

# **19<sup>TH</sup> ANNUAL REPORT 2006-2007**

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# Letter to Shareholders

Dear Shareholders.

At the end of fiscal 06-07, I am pleased to report consistent and continued progress across both of our business segments, i.e., shipping and logistics, together with signs of stronger growth coming through in future years.

The Indian economy is growing at unprecedented rate and all indicators of the health of the economy are positive. The GDP growth rate for the year 2006-07 is now being estimated at 9.2% to touch Rs. 28,44,000 crores. Exports are up 36.3% to USD 89.5 billion in April, 06 to December, 06.

Growth in containerized trade remained strong through 2006, at an estimated 10.7%. Growth in the supply of container capable capacity in 2006 was particularly rapid, at 13.3%, giving a container capable fleet, at the end of the year, of 11.5m TEU. Although 2007 is expected to see slightly slowed demand growth (9.6%), it is still healthy, and is projected to speed up into 2008. Whatever their precise progress, demand and supply growth look set to remain at least in relative proximity. This could keep the market balance from tipping too far either way.



This was a significant year for Shreyas because it marked the successful end of a period of strategic change in our approach and business model and, more importantly, the recognition and first fruits of that strategy. Shreyas is on the cusp of a major diversification of its business model which will propel it into a new orbit in terms of size, diversity and performance benchmarks.

We are beginning to see our strategy translate into real financial benefit. We have been re-classified as a logistics company from a pure shipping company. This change is nothing but a reflection of the success of our strategy, pursued in previous years, of migrating Shreyas away from traditional shipping. And we are beginning to see that strategy translate into real financial benefit. This highlights the important fact that during fiscal 06-07, logistics generated about 55% of Shreyas' total revenue. The shipping business is a strong companion to the logistics activity by filling up the gaps in the supply chain.

So, overall, it was a year in which Shreyas did not make any major strategic changes. We stuck to our two main areas of activity, enhancing our shipping and logistics businesses with modest acquisitions of fleet and container inventory. During the year, Shreyas stepped up diversification efforts and scaled up growth targets to enhance value creation for the shareholders and for lasting success of the Company.

The outlook for the next fiscal remains bright. We are in good shape and, as we move through 2007-08, we feel comfortable with the outlook for our businesses. I remain confident that Shreyas' highly skilled and dedicated Management and employees will grasp the opportunity to build on our strengths, expand our services, deepen our client relationships and create value for all our stakeholders. Shreyas' highly competent and committed work force is determined to take the Company into a higher trajectory of growth, performance and profitability.

Shreyas continues to seek acquisitions and strategic alliances which will help extend the range of services to its customers and help expand the logistics chain. We look towards the future from a firm financial and organisational base and are actively pursuing new opportunities for further growth and value creation.

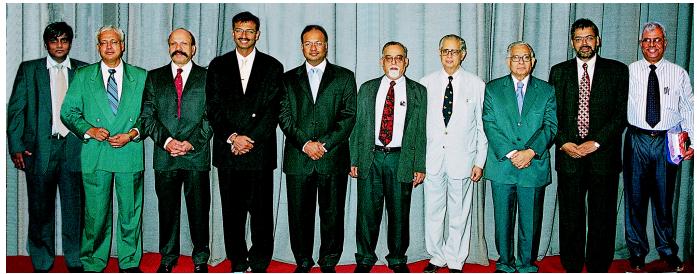
With confidence, based on proven resilience to challenges and with well planned strategies, Shreyas is poised for exponential growth and is moving ahead with strong portfolio of resources and competencies. As we move ahead fuelled by a shared passion to reach our milestones with innovation and speed, we look forward to your support in our journey to success.

Mumbai 1st June, 2007

S. Ramakrishnan Chairman & Managing Director



## **BOARD OF DIRECTORS**



From left to right: Mr. Bherulal Chaudhary, Mr. V. Ramnarayan, Mr. L. B. Culas, Mr. S. Mahesh, Mr. S. Ramakrishnan, Capt. P. P. Radhakrishnan, Mr. K. P. Medhekar, Mr. Amitabha Ghosh, Mr. Anil Devli, Mr. S. Ragothaman

#### **Management Team:**

Mr Anil Devli

- Executive Director

Mr. Vinay Kshirsagar

- Chief Financial Officer

Capt. V. K. Singh

- General Manager -Commercial & Operations

Capt. Ashwin Advani

- General Manager -

Capt. Pradeep Kumar

Commercial & Operations

Capt. Rakesh Prasad

- General Manager -Commercial

- General Manager -

Commercial

Ms. Megha Samtani

- Company Secretary

Ms. Rajna Ganesh

- General Manager -

Finance & Accounts

Ms. Monica Gandhi

- General Manager -Finance & Accounts

## **Statutory Auditors**

Sridhar & Santhanam

## **Internal Auditors**

A. F. Ferguson & Co.

## **Solicitors**

Mahimtura & Co.

#### **Bankers**

Standard Chartered Bank

ICICI Bank Ltd.

Canara Bank, London

State Bank of India

UTI Bank Ltd.

#### Registrar & Share Transfer Agent

Intime Spectrum Registry Ltd.

C-13, Pannalal Silk Mills Compound

L. B. S. Marg, Bhandup (West)

Mumbai - 400 078

Tel: 2596 3838

Fax: 2596 2691

## Registered office

1110/1111 Embassy Centre

Nariman Point Mumbai- 400 021

Tel: 6622 0100 Fax: 2283 6805

## Administrative office

'Orient Shreyas', Plot No. 203 Station Avenue Road Chembur, Mumbai - 400 071

Tel: 6622 0300 Fax: 2529 5412



# **Notice**

NOTICE is hereby given that the Nineteenth Annual General Meeting of the Members of Shreyas Shipping & Logistics Limited will be held on Saturday, the 21st day of July, 2007 at 11.00 a.m. at Nehru Centre Auditorium, Discovery of India Building, Nehru Centre, Dr. Annie Besant Road, Worli, Mumbai 400 018 to transact the following business:

#### **ORDINARY BUSINESS:**

- 1. To receive, consider and adopt the audited Profit & Loss Account for the year ended on 31st March, 2007 and the Balance Sheet as at that date together with the Reports of the Board of Directors and Auditors thereon.
- 2. To confirm the payment of interim dividend on Preference Shares.
- 3. To confirm the payment of interim dividend on Equity Shares.
- 4. To appoint a Director in place of Mr. Leonard Basil Culas, who retires by rotation and, being eligible, offers himself for re-appointment.
- 5. To appoint a Director in place of Capt. Panthaloor Puthenveetil Radhakrishnan, who retires by rotation and, being eligible, offers himself for re-appointment.
- 6. To appoint a Director in place of Mr. S. Ragothaman, who retires by rotation and, being eligible, offers himself for re-appointment.
- 7. To appoint M/s. Sridhar & Santhanam, Chartered Accountants, as the Auditors of the Company to hold office from the conclusion of this Annual General Meeting upto the conclusion of the next Annual General Meeting and to fix their remuneration.

#### SPECIAL BUSINESS:

8. To consider and if thought fit, to pass, with or without modification(s), the following resolution as a Special Resolution:

"RESOLVED that in partial modification of the Resolution passed at the Annual General Meeting of the Company held on 21st July, 2006 in relation to the terms of remuneration of Mr. Anil Devli, Executive Director of the Company and in accordance with the provisions of Sections 269, 309, 310, 311, Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956, the Company hereby approves of the change in the amount of remuneration and other benefits payable / allowed to Mr. Anil Devli as set out below (including the remuneration to be paid in the event of loss or inadequacy of profits) for the period 1st April, 2007 to 20th April, 2007, and the Board of Directors be and is hereby authorised to alter and vary such revised terms and conditions in accordance with the laws in force from time to time and as may be agreed to by the Directors and acceptable to Mr. Anil Devli, provided that such alterations are not less beneficial to the Company.

#### (a) Salary:

Consolidated salary in the range of Rs.5,000,000/- (Fifty lacs only) to Rs.7,500,000/- (Seventy five lacs only) per annum including Company's contribution to Provident Fund, Gratuity, Exgratia, Leave travel allowance and all other allowances with authority to the Board to fix his salary within the above range from time to time, increasing thereby proportionately, all benefits related to the quantum of salary.

#### (b) Other benefits:

- Provision of transportation /conveyance facilities.
- Provision of telecommunication facilities.
- Leave encashment as per rules of the Company.
- Reimbursement of medical expenses incurred for himself and his family as per rules of the Company.
- Reimbursement of entertainment and other expenses actually and properly incurred for the business of the Company as well as other expenses incurred in the performance of duties on behalf of the Company.
- Personal accident / Mediclaim insurance.

The aggregate remuneration payable to Mr. Anil Devli, shall be subject to the overall ceilings laid down in Sections 198 and 309 and other applicable provisions of the Companies Act, 1956.

#### Minimum Remuneration:

Where in the financial year during the tenure of Mr. Anil Devli, the Company incurs a loss or its profits are inadequate, the Company shall pay to Mr. Anil Devli the above remuneration by way of salary and perquisites as a minimum remuneration subject to the upper limits specified under Section II of Part II of Schedule XIII to the Companies Act, 1956 including any statutory modifications or reenactments thereof, for the time being in force.

#### (d) Sitting fees:

Mr. Anil Devli shall not be entitled to any sitting fees.

