

Transworld Shipping Lines Limited Completes Acquisition of 100% Stake in Transworld Integrated Logistek Private Limited and Transworld Logistics Private Limited

Transworld Shipping Lines Limited (formerly known as Shreyas Shipping & Logistics Ltd), a prominent leader in the shipping and logistics industry, is delighted to announce the successful acquisition of 100% equity stake in Transworld Integrated Logistek Private Limited ("TILPL") and Transworld Logistics Private Limited (TLPL). With this landmark transaction, TILPL & TLPL become wholly owned subsidiaries of Transworld Shipping Lines Limited, further strengthening the Company's position as a comprehensive logistics solutions provider.

Strategic Rationale and Benefits

These acquisitions represent a pivotal moment in Transworld Shipping Lines Limited's future strategy, reflecting the Company's commitment to innovation, expansion, and value creation for all stakeholders. The integration with both these entities will unlock diverse avenues for growth as follows:

- **Accelerate Revenue Growth:**

By leveraging TILPL's established market presence and operational expertise, the Company will unlock new revenue streams and drive sustainable financial growth. The expanded portfolio of services will cater to a broader spectrum of customer needs, enhancing overall competitiveness.

- **Diversify Offerings and Expand into Emerging Markets:**

The combined entity will be uniquely positioned to offer diversified logistics solutions, facilitating entry into emerging markets and key trade corridors. This strategic expansion will allow the Company to tap into high-growth regions and capitalize on evolving global trade dynamics.

- **Increase Global Outreach and Service Capabilities:**

With TILPL's robust infrastructure and international network, Transworld Shipping Lines Limited will significantly enhance its global outreach. Customers will benefit from a wider range of integrated services, improved connectivity, and seamless end-to-end solutions across geographies.

- **Enhance Customer Acquisition and Retention:**

The acquisition is expected to strengthen customer relationships by delivering superior value, operational efficiency, and tailored solutions. The Company anticipates increased customer acquisition and improved retention rates, driven by its commitment to excellence and innovation.

- **Enhance Operational Efficiency and Cost-Effectiveness by Controlling Costs with In-House Vessels:**

This acquisition will allow direct control over a fleet of in-house vessels thereby reducing dependency on third-party shipping providers, minimizing external chartering costs and associated markups.

- **Enable Expansion into Broader Opportunities Across Multiple Ports:**

The Company shall now be poised to expand its presence across a wider network of ports, both domestically and internationally, by leveraging the established relationships and operational footprint of Transworld Logistics Private Limited, thereby Offer end-to-end logistics solutions in new regions, catering to diverse customer needs and tapping into emerging trade corridors and Increase flexibility in cargo handling and routing, allowing the company to serve more destinations and adapt to shifting global trade patterns.

- **Strengthen Global Outreach and Customer Retention for the Group's Service Capabilities:**

This acquisition is expected to Broaden its global reach, connecting with new markets and customers through enhanced logistics and shipping capabilities and deliver a deliver a more comprehensive suite of services, including freight forwarding, shipping agency, and integrated supply chain solutions, tailored to the evolving needs of international clients.

Leadership Perspective

Mr. Ramesh S. Ramakrishnan, Executive Chairman of Transworld Shipping Lines Limited, commented:

“This acquisition is a pivotal step in our strategy to strengthen Transworld Shipping Lines Limited’s position as a global logistics leader. By bringing Transworld Integrated Logistek and Transworld Logistics into our fold, we are not only expanding our service capabilities and market reach, but also reinforcing our commitment to delivering innovative, customer-centric solutions. We look forward to leveraging synergies, driving sustainable growth, and creating enhanced value for our customers and stakeholders. Our combined strengths will enable us to respond more effectively to the dynamic needs of the global supply chain and set new benchmarks in operational excellence.”

About Transworld Shipping Lines Limited

Transworld Shipping Lines Limited, with its legacy of excellence and innovation, continues to set industry standards in shipping and logistics. The Company's unwavering focus on customer satisfaction, operational efficiency, and strategic growth has established it as a trusted partner for businesses worldwide.

Contact Information

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