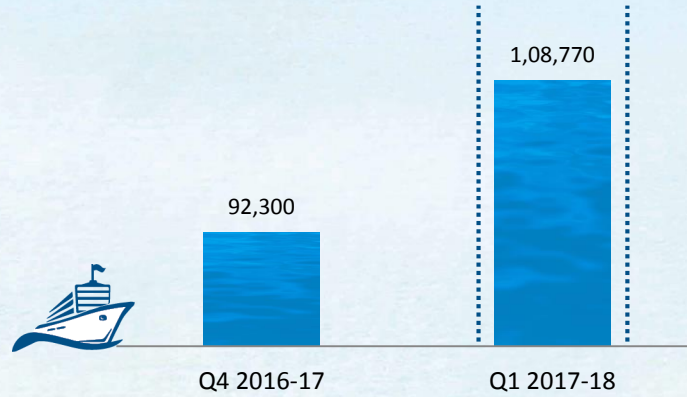
Company Performance Q1 2017-18 (contd.)

Total Vessel Operating Days




22% ▲

Volumes



18% ▲




7% ▲

Average increase in freight




8% ▲

Increase in operating margins



12% ▲

Increase in domestic volumes



11% ▲

Increase in domestic trade volumes





Key Highlights Q1 2017-18

- Signed a joint venture agreement with Suzue Corporation, Japan on 12th June 2017 in Mumbai for undertaking international freight forwarding, custom clearance service and other land logistic services
- Signed MOU to purchase a Multipurpose Vessel (MPP) of 17472 DWT (expected to be delivered in Sept 2017), with an intension to explore new opportunities through diversification into coastal break bulk trade
- Bagged a contract from Rashtriya Ispat Nigam Ltd (RINL) worth Rs 72 crores for transporting 225,000 Tons products from its plant at Visakhapatnam to stockyards in Ahmedabad, Mumbai and Kochi to further strengthen our plans of venturing into coastal break bulk trade





Performance Snapshot



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Rs in Lacs

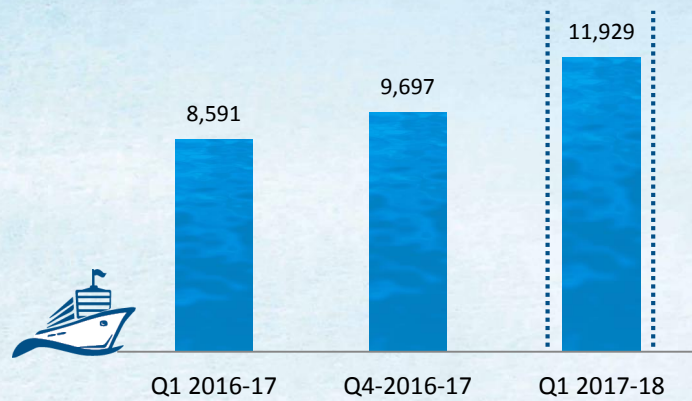


Particulars	June 2017	March 2017	June 2016
Revenue from operations	11,786	9,597	8,511
Other Income	143	100	80
Total Income	11,929	9,697	8,591
Operating and Admin Expenses	9,100	8,121	7,379
EBITDA	2,830	1,576	1,212
Less : Interest	274	255	250
Less : Depreciation	463	249	456
Profit/(Loss) Before Exceptional Item	2,092	1,072	507
Less: Exceptional Item	(129)	(2,320)	-
Profit/(Loss) Before Tax	1,963	(1,247)	507
Less: Tax	46	10	20
Profit/(Loss) after tax	1,917	(1,258)	487





Revenues



23% ▲

Profit After Tax excl. exceptional



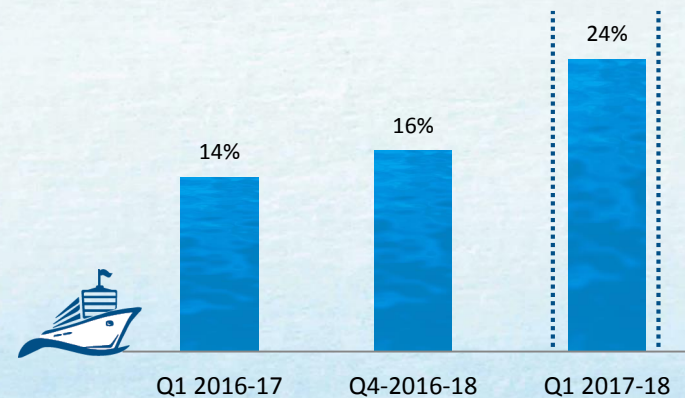
93% ▲

EBITDA



80% ▲

EBITDA Margin



8% ▲





The Way Forward



- Commencement and strengthening of coastal breakbulk business using MPP vessels
- Expansion of container as well as breakbulk trade into other regional areas
- Continuation of growth in container and MPP tonnage and business



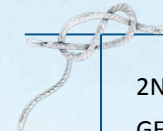


Registered Office



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Capt. V. K. Singh ED & CEO
Mr. Rajesh Desai, CFO

Thank You