FURTHER RESOLVED that the Board of Directors of the Company be and is hereby authorised to do all such acts, deeds, matters and things as may be considered desirable and expedient to give effect to this resolution including the execution of supplemental agreement between the Company and Mr. Anil Devli."

To consider and if thought fit, to pass, with or without modification(s), the following resolution as a Special Resolution:

"RESOLVED that pursuant to the provisions of Sections 198, 269, 309, 310, 311, Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956 and all guidelines for managerial remuneration issued by the Central Government from time to time and subject



to such approvals, if any as may be necessary, the Company hereby accords its approval to the re-appointment of Mr. Anil Devli as an Executive Director of the Company for a further period of five years with effect from 21st April 2007 on the terms and conditions including those related to remuneration as set out hereunder with a liberty to the Board of Directors (hereinafter referred to as "the Board" which term shall be deemed to include any Committee which the Board may constitute to exercise its powers, including the powers conferred by this resolution) to alter and vary the terms and conditions of the said appointment and /or remuneration within the parameters of the applicable laws or any amendments thereto.

#### (a) Salary:

Consolidated salary in the range of Rs.5,000,000/- (Fifty lacs only) to Rs.7,500,000/- (Seventy five lacs only) per annum **including** Company's contribution to Provident Fund, Gratuity, Exgratia, Leave travel allowance and all other allowances with authority to the Board to fix his salary within the above range from time to time, increasing thereby proportionately, all benefits related to the quantum of salary.

#### (b) Other benefits:

- Provision of transportation /conveyance facilities.
- Provision of telecommunication facilities.
- Leave encashment as per rules of the Company.
- Reimbursement of medical expenses incurred for himself and his family as per rules of the Company.
- Reimbursement of entertainment and other expenses actually and properly incurred for the business of the Company as well as other expenses incurred in the performance of duties on behalf of the Company.
- Personal accident / Mediclaim insurance.

The aggregate remuneration payable to Mr. Anil Devli, shall be subject to the overall ceilings laid down in Sections 198 and 309 and other applicable provisions of the Companies Act, 1956.

#### (c) Minimum Remuneration:

Where in any financial year during the tenure of Mr. Anil Devli, the Company incurs a loss or its profits are inadequate, the Company shall pay to Mr. Anil Devli the above remuneration by way of salary and perquisites as a minimum remuneration subject to the upper limits specified under Section II of Part II of Schedule XIII to the Companies Act, 1956 including any statutory modifications or reenactments thereof, for the time being in force.

#### (d) Sitting fees

Mr. Anil Devli shall not be entitled to any sitting fees.

FURTHER RESOLVED that the Board of Directors of the Company be and is hereby authorised to do all such acts, deeds, matters and things as may be considered desirable and expedient to give effect to this resolution including the execution of agreement between the Company and Mr. Anil Devli."

10. To consider and if thought fit, to pass, with or without modification(s), the following resolution as a Special Resolution:

"RESOLVED that in partial modification of the Resolution passed at the Annual General Meeting of the Company held on 21st July, 2006 in relation to the terms of remuneration of Mr. S. Ramakrishnan, Chairman & Managing Director of the Company and in accordance with the provisions of Sections 269, 309, 310, 311, Schedule XIII and other applicable provisions, if any, of the Companies Act, 1956, the Company hereby approves of the change in the amount of remuneration and other benefits payable / allowed to Mr. S. Ramakrishnan as set out below (including the remuneration to be paid in the event of loss or inadequacy of profits in any financial year during the tenure of his appointment) with effect from 1st April, 2007, and the Board of Directors be and is hereby authorised to alter and vary such revised terms and conditions in accordance with the laws in force from time to time and as may be agreed to by the Directors and acceptable to Mr. S. Ramakrishnan, provided that such alterations are not less beneficial to the Company.

#### (a) Salary:

Consolidated salary in the range of Rs.7,000,000/- (Seventy lacs only) to Rs.12,500,000/- (One Crore Twenty Five lacs only) per annum **including** Company's contribution to Provident Fund, Gratuity, Exgratia, Leave travel allowance and all other allowances with authority to the Board to fix his salary within the above range from time to time, increasing thereby proportionately, all benefits related to the quantum of salary.

## (b) Other benefits:

- Provision of transportation /conveyance facilities.
- Provision of telecommunication facilities.
- Leave encashment as per rules of the Company.
- Reimbursement of medical expenses incurred for himself and his family as per rules of the Company.
- Reimbursement of entertainment and other expenses actually and properly incurred for the business of the Company as well as other expenses incurred in the performance of duties on behalf of the Company.
- Personal accident / Mediclaim insurance.

The aggregate remuneration payable to Mr. S. Ramakrishnan, shall be subject to the overall ceilings laid down in Sections 198 and 309 and other applicable provisions of the Companies Act, 1956.

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#### (c) Minimum Remuneration:

Where in any financial year during the tenure of Mr. S. Ramakrishnan, the Company incurs a loss or its profits are inadequate, the Company shall pay to Mr. S. Ramakrishnan the above remuneration by way of salary and perquisites as a minimum remuneration subject to the upper limits specified under Section II of Part II of Schedule XIII to the Companies Act, 1956 including any statutory modifications or re-enactments thereof, for the time being in force.

#### (d) Sitting fees:

Mr. S. Ramakrishnan shall not be entitled to any sitting fees.

FURTHER RESOLVED that the Board of Directors of the Company be and is hereby authorised to do all such acts, deeds, matters and things as may be considered desirable and expedient to give effect to this resolution including the execution of supplemental agreement between the Company and Mr. S. Ramakrishnan."

1st June, 2007

By Order of the Board of Directors

Registered Office: 1110/1111, Embassy Centre Nariman Point Mumbai - 400 021

Megha Samtani Company Secretary

#### NOTES:

1. A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITLED TO APPOINT A PROXY OR PROXIES TO ATTEND AND VOTE ON HIS BEHALF ON A POLL ONLY. A PROXY NEED NOT BE A MEMBER OF THE COMPANY.

Proxy form, in order to be effective, must be deposited at the Registered Office of the Company not less than 48 hours before the time of

- 2. An Explanatory Statement pursuant to Section 173(2) of the Companies Act, 1956, in respect of Special Business as set out above, is annexed hereto.
- 3. Profiles of the Directors retiring by rotation and Director being re-appointed, as required by Clause 49(IV)(G)(i) of the Listing Agreement entered into with the Stock Exchanges, are given in the Report on Corporate Governance forming part of the Directors' Report.
- The Register of Members and Share Transfer Books of the Company will remain closed from Monday, 16th July, 2007 to Saturday, 21st July, 2007, both days inclusive, for the purpose of the Annual General Meeting.
- 5. Members are requested to:
  - (a) Notify any change in their address to the Registrar and Share Transfer Agent, M/s. Intime Spectrum Registry Limited; C-13, Pannalal Silk Mills Compound, L. B. S. Marg, Bhandup (West), Mumbai - 400 078, in case of Members holding shares in physical form and update such details with their respective Depository Participants, in case of Members holding shares in electronic form.
  - (b) Bring their attendance slips alongwith the copies of the Annual Report to the Meeting.
- 6. Pursuant to the provisions of Section 205 of the Companies Act, 1956, the Company has already transferred the unclaimed / unpaid dividend declared upto and including the financial year ended 31st March, 1995 to the General Revenue Account of the Central Government as required by the Companies Unpaid Dividend (Transfer to the General Revenue Account of the Central Government) Rules, 1978. Shareholders who have so far not claimed or collected their dividends upto the aforesaid financial year are requested to forward their claims in the prescribed Form II of the Companies Unpaid Dividend (Transfer to the General Revenue Account of the Central Government) Rules, 1978 to:

Office of the Registrar of Companies Central Government Office Building "A" Wing, 2nd floor CBD Belapur, Navi Mumbai, Maharashtra - 400 614

In terms of the provisions of Sections 205A and 205C of the Companies Act, 1956, as amended, the amount of dividend remaining unpaid or unclaimed for a period of seven years from the date of transfer to the unpaid dividend account, is required to be transferred to the Investor Education and Protection Fund established by the Central Government (hereinafter referred to as the 'said Fund'). Accordingly, unclaimed / unpaid dividend for the financial years ended 31st March, 1996 and 31st March, 1997 and period ended 30th September, 1998 and 31st March, 1999 has been transferred to the said Fund.

Unclaimed dividend for the financial year ended 31st March, 2001 and thereafter (wherever declared) is still lying with the Company. The Members, who have not yet encashed the dividend warrants for the financial years ended 31st March, 2001, 31st March, 2002, 31st March, 2004, 31st March, 2005 (interim and final dividend), 31st March, 2006 (interim and final dividend) and 31st March, 2007 (interim dividend) are requested to send claims to the Company, if any, before the respective amounts become due for transfer to the said Fund. No claim shall lie against the Company or the said Fund after transfer as mentioned above.

- 7. All documents referred to in the above Notice and the accompanying Explanatory Statement are open for inspection at the Registered Office of the Company on all working days (except Saturdays, Sundays and holidays) between 10.00 a.m. and 12.30 p.m. up to the date of the Annual General Meeting.
- 8. Members holding shares under multiple folios in the identical order of names are requested to consolidate their holdings into one folio.



- 9. Members who hold Shares in physical form can nominate a person in respect of Shares held by them singly or jointly pursuant to the provisions of Section 109A of the Companies Act, 1956. Members who hold Shares in a single name are advised, in their own interests, to avail of the nomination facility by completing and submitting Form no.2B, in duplicate, to the Company's Registrar and Share Transfer Agent, M/s. Intime Spectrum Registry Limited. Blank forms will be supplied by M/s. Intime Spectrum Registry Limited on request. Form No.2B can also be downloaded from the website of the Company at www.shreyas.co.in under the section 'Investors Area'. Members holding Shares in the dematerialised form may contact their Depository Participant for recording the nomination in respect of their Shares.
- 10. Members desirous of getting any information about the Accounts and / or Operations of the Company are requested to address their queries to the Company Secretary at least seven days in advance of the Meeting so that the information required can be made readily available at the Meeting.

1st June, 2007

By Order of the Board of Directors

Registered Office: 1110/1111, Embassy Centre Nariman Point Mumbai - 400 021

Megha Samtani Company Secretary

### EXPLANATORY STATEMENT PURSUANT TO SECTION 173(2) OF THE COMPANIES ACT, 1956

#### Item No. 8

The members at the Annual General Meeting of the Company held on 21<sup>st</sup> July, 2006, appointed Mr. Anil Devli as an Executive Director for a period of 1 year effective 21<sup>st</sup> April, 2006. Taking into consideration his present salary, the improved performance and growth of the Company under his management and based on the recommendations of the Remuneration Committee, the Board of Directors at its meeting held on 26<sup>th</sup> January, 2007, approved the revision in the salary of Mr. Anil Devli, subject to the approval of the Members for the period from 1<sup>st</sup> April, 2007 to 20<sup>th</sup> April, 2007. All other terms and conditions of the appointment of Mr. Devli as approved by the Members, will remain unchanged.

Notwithstanding anything to the contrary herein contained, where in the financial year during the currency of the tenure of Mr. Devli, the profits are inadequate, the Company will pay remuneration by way of salary and perquisites as per the terms and conditions of the appointment of Mr. Devli subject to the upper limits specified under Section II of Part II of Schedule XIII to the Companies Act, 1956 including any statutory modifications or re-enactments thereof, for the time being in force.

The Board of Directors is of the view that the increase in remuneration is commensurate with the responsibilities shouldered by Mr. Devli and hence recommends this resolution for your approval.

The Supplemental agreement between the Company and Mr. Devli is available for inspection by the Members of the Company at its Registered Office on all working days (except Saturdays, Sundays and holidays) between 10.00 a.m. and 12.30 p.m. up to the date of the Annual General Meeting.

None of the Directors, other than Mr. Anil Devli, is interested in the Resolution.

#### Item No. 9

At the Annual General Meeting held on 21st July, 2006, Members have approved the re-appointment of Mr. Anil Devli as Executive Director of the Company for a further period of one year from 21st April, 2006. The term of Mr. Anil Devli as Executive Director expired on 20th April, 2007. In view of the improved performance and growth of the Company under Mr. Devli's management, his insightful and valuable contribution to the Company and based on the recommendations of the Remuneration Committee, the Board of Directors has, at its meeting held on 26th January, 2007, re-appointed him as Executive Director of the Company for a further period of five years with effect from 21st April, 2007, subject to the approval of the Members of the Company.

Mr. Anil Devli aged about 44 years, is a law graduate from Government Law College, Mumbai. He began his career as an Apprentice with a leading Law firm. Thereafter he set up his independent practice with special emphasis on Marine and Admiralty law. During this period, he successfully handled several marine claims for shipping companies in India. He joined the Company as its Chief Executive Officer in mid 1996 and has since then been looking after the affairs of the Company under the guidance of the Board of Directors. He is currently also on the Board of Indian National Shipowners Association and is the Vice Chairman of Narottam Morarjee Institute of Shipping.

Mr. Devli holds 6200 equity shares in the Company as on date.

The main terms and conditions of Mr. Devli's re-appointment are specified in Resolution no.9 of this Notice. The Board shall have the discretion and authority to modify the terms and remuneration within, however, the limit prescribed under Schedule XIII to the Companies Act, 1956.

In compliance with the provisions of Section 309 and other applicable provisions, if any, of the Companies Act, 1956, the details of remuneration payable to Mr. Devli are placed before the members, in General meeting, for their approval by way of special resolution.

The Board of Directors is confident that Mr. Devli's vast knowledge and varied experience will be of great value to the Company and hence, commends Resolution no.9 for your approval.

The draft of the agreement entered into with Mr. Anil Devli is available for inspection by any member of the Company at its Registered Office on all working days (except Saturdays, Sundays and holidays) between 10.00 a.m. and 12.30 p.m. up to the date of the Annual General Meeting.

None of the Directors, other than Mr. Anil Devli, is interested in the Resolution.

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#### Item No. 10

At the Annual General Meeting held on 21st July, 2006, Members have approved the revision in the terms of remuneration of Mr. S. Ramakrishnan; Chairman and Managing Director.

Taking into consideration his present salary, the improvement in the Company's business and financial performance during the year under his leadership, and based on the recommendation of the Remuneration Committee, the Board of Directors of the Company, at its meeting held on 1st June, 2007, approved a revision in the terms of remuneration and benefits of Mr. S. Ramakrishnan with effect from 1st April, 2007, subject to the approval of the Members.

The details of the remuneration and benefits are specified in Resolution no.10 of this Notice. The Board shall have the discretion and authority to modify the terms and remuneration within, however, the limit prescribed under Schedule XIII to the Companies Act, 1956.

In compliance with the provisions of Section 309 and other applicable provisions, if any, of the Companies Act, 1956, the details of remuneration payable to Mr. S. Ramakrishnan are placed before the members, in General meeting, for their approval by way of special resolution.

The Board of Directors is confident that Mr. Ramakrishnan's vast knowledge and varied experience will be of great value to the Company and hence, commends Resolution no.10 for your approval.

The draft of the Supplemental agreement entered into with Mr. S. Ramakrishnan is available for inspection by any member of the Company at its Registered Office on all working days (except Saturdays, Sundays and holidays) between 10.00 a.m. and 12.30 p.m. up to the date of the Annual General Meeting.

Mr. S. Ramakrishnan is interested in the Resolution. Mr. S. Mahesh, being related to Mr. S. Ramakrishnan, is deemed to be interested in the Resolution. None of the other Directors are interested in this Resolution.

1st June, 2007

By Order of the Board of Directors

Registered Office: 1110/1111, Embassy Centre Nariman Point Mumbai - 400 021

Megha Samtani Company Secretary



# **Directors' Report**

Your Directors are pleased to present the Nineteenth Annual Report and the audited accounts for the financial year ended 31st March, 2007.

#### FINANCIAL PERFORMANCE

(Rs. in Lacs)

	Current Year ended 31.03.2007	Previous Year ended 31.03.2006
Operating Income	13,493.24	12,411.14
Other Income	611.74	391.71
Profit before Interest, Depreciation and Tax	4,104.72	4,540.86
Less: Interest	465.85	193.01
Depreciation	919.69	846.18
Profit before Tax and Prior Year Adjustment	2,719.18	3,501.67
Add: Extraordinary items	431.58	=
Less: Prior Year Adjustment	2.94	=
Less: Provision for Current Taxation and Fringe Benefit tax	173.29	67.61
Provision for Prior Year Tax	22.26	0.10
Profit After Tax And Exceptional Items	2,952.27	3,433.96
Add: Balance brought forward from previous year	3,258.92	1,121.83
Add: Transfer from Capital Redemption Reserve	-	390.00
Amount available for appropriation	6,211.19	4,945.79
Appropriations:		
Transfer to General Reserve	350.00	344.00
Transfer to Tonnage Tax Reserve	600.00	688.00
Interim Dividend paid on Equity shares	483.07	198.24
Preference Dividend paid	106.60	66.99
Tax on dividend paid	82.70	37.24
Proposed Equity Dividend	-	263.49
Tax on Equity Dividend	-	36.96
Proposed Preference Dividend	-	45.56
Tax on Preference Dividend	-	6.39
Balance carried to Balance Sheet	4,588.82	3,258.92

#### DIVIDEND

The Board of Directors, at its meeting held on 15<sup>th</sup> March, 2007, declared an Interim dividend at the rate of 22% (previous year total dividend: 22%) on Equity shares, i.e., Rs.2.20 per Equity share and 8.20% on Preference shares, i.e., Rs.8.20 per Preference share. The payment of Interim dividend on Equity shares and Preference shares entailed a cash outflow of Rs.672.37 lacs including dividend distribution tax.

The Board has decided not to declare any further dividend for the year under review.

#### **REVIEW OF OPERATIONS**

## (a) Business and future prospects

The growth of containerized cargo has been roughly in the range of 8-10 per cent over the last few years. As the level of containerisation is going up and as the import-export trade is growing, growth in the containerized cargo is bound to increase further. With competition becoming more intense for a share in the shipping pie, Shreyas has geared up for the same. Its strength in the container shipping industry has significantly facilitated its logistics business operations (through the subsidiary company) in providing multi-modal, door-to-door transport solutions.

Three years back, Shreyas started providing integrated logistics services by extending its sea service chain through land and rail and making an optimal co-ordination of all the services. The Directors are pleased to report a growth of 62.72% in the logistics volumes during the year as compared to the previous year.

The market of Indian logistics service providers is largely unorganised and has a long way to go to catch up with the world leaders. But customers, multinational competitors and governmental agencies are all relentlessly driving the development and reengineering of the capabilities, offerings and business models of service providers. Having diverted its focus onto logistics business, Shreyas has, during the year, added value to its set of services from simple port to port operations to door to door operations.

Shreyas' USPs are its business model and customer-focused approach. Shreyas has set up all vital and important systems and processes before commencing operations in sync with the needs of its customers.

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With an intention to expand its logistics operations, Shreyas is currently exploring the options of acquiring existing companies having expertise in warehousing and distribution business, container freight station operations, etc. or for forging strategic alliances or joint ventures with these companies. Shreyas expects the growth momentum to be carried forward to the next year too. The thrust for this growth would come from Shreyas' strategy to vertically align its business, consolidating its strength in shipping and logistics operations.

#### (b) Finance

The operating turnover of Shreyas has registered a growth of about 8.72% during the year under review, increasing from Rs.12,411.14 lacs in the previous year to Rs.13,493.23 lacs. With the addition of the turnover recorded by Shreyas Relay Systems Ltd., the wholly owned subsidiary, the consolidated operating turnover works out to Rs.17911.46 lacs, an increase of about 26.70% over the last year. It is significant to note that the consolidated logistics revenue has contributed to about 62.16% of the total revenue recorded during the year as compared to 38.27% during the last year which is evidence of Shreyas' successful foray into logistics operations.

The Operating expenditure during the year increased to Rs.9,332.95 lacs as compared to Rs.7,804.19 lacs for the last. Shreyas recorded a Profit before tax of Rs.3,150.77 lacs as against Rs.3,501.67 lacs during 2005-06.

As on 31st March, 2007, the loan exposure has increased to Rs.15393.08 lacs as compared to Rs.2,647.36 lacs as on 31st March, 2006 due to the acquisition of three second hand container vessels, financed partly by debt. The Net worth as on 31st March, 2007 stands at Rs.16,105.50 lacs.

#### MANAGEMENT DISCUSSION AND ANALYSIS

A detailed review of the operations, performance and future outlook of the Company and its business is given in the Management Discussion and Analysis appearing as Annexure I to this Report.

#### TRANSFER TO THE INVESTOR EDUCATION AND PROTECTION FUND

In terms of Section 205C of the Companies Act, 1956, an amount of Rs.2.07 lacs, being unclaimed dividend for the period ended 31st March, 1999 was transferred during the year to the Investor Education and Protection Fund established by the Central Government.

#### QUALITY

Shreyas continues to take quality improvement measures and strengthen quality management systems in all its operations. It has been recertified by DNV Quality Registrar in accordance with ISO 9001:2000 upto 31st October, 2009. It also conforms to the International Safety Management Code (ISM Code) which has been designed with a dual objective of promoting safety on board and protecting the marine environment.

During the year, Shreyas Relay Systems Ltd, the wholly owned subsidiary has also been successfully certified by DNV for ISO 9001:2000.

#### **FIXED DEPOSITS**

The Company has not accepted fixed deposits from the public during the year under review.

#### **DIRECTORS**

Mr. L. B. Culas, Capt P. P. Radhakrishnan and Mr. S. Ragothaman retire by rotation at the ensuing Annual General Meeting, and being eligible, offer themselves for re-appointment.

Mr. Anil Devli was re-appointed as Executive Director of the Company by the Board of Directors at its meeting held on 26th January, 2007 for a further period of five years with effect from 21st April, 2007 upto 20th April, 2012 subject to the approval of the Shareholders.

The above re-appointments form part of the Notice of the Annual General Meeting and the Resolutions are recommended for your approval. Profiles of these Directors, as required by Clause 49 of the Listing Agreement, are given in the Report on Corporate Governance forming part of this Report.

#### **SUBSIDIARY COMPANY**

In compliance with the provisions of Section 212 of the Companies Act, 1956, the audited statement of accounts alongwith the Directors' and Auditors' report for the year ended 31st March, 2007 of Shreyas Relay Systems Ltd., the wholly owned subsidiary of the Company are annexed.

## DIRECTORS' RESPONSIBILITY STATEMENT

Pursuant to the requirement under section 217(2AA) of the Companies Act, 1956, the Directors confirm that, to the best of their knowledge and belief, in respect of the year ended on 31st March, 2007;

- a) in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures;
- b) appropriate accounting policies have been selected and applied consistently, and such judgements and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2007 and of the profit of the Company for the year ended on 31st March, 2007;
- c) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- d) the annual accounts have been prepared on a 'going concern' basis.

## **CORPORATE GOVERNANCE**

As required by Clause 49 of the Listing agreement entered into with the Stock Exchanges, a detailed Report on Corporate Governance is given as Annexure II to this Report alongwith the Auditors' Certificate on its compliance by the Company (Annexure III) and applicable certification of the Chief Executive Officer and Chief Financial Officer (Annexure IV).



#### **AUDITORS**

M/s. Sridhar & Santhanam, Chartered Accountants, retire at the conclusion of the 19th Annual General Meeting and offer themselves for re-appointment. A Certificate from the Auditors has been received to the effect that their re-appointment, if made, would be within the limits prescribed under Section 224(1B) of the Companies Act, 1956.

#### **COST AUDIT**

The Central Government has not recommended cost audit of the Company during the year under consideration.

#### CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, FOREIGN EXCHANGE EARNING AND OUTGO

Under the Notification No.GSR 1029, dated 31st December, 1988, companies are required to furnish prescribed information regarding conservation of energy and technology absorption. This, however, does not apply to your Company, as the shipping industry is not included in the Schedule to the relevant rules.

With regard to foreign exchange earnings and outgo, the position is as under:

Rs. in Lacs (2006-07)

- (i) Foreign exchange earnings including proceeds on sale of ship (on accrual basis)
- (ii) Foreign exchange outgo including operating components and spare parts and other expenditure in foreign currency (on accrual basis)

1890.29 16906.32

#### **PERSONNEL**

Information as per section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, forms part of this Report. However, as per the provisions of section 219(1)(b)(iv) of the said Act, this Report and the Accounts Statement are being sent to all Shareholders excluding the Statement of Particulars of Employees under section 217(2A). Any Shareholder interested in obtaining a copy of the statement may write to the Company Secretary at the Registered Office of the Company.

#### **ACKNOWLEDGMENTS**

Your Directors place on record their appreciation for the unstinted support and continued co-operation that the Company received from the Government of India, the Ministry of Shipping, the Ministry of Finance, the Ministry of Company Affairs, the Directorate General of Shipping, the Mercantile Marine Department, the Stock Exchanges, the Reserve Bank of India, the Central Board of Excise and Customs, and other Government agencies. Your Directors also express their sincere thanks to the Indian National Ship Owners Association, Port authorities, Insurance companies, Protection and Indemnity clubs for their continued support during the year.

Your Directors thank the Company's clients, vendors, charterers, business associates, main line operators, investors and bankers for their continued support during the year. Your Directors place on record their deep appreciation for exemplary contribution of the employees at all levels. Their dedicated efforts and enthusiasm has been integral to Shreyas' impressive performance.

For and on behalf of the Board of Directors

Place: Mumbai S. Ramakrishnan
Date: 1st June, 2007 Chairman & Managing Director

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# Management's Discussion and Analysis

(Annexure I to the Directors' Report)

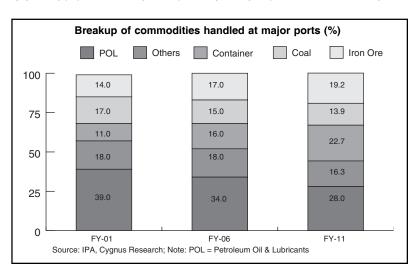
#### Industry review

#### Container Shipping

Indian shipping industry contributes approximately 0.3% to the country's GDP. Shipping is a global industry and its prospects are associated with the level of global economic activity. Greater industrial activity leads to greater movement of raw material and finished goods. However, the shipping market is known to be cyclical in nature with volatile freight rates.

On 26 April, 2006 the container shipping industry commemorated 50 years of containerisation. More than 90% of world merchandise trade is carried by sea and over 50% of that volume is containerised. In today's era of globalisation, international trade has evolved to the level where almost no nation can be self-sufficient and global trade has fostered an interdependency and interconnectivity between countries. Shipping has always provided the most cost-effective means of transportation over long distances and containerisation has played a crucial role in world maritime transport.

Containerisation began in India in 1973 and has since grown by leaps and bounds. The real increase in containerization has actually taken place in the decade 1995-2005 when India added about 1.76 million Teus. In the Indian context, burgeoning trade is driving container traffic at major ports in the country. In the last six years, India's container traffic has increased at a CAGR of 13.56 per cent from 2.468 million Teus in 2000-01 to 4.610 million Teus in 2005-06. Remarkably, India's container traffic has been growing faster than the global container traffic growth of about 9 per cent during the last six to seven years. The country's growing external trade particularly in textile, automotive, auto ancillary, engineering and capital goods has boosted container trade growth. Further, the demands placed by India's growing domestic market characterized by growing population, rising life expectancy, rising disposable incomes, rising standards of living, changes in traditional patterns of consumption



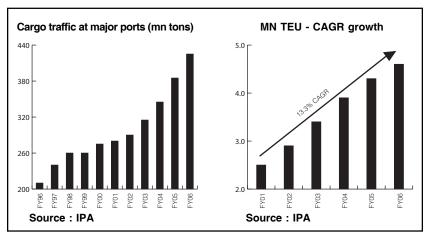
and savings are also fuelling container trade growth and has become one of the major drivers for future growth of the domestic container sector.

Globally, the average level of containerization is above 70 per cent, while in India, it is around 40-45 per cent, which is expected to improve rapidly. With the booming Indian economy and the wave of liberalization measures ushered in by successive governments, Indian container traffic is poised for a substantial growth in the next four to five years. Indian container traffic is estimated to grow at a CAGR of 16 per cent in the next five years to reach around 11.98 million Teus by 2011-12 and 52.86 million Teus by 2021-22 from 4.24 million Teus in 2004-05.

Indian GDP grew by an average of 6.5 per cent and industry grew by 7 per cent in the past six years while containerisation logged a growth of about 14 per cent. In short, during the last six years, for every one per cent

growth in industrial output, containerisation has grown by 2.25 per cent. Containerisation at major ports of India contributed about 11% of total cargo handled at those ports in 2000-01; it increased to 16% in 2005-06 and is estimated to further increase to 22.7% by 2010-11.

According to CII, India has the potential to handle 20 mn TEUs by 2015 as against 4.5 mn TEUs in FY06. The 12 major ports of India have handled 378.89 MT of traffic during April 2006-January 2007 as against 348.05 MT during the same period of the previous financial year. Cargo throughput at the 12 Major Ports recorded a growth of 6.13 per cent during the first half of the financial year over the same period of 2005-06. The





Major ports handled 214.64 million tonnes of cargo during April-September 2006, as against 202.25 million tonnes in April-September 2005. In view of the current globalisation scenario, container traffic in India is all set for a big stride.

#### Logistics

The concept of integrated logistics service (co-ordination of all the logistical activities taking place in a value chain to provide optimum benefit to the user) is new to the context of Indian industry. In India, traditional transport companies, Custom House agents, courier companies and freight forwarders have emerged as integrated logistics service provider by leveraging on their existing infrastructure and experience. They not only provide the prime functions like transportation, warehousing, packaging, clearing and forwarding but also handle other activities like order processing, sales tax and excise duty documentation, invoicing, collection of bills, inventory management, and some others even supply skilled labour. In India, the market for logistics service providers is highly fragmented.

The cost of surface logistics is estimated to be anywhere between 9 to 23 per cent of the GDP of any part of the globe. It is an important part of the business economic system and a major global economic activity. The logistics market in India alone is estimated to be US\$60 billion. Manufacturing and marketing companies spend about 6 to 36 per cent of sales on logistics. The major cost component is transportation and it is higher than handling, warehousing, and inventory carrying cost.

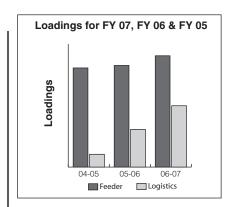
Transportation, an indispensable component of economic progress, is an essential and major sub-function of logistics, creating time and place utility in goods. It serves as the backbone of supply chain management. Globally, transportation sector accounts for around 3 to 5 percent of GDP. The demand for transportation industry is directly proportional to the growth of the economy, mobility of population and other related factors. As per the World Bank's estimate, a unit increase in GNP in India generates an increase of 1.5 times in freight transport demand. The rapid economic growth on the onset of the liberalisation in the last decade has substantially increased the potentiality of transportation in India. To cope with the expected rise in demand, huge investments have been made in the last few years.

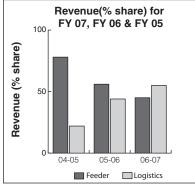
There has been an ongoing boom in logistics segment due to a booming economy fueling demand for goods, an ever-increasing mass of consumers demanding more higher value goods; the retail boom which is reforming supply chains into being time sensitive from being just volume-sensitive and of course, far more relaxed regulatory and taxation climate than ever before. Logistics in the new millenium is going to be what information technology was in the 1990s.

The long term prospects for outsourcing logistics remains valid. Intermodal and ocean transportation volumes continue to increase, but customers are more and more looking for total solutions. Transportation itself is a 'commodity' type service, which whilst important is not enough in itself. The growth of the 3PL industry is expected to accelerate over the next 5 years reflecting increased appetite for outsourcing combined with a stronger economic growth.

## Performance review of Shreyas

During the year under review, Shreyas has been successfully able to consolidate its position in the logistics business. In order to hedge against the cyclical nature of the shipping business, Shreyas had three years back, chalked out a business model focusing on logistics business and getting into related segments in the maritime sector in order to create a value chain. Set up as a shipping company, Shreyas has rapidly shifted gears to grow into a logistics player. Realisation of the importance and competitive impact of integrated logistics and the widespread acceptance





of operating philosophies such as 'Just In Time', 'Total Quality Management' and 'Customer Satisfaction' have led to a greater emphasis of the role of logistics in achieving Shreyas' corporate mission. The shift has been evident and phenomenal too considering that logistics revenue has contributed to 55% of the total revenue (excluding income from charter hire) during the year as compared to 44% during the last year.

Shreyas has also forayed into warehousing business, rendering such services for various customers across the industry verticals. The way forward is to add value to the set of warehousing services from simple storage to providing value added services such as bundling, packing, refurbishing and invoicing, to name a few, thereby connecting Shreyas to a larger portion of the

supply chain. Shreyas is also looking at opportunities in cold storage services, logistics of agri products, break bulk cargo and liquid logistics.

In order to expand the logistics segment, Shreyas is actively looking at the possibilities of tie-ups with other companies purely as a strategic association. While Shreyas was going slow on increasing its fleet in the beginning of the financial year, as the prices of ships continued to rule high, the growth in logistics volumes have driven Shreyas into fleet acquisition. During the year, Shreyas has added three vessels to its fleet, i.e., OEL Trust, OEL Shreyas and OEL Express. Finance for these acquisitions has been organized from State Bank of India on attractive terms. After taking into account the vessel sold during the year (OEL Patriot) and the vessel lost due to rough weather (OEL Vision), the fleet

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capacity as at the end of the year stands at 5,927 Teus as compared to 4,170 Teus as on 31st March, 2006. This tantamounts to an effective addition of nearly 42% of the capacity over the year. Moreover, all the recent acquisitions have been of younger vessels thereby reducing the average fleet age from about 23 years as on 31st March, 2006 to about 20.5 years as on 31st March, 2007.

The growth of the logistic services offered by Shreyas is in keeping with the growing evolution in the transportation business and changing outlook. The shipping business is a strong companion to the logistics activity by filling up the gaps in the supply chain. Shreyas with its India centric strengths is set to become a key player in the segment of transportation. This will also help contribute stability in the times of downturn in other business segments.

As regards shipping, the container market is basically where Shreyas has strength and knowledge. Although the charter income has reduced during the year as compared to the last year due to a radical reduction in the charter indices, the freight income has steadily increased from Rs.7,968.34 lacs for 05-06 to Rs.10,166.56 lacs for 06-07. Apart from the existing services, Shreyas has, during the year, launched a container shuttle service between India and Karachi. Using the sea leg has significantly facilitated providing multi-modal, door-to-door transport services. Shreyas has concentrated on increasing utilization of capacity and moving towards filling available gaps. During the year, Shreyas also added 680 containers to its fleet through its subsidiary.

Having established itself on the North-South leg, Shreyas on 4th May, 2007, initiated freight services on the East Coast of India which would offer a low cost alternative route for the cargo via upcoming container terminals. The USP of Shreyas on this leg would be that the solution offered is a door-to-door solution where the client is assured of safety, reliability, speed and economy. Also, multiple handling of cargo can be avoided leading to zero pilferage, damage and loss to the cargo. With this service, Shreyas will be able to cater to cargoes from West Bengal into Kerala and Tamilnadu and vice versa including servicing the needs of the trade in Orissa and Jharkhand.

In short, the financial year 2006-07 was a 'year of consolidation' and the year 2007-08 would be a 'year of growth'. Shreyas is rapidly moving towards the Vision to offer customers a fully inclusive door-to-door definite solution with complete track and trace capabilities by leveraging its inherent strengths in the maritime segment.

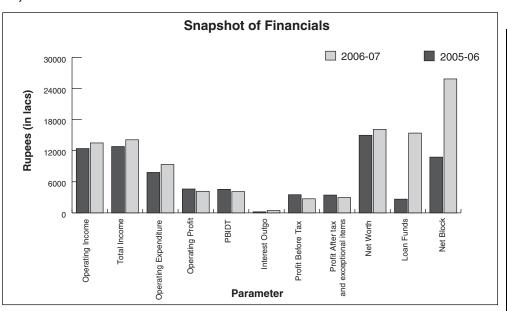
We give below a snapshot of the salient features of the Company's stand-alone performance during 2006-07 vis-à-vis the performance during 2005-06.

- Operating Income increased by 8.72% from Rs. 12411.14 lacs to Rs. 13493.23 lacs
- Operating Expenses increased by 19.58% from Rs. 7804.19 lacs to Rs. 9332.95 lacs
- Total Income increased by 10.17% from Rs.12,802.85 lacs to Rs.14104.98 lacs.
- Interest cost increased by 141.36% from Rs.193.01 lacs to Rs.465.85 lacs
- Depreciation increased by 8.69% from Rs.846.18 lacs to Rs.919.69 lacs
- Net profit before tax after exceptional and prior year items reduced by 10.02% from Rs.3,501.67 lacs to Rs.3150.77 lacs.
- Net block of Fixed assets increased by 140.19% from Rs.10759.25 lacs to Rs.25842.89 lacs.

## **Outlook on opportunities**

## Container shipping

Liberalisation of international trade and globalisation has contributed significantly towards the robust world trade, which in turn increased the container traffic. Globally. containerisation is growing at over 9.2% per annum and is expected to grow over 10% per annum in the next five years based on the promising world economic growth. Global trade has bolstered container traffic world-wide and widespread acceptance of containerisation is evident from the current growth trend. The ongoing trade agreements between countries will enhance container trade, particularly in the Asian Pacific countries.





China will make inroads in the East-bound transpacific trade lane with roaring manufacturing sector. The main routes that are likely to attain the highest expansion are Intra-Asian transport and routes from North America and Europe to Asia. According to forecasts by Drewry, ports in Baltic and Black Sea, South America, China and India will register the highest growth rates in container handling.

In view of the current globalisation scenario, container traffic in India is all set for a big stride. Acceptance of container trade in India, although very low, is picking up exponentially. The huge potential of containerisation in India has to be harnessed through various measures by the Government of India. Riding high with booming economy, India is becoming the most preferred destination for manufacturing outsourcing in the world, offering greater potential for containerisation. India's retail industry is estimated to be over USD 200 billion, which is expected to grow at a CAGR 30% over the next five years. The growing industrialization in India will boost containerisation in the country, which offers immense private and public investment opportunities in port infrastructure development.

The shipping industry has proposed to the Shipping Ministry that if a slice of forex reserves were to be used to develop infrastructure projects in the country, shipping should also get a proportionate share in the scheme, as it was part of the infrastructure. This proposal, if accepted, would further brighten the prospects of the industry.

Indian Railways has allowed private participation in inland container transport which will result in a decline in rail freight rates which is encouraging for container shipping companies.

India and Pakistan have signed a revised shipping protocol, which replaces the protocol on resumption of shipping services signed by India and Pakistan in 1975, which restricted lifting of cargo destined to the other country by the vessels belonging to India or Pakistan only. Also, the vessels of India or Pakistan could not lift the cargo destined to or from other countries from each other's ports. The revised protocol removes restrictions on lifting of third country cargo by Indian and Pakistani vessels from each other's ports. It also lifted the restriction that the cargo destined for the other country could be carried only by an Indian or Pakistani vessel. Signing of this protocol which was long awaited throws open prospects for Shreyas which has been the first operator to commence services from India into Karachi.

It is projected that port capacity will be 1.1billion metric tonnes by 2012 and almost 2 billion by 2017. There is much action happening in the port sector. In the next two years about 28 projects are expected to be awarded to the private sector. This would involve cargo traffic of 200 million metric tonnes per annum with an aggregate investment of \$2.25 billion. Consequently, there are several green field port projects that are coming up under the various state governments which will lead to additional capacity.

Under the National Maritime Development Programme (NMDP), government is trying to invest in the private-public partnership to the tune of Rs 1,00,000 crore (\$22 billion) of which approx Rs 55,800 crore (\$12 billion) is earmarked to be spent on the port sector and the remaining Rs 44,500 crore (\$10 billion) is going to be spent on shipping and inland water development.

The Government of India has set the target of achieving India's export share of 1.5% to world merchandise trade by 2009 and this will create huge opportunities for containerisation in the country. Looking at the overall aspect of the industry, it can be concluded that future of container shipping business would be bright enough.

## Logistics

With the strategies taken up by traditional industrial firms to reduce operational costs and enhance value addition throughout the value chain, importance of integrated logistics has got a new dimension. Outsourcing of logistics service to specialised service provider having considerable expertise over the industry becomes the trend. Overall the role of integrated logistics services is expected to increase in the new economy leading to betterment of value chain.

Estimated increase in the output of the basic industries is likely to create substantial demand for bulk transportation. With the expected annual growth of Indian economy likely to cross 6 percent mark in near future, transportation demand is also likely to rise substantially and estimated to become double in next ten years.

A recent study of 3PL markets reports encouraging developments for logistics players in the country. Increasing preferences of companies to outsource their logistics functions to 3PL service providers is fueling demand for Third Party Logistics (3PL) services in India. Preference of new foreign entrants to India to outsource their logistics operations in the country from a Third Party Logistics (3PL) service provider is expected to boost 3PL activities in a big way.

#### Outlook on Threats, Risks and Concerns

#### **Shipping**

Declining share of Indian shipping in the country's overseas seaborne trade has been alarming. It is especially so when India's international trade is booming. From 40% in the late 80s, today Indian ships carry only 13.7% of the country's international trade. As on December 31, 2006, the tonnage was 774 ships of 8.4 million GT. With an average age of the Indian fleet of 18 years, over 40% of that will be due for scrapping in the next five years. According to estimates, India's exim trade is expected to maintain a year-on-year growth of 20%. Therefore, it is expected to reach around 1 billion tones by 2009-10 from 400 million tones in 2004-05. Even to maintain the same level of 13.7% in the ever-growing Indian trade, the Indian shipping tonnage needs to expand rapidly. The Indian shipping industry is faced with many challenges of fleet



replacement and growth in a highly capital intensive industry. The fact that foreign ships can gain access to Indian cargoes while operating from tax free jurisdictions places local vessels at a disadvantage. Indian shipowners are migrating to safer shores to beat the tight tax laws and shrinking cargo support in the country to take advantage of the liberal tax regime and significantly lower operating costs.

Globally, the average level of containerisation is above 70%, while in India, it is around 30-35%. The level of containerisation in India can improve rapidly if required infrastructure facilities are provided.

Inadequate port infrastructure in India is a major bottleneck for containerisation in the country. India's contribution to global containerisation is insignificant (just over 1%). Port capacity has to be enhanced to handle the projected container traffic in India. During 2005-06, cargo handled by major ports was 423.41m tonnes; while total capacity was 440.2m tonnes, which indicates about 96% of port utilisation. India still lacks deep water in many ports and currently, only Mundra Port has a draft in excess of 14 meters. However, most ports have embarked on major dredging exercises this year.

Inadequate road infrastructure is one of the important challenges for the growing containerisation in India. Another important bottleneck for container terminals in India is timely evacuation of containers. Generally, container evacuation is done through railways unlike in the West where road transport is the major mode of evacuation. The efficiency at container terminal would definitely improve if the ports have adequate railway corridors. The regulation of tariff by Tariff Authority for Major Ports acts as a key constraint on the efficiency of the port operation. The Indian Railways has, during the year, opened up to private participation for carriage of containers within India by rail. This will bring much expected succor to the trade.

Age profile of Indian fleet is another concern for maritime transport. In India, as of January 2005, 39% of ships are above 20 years as compared to 27.3% global ship age distribution; 17% of ships are under five years against over 23% in the average global fleet. These old ships are becoming a major concern for maritime transport.

In India there has been an improvement in productivity in terms of ship turnaround time which was 3.53 days at major ports and average preberthing waiting time was 6.03 hrs in 2004-05. But the performance is very low as compared to international standards. Working time at berth per vessel is one main reason for low performance by Indian ports. Moreover, container handling cost in India is about 70% higher than other developed countries, despite availability of cheaper labour.

Of the 12 major ports of the country, JNPT and Mumbai Port have established as the gateway ports for container traffic to India having a combined market share of around 60% of the total container traffic. Lack of adequate infrastructure in form of container handling equipment. Container Freight station (CFS) network and rail network in other ports have led to concentration of container traffic at Mumbai and JNPT. However, substantial investments have been made in recent times by private sector in the ports of Tuticorin, Chennai and Cochin to overcome the backlog. Liberalisation and privatisation policy taken up by the Government has resulted into the commissioning of new ports like Mundra and Pipavav.

Shippers have become increasingly demanding, looking for better and innovative goods and services that are specifically customized to meet their unique needs. The challenges before the domestic container logistics sector are to acquire, assimilate and integrate technologies, solutions, etc into their systems so as to provide Indian shippers with a true integrated, multimodal transport and logistics value chains and the benefits of visibility, control and seamless flow of goods.

Ocean freights in all key routes such as India-Europe, India-US East Coast and India-Far East are likely to drop by about 10-15% on account of oversupply of container shipping services.

The shipping industry has been performing below its potential as the Government has been slow to respond to changing market scenario and did not address the problems impeding the sector's growth. Reasons for lopsided growth of Indian ports and shipping could be found in inadequate infrastructure and lack of connectivity that is evident across the country. However, the various projects that are underway or on the anvil could rewrite the story for the better.

## Logistics

Outsourcing of logistics service to specialised service providers having considerable expertise over the industry has become a trend. This has led to a flow of European logistics service providers to India having significant domain knowledge and technology resulting into a high degree of competition in the domestic market.

Owing to inadequate logistic infrastructure in the various services including customs facilitation, EDI, documentation, etc., the transaction cost in India is very high and placed at around 10% to 12% of the imported value of the goods. Compare this with the transactional cost in the developed world, which stands at 4% to 4.5%. As a result our exports are less competitive. The same holds for India's imports, which basically go into producing exports.

The railways, road network and ports play a major role in the logistic chain. In India both rail and roadways are comparatively less efficient and inadequate and have affected multi-modal transport logistics value chain. Many of our major ports have tremendous assets available but the returns from these assets in terms of land and infrastructure are very low.

Indian containerisation scenario presents a large concentration of container movement on the west coast accounting for 70% of the total container transportation in the country. This has placed tremendous demand on the railway structure thereby making uniform density of transport movement difficult. In the event of a natural catastrophe on the west coast, the entire transportation of the country could get affected.



Roads are the foundation stone for the logistic sector in India. Roads are the lifeline of any nation providing the widest connectivity like any infrastructure sector and the only mode that can provide door-to-door service. Having the second largest road network in the world with 3.3 million km, 75% of freight traffic and 85% of the passenger traffic goes by road in India. The national highway, which constitutes 2% of the overall network, carries 40% of the traffic. Trucking, being unorganised and de-regulated, is also highly fragmented. The small operators contribute 86% to the road sector. As a result, technology has not made much headway into the road transport.

The rail network is the second largest in the world under a single management with 66,000 km of tracks, which is used by 5 billion passengers and 680 million tonnes annually. There hasn't been much privatisation in this sector. But the average cost per tonne/km of cargo is much higher than in the developed world. In India, the railway costs 7.9 cents per tonne/km. The lowest railway service is in Canada where it costs only 2 cents, about one-third of our cost because of economies of scale, technology, incorporation of greater IT intensity and better management.

#### Internal control systems and their adequacy

Shreyas has adequate internal control systems implemented within the organization commensurate with its size and nature of business. The system ensures optimal utilization of its resources through the presence of standard operating procedures for each activity, ensuring uniformity and quality throughout its operations. Responsibilities are outlined at every level of delegation, thereby ensuring accountability for each level of its organizational hierarchy.

During the year, Shreyas appointed Consultants to handle the project of Business Continuity Planning (BCP) which is a part of Shreyas' Enterprise Risk Management (ERP) framework.

During the year, M/s. A. F. Ferguson & Co. were appointed as the Internal auditors. Audits and checks are carried out regularly during the year by the Internal auditors to ensure that all internal control procedures are being followed as per guidelines and to detect irregularities in its application; thus safeguarding the assets of the Company from misapplication. M/s Pricewaterhouse Coopers Private Limited have been appointed as the Internal Auditors for the year 2007-08.

The internal auditors submit their report to the Chairman & Managing Director and the Audit Committee outlining their findings, presenting an analytical review of the functional area looked into and providing practical recommendations for the problems observed during the conduct of the internal audit.

#### Human resources

As on 31st March, 2007, the Company had 40 shore staff and 179 floating staff.

Human element forms an important role in any industry, more so in shipping. Leveraging such an expertise calls for the art and science of management. Shreyas continually strives to enrich the employee experience by tapping potential and developing entrepreneurial skill. Efforts are directed towards creating a transparent and conducive work environment that encourages free exchange of ideas.

#### Cautionary statement

Statements in this report describing the company's objectives, projections, estimates and expectations may be forward looking statements, within the meaning of applicable laws and regulations, based on beliefs of Shreyas' Management. Such statements reflect the Company's current views with respect to the future events and are subject to risks and uncertainties. Many factors could cause the actual result to be materially different from those projected in this report, including amongst others, changes in the general economic and business conditions, changes in the currency exchange rates and interest rates, introduction of competing services, lack of acceptance of new services, and changes in business strategy. Shreyas does not intend to assume any obligation to update any forward-looking statements or information, which speak as of their respective dates reflecting circumstances arising after this date or to reflect the occurrence of underlying events, even if the underlying assumptions do not come to fruition.

For and on behalf of the Board of Directors

Place: Mumbai S. Ramakrishnan
Date: 1st June, 2007 Chairman & Managing Director



# **Report on Corporate Governance**

(Annexure II to the Directors' Report)

(As required by Annexure IC to Clause 49 of the Listing Agreements entered into with the Stock Exchanges)

#### I. Corporate Governance Philosophy and Practice

Shreyas possesses an ethical mindset about the values of good Corporate Governance. For Shreyas, Corporate Governance stands for responsible and value creating management and control of the Company. The Company's policies and practices are not only consistent with the statutory requirements but also underline its commitment to operate in the best interests of its stakeholders.

Shreyas is committed to maintain highest standards of ethical behaviour and makes an honest endeavour to uphold the attributes of transparency, independence, accountability, responsibility and growth in all aspects of its operations.

## II. Board of Directors

### **Composition of Board of Directors**

The composition of the Board is in accordance with the requirements set forth by Clause 49 in this regard. All the Directors are experts in their respective fields / professions. The Board consists of ten Directors (including a Nominee Director appointed by ICICI Bank Ltd.) of which two are Executive Directors and eight are Non-Executive Directors. The Chairman and Managing Director is an Executive Director. The Board has five Independent Directors.

Details, as on date, of the composition of the Board and changes therein since the last Report, category of the Directors and their attendance at Board meetings and the last Annual General Meeting, number of their other directorships and Committee Memberships / Chairmanships are given below:

Name of the Director	Category of Directorship <sup>1</sup>	Number of Board meetings attended out of six held during the year 2006-2007	Attendance at the last AGM (21.07.06)	No. of Directorships in other public limited companies as on 31.03.2007	No. of Co positions he public limited as on 31	eld in other d companies
					Chairman	Member
Mr. S. Ramakrishnan Chairman & Managing Director	ED	3	Yes	11	NIL	NIL
Mr. Anil Devli Executive Director	ED	6	Yes	NIL	NIL	NIL
Mr. V. Ramnarayan Director	NED (NI)	6	Yes	11	NIL	NIL
Mr. S. Mahesh Director	NED (NI)	1	Yes	11	NIL	NIL
Mr. L. B. Culas Director	NED (NI)	2	No	1	NIL	NIL
Mr. K. P. Medhekar Director	NED (I)	6	Yes	3	NIL	1
Capt. P. P. Radhakrishnan Director	NED (I)	4	Yes	2	NIL	1
Mr. Amitabha Ghosh Director appointed as Nominee by ICICI Bank Ltd.	NED (I)	6	Yes	9	4	3
Mr. S. Ragothaman Director	NED (I)	4	No	6	3	3
Mr. Bherulal Chaudhary Director	NED (I)	4	Yes	1	1	1

## Notes:

1. Category of Directorship:

ED - Executive Director

NED (NI) - Non-Executive Director and not Independent

NED (I) - Non-Executive Director and Independent

2. As required by Clause 49 of the Listing agreement entered into with the Stock Exchanges, only Membership / Chairmanship of the Audit Committee and Shareholders' /Investors Grievance Committee have been considered. None of the Directors of the Company is a Member in more than 10 Committees or acts as Chairman of more than 5 Committees across all companies in which he is a Director.



#### Number of Board meetings

Six Board meetings were held during the year ended on 31st March, 2007. These were on 24th May 2006, 21st July 2006, 29th October 2006, 9th December 2006, 26th January 2007, 15th March 2007.

The gap between any two Board meetings did not exceed four months as required by Clause 49 of the Listing agreement with the Stock Exchanges.

#### Information supplied to the Board

To enable the Board members to discharge their responsibilities effectively and take informed decisions, a comprehensive Agenda folder with explanation on each item is sent to each Director well in advance of the Board meeting. All the Agenda items are discussed in detail during the Board meeting. The Board members have complete access to any information within the Company and to any employee of the Company. At the meetings, the Board is provided with all the relevant information on important matters affecting the working of the Company as well as the related details that require deliberation by the members of the Board.

The information as specified in Annexure 1A to Clause 49, is made available to the Board whenever applicable and materially significant.

#### Code of Conduct

All Board members and the Senior Management personnel of the Company have affirmed compliance with the Code of Business Conduct and Ethics of the Company during the year ended 31st March, 2007. The said Code has been posted on the website of the Company, i.e., <a href="https://www.shreyas.co.in">www.shreyas.co.in</a>.

## III. Audit Committee of Directors (Audit Committee)

#### Composition

The present composition of the Audit Committee is as follows:

Name	Position held	Category
Mr. Amitabha Ghosh	Chairman	Non-Executive and Independent Director
Mr. K. P. Medhekar	Member	Non-Executive and Independent Director
Capt. P. P. Radhakrishnan	Member	Non-Executive and Independent Director
Mr. S. Ragothaman	Member	Non-Executive and Independent Director
Ms. Megha Samtani	Secretary	Company Secretary

All the members of the Audit Committee are financially literate. In view of their professional qualification and experience in finance, Mr. Amitabha Ghosh and Mr. S. Ragothaman are considered to have accounting or related financial management expertise.

The Chief Financial Officer, General Manager – Finance & Accounts, representative of the Internal auditors and the Statutory auditors are permanent invitees to the meetings of the Audit Committee.

#### Terms of reference

The powers and terms of reference of the Audit Committee are comprehensive and include all that is mandated as per Clause 49 of the Listing agreement and Section 292A of the Companies Act, 1956. The Committee is vested with necessary powers, as defined in its Charter, to achieve its objectives.

The Committee, inter alia, has reviewed the financial statements including Auditors Report for the year ended 31st March 2007 and has recommended its adoption, records of related party transactions, reports related to compliance of laws and risk management and the financial statements of the subsidiary company.

During the year, five meetings of the Audit Committee were held on 23<sup>rd</sup> May,2006, 20<sup>th</sup> July, 2006, 29<sup>th</sup> October,2006, 26<sup>th</sup> January, 2007 and 5<sup>th</sup> March, 2007 at which meetings all the members were present.

The Minutes of the Audit Committee Meetings are noted by the Board of Directors at the Board meetings.

The Chairman of the Audit Committee was present at the 18th Annual General Meeting held on 21st July, 2006.

## IV. Shareholders' / Investors Grievance Committee of Directors

#### Composition

The present composition of the Shareholders' / Investors Grievance Committee is as follows:

Name	Position held	Category
Mr. K. P. Medhekar	Chairman	Non-Executive and Independent Director
Mr. V. Ramnarayan	Member	Non-Executive Director; Not Independent
Ms. Megha Samtani	Secretary	Company Secretary & Compliance Officer



#### Terms of reference

- Review the existing investor redressal system and suggest measures for improvement.
- Resolution of investor grievances / complaints.
- Suggest improvement in investor relations.
- Consider and take on record Certificate from a practicing Company Secretary under Clause 47(c) of the Listing agreement.
- Propose to the Board of Directors, the appointment / re-appointment of the Registrar and Share Transfer Agent, including the terms and conditions, remuneration, service charge / fees.

#### Meetings and attendance during the year

The Company has held two meetings of the Shareholders' / Investors Grievance Committee during the year ended on 31st March, 2007. These were on 11th September 2006 and 15th March 2007. All members of the Committee and the Secretary were present at the above meetings.

The Secretarial Department of the Company, under the supervision of the Company Secretary, who is also nominated by the Company as the "Compliance Officer" as required under Sebi regulations / Listing agreement, and the Registrar and Share Transfer Agent, M/s. Intime Spectrum Registry Ltd. attend to all grievances of the Shareholders and the investors. The Company and M/s. Intime Spectrum Registry Ltd. are making further attempts to ensure that the grievances are expeditiously addressed and redressed to the full satisfaction of the Shareholders. The minutes of the Share Transfer Committee are noted by the Board of Directors at the Board Meetings.

A comparative statement of the various complaints received and redressed by the Company and M/s. Intime Spectrum Registry Ltd. during the year 2006-07 is given below:

Nature of complaints	Number of c	Number of complaints		
	Received	Pending		
Non-receipt of dividend	32	0		
Non-receipt of Share certificates after transfer	12	0		
Non-receipt of Annual report	1	0		
Non-receipt of demat credit / remat credit	9	0		
Non-receipt of rejected Demat Requisition Form	7	0		
Others (not included above)	23	0		
TOTAL	84	0		

#### V. Remuneration Committee

## Composition

The present composition of the Remuneration Committee is as follows:

Name	Position held	Category
Capt. P. P. Radhakrishnan	Chairman	Non-Executive and Independent Director
Mr. K. P. Medhekar	Member	Non-Executive and Independent Director
Mr. S. Ragothaman	Member	Non-Executive and Independent Director
Mr. Amitabha Ghosh	Member	Non-Executive and Independent Director
Ms. Megha Samtani	Secretary	Company Secretary

#### Terms of reference

- Determine the Company's policy on specific remuneration packages for Executive Directors.
- Bring about objectivity in determining the remuneration package of Executive Directors while striking a balance between the interest of the Company and the Shareholders.
- Recommend the remuneration package of Executive Directors to the Board for its approval.

During the year, two meetings of the Remuneration Committee were held on 24th May, 2006, and 26th January, 2007.



#### **Remuneration Policy**

#### a. For Executive Directors

The Board of Directors is authorised to decide the remuneration of the Executive Director(s), subject to the recommendation of the Remuneration Committee of Directors and approval of the Shareholders and the Central Government, if required. The details of remuneration paid to Mr. S. Ramakrishnan, Chairman & Managing Director and Mr. Anil Devli, Executive Director for the year 2006-07 have been disclosed in Note no. 12 to the accounts. The appointment of Mr. S. Ramakrishnan is in terms of the approval received from the Central Government vide its letter bearing reference no. 1/99/2004-CL.VII dated 14th September, 2004 which is valid from 1st April, 2004 upto 31st March, 2009.

The Whole-time directors –Mr. S. Ramakrishnan and Mr. Anil Devli – were paid remuneration as per their respective terms of appointment as approved by the Shareholders.

The remuneration of Mr. S. Ramakrishnan and Mr. Anil Devli was revised with the approval of the Board of Directors at its meeting held on 1<sup>st</sup> June, 2007 and 26<sup>th</sup> January, 2007 respectively after the approval accorded by the Remuneration Committee. This is in recognition of their contribution and unstinted efforts towards bringing Shreyas at the position at which it is today and the responsibilities shouldered by them in efficiently managing the business of the Company.

Mr. Anil Devli was reappointed as the Executive Director of the Company by the Board of Directors at its meeting held on 26<sup>th</sup> January 2007 for a further period of five years with effect from 21<sup>st</sup> April, 2007 on a remuneration recommended by the Remuneration Committee subject to the approval of the Shareholders.

#### b. For Non-Executive Directors

All fees / compensation paid to Non-Executive Directors is fixed by the Board of Directors of the Company with the previous approval of the Shareholders in the General meeting. Presently, Non-Executive Directors are paid remuneration by way of Sitting fees of Rs.10,000/- per Board, Audit Committee and Remuneration Committee Meeting attended. The details of sitting fees paid to the Non-Executive Directors for the year 2006-07 and shares held by them in the Company as on 31st March, 2007 are as under:

Name of the Director	Sitting Fees for Board Meetings attended (Rs.)	Sitting Fees for Audit Committee Meetings attended (Rs.)	Sitting Fees for Remuneration Committee Meetings attended (Rs.)	Number of Equity shares held in Shreyas Shipping & Logistics Ltd. as on 31st March, 2007
Mr. V. Ramnarayan	60,000/-	N.A	N.A	109375
Mr. S. Mahesh	10,000/-	N.A	N.A	112475
Mr. L. B. Culas	20,000/-	N.A	N.A	130845
Mr. K. P. Medhekar	60,000/-	50,000/-	20,000/-	NIL
Capt. P. P. Radhakrishnan	40,000/-	50,000/-	20,000/-	NIL
Mr. Amitabha Ghosh	60,000/-	50,000/-	20,000/-	NIL
Mr. S. Ragothaman	40,000/-	50,000/-	20,000/-	3000
Mr. Bherulal Chaudhary	40,000/-	N.A	N.A	NIL

Presently, the Directors of the Company who are not in whole-time employment of the Company are compensated only by way of sitting fees for attending the meetings of the Board and its Committees. Approval of the Shareholders was obtained at the Annual General Meeting held on 21st July, 2005 for payment of remuneration in the form of commission to the Directors not in whole-time employment of the Company, such commission not exceeding in the aggregate 1% per annum of the net profits of the Company for the five years commencing from 1st April, 2005, subject to the discretion and directions of the Board of Directors of the Company. The Board of Directors have not recommended commission for the Directors not in whole-time employment of the Company for the year ended 31st March, 2007.

The Company does not have a scheme for stock options for its Directors. Apart from the above transaction, none of the Non-executive Directors had pecuniary interest or transactions with the Company during the year.

#### VI. Share Transfer Committee

The Share Transfer Committee has been specifically constituted for approving the transfer / transmission / transposition of shares and consolidation / splitting of folios, issue of share certificates in exchange for sub-divided, consolidated, defaced share certificates, etc. ensuring



compliance with legal requirements of share transfers and co-ordination with the Registrar and Share Transfer Agent, Depositories, etc. The composition of the Committee is as follows:

Name	Position held	Category
Mr. S. Ramakrishnan	Chairman & Managing Director	
Mr. V. Ramnarayan	Member	Director
Mr. S. Mahesh	Member	Director
Ms. Megha Samtani	Member	Company Secretary
Ms. Rajna Ganesh	Member	General Manager – Finance & Accounts

Meetings of the Share Transfer Committee are usually held fortnightly. 25 meetings of the Share Transfer Committee were held during the year 2006-07.

#### VII. General Body Meetings

#### a. Particulars of the last three Annual General Meetings (AGM's)

Financial year	AGM No.	Date	Venue	Time
2005-06	18 <sup>th</sup>	21st July, 2006 1	Sivaswamy Auditorium of Fine Arts Cultural Centre	11.00 a.m
2004-05	17 <sup>th</sup>	21 <sup>st</sup> July, 2005	•	11.00 a.m
2003-04	16 <sup>th</sup>	23 <sup>rd</sup> July 2004	Chembur (East) Mumbai – 400 071	11.00 a.m

#### b. Special resolutions passed at last three AGM's

The following three Special resolutions were passed by the Shareholders at the AGM held on 21st July, 2006:

- Payment of incentive remuneration upto 100% of the salary to Mr. Anil Devli, Executive Director.
- Re appointment of Mr. Anil Devli, Executive Director for a further period of one year
- Increase in the remuneration payable to Mr. S. Ramakrishnan; Chairman & Managing Director.

The following five Special resolutions were passed by the Shareholders at the AGM held on 21st July, 2005:

- Increase in the remuneration payable to Mr. S. Ramakrishnan; Chairman & Managing Director.
- Appointment of Mr. Anil Devli as Executive Director.
- Payment of commission to Directors not in whole-time employment of the Company.
- Provision for payment of sitting fees to Directors not in whole-time employment of the Company.
- Approval under proviso to Section 163(1) for place of keeping Register of Members, etc.

The following two Special resolutions were passed by the Shareholders at the AGM held on 23rd July, 2004:

- Alteration of Articles of Association of the Company by replacing the Clause 91(3) on 'Sitting fees payable to Directors' by revised Clause 91(3).
- Voluntary delisting of Equity shares of the Company from Madras Stock Exchange Limited, Cochin Stock Exchange Limited and The Stock Exchange, Ahmedabad.

#### c. Passing of resolutions by Postal ballot

No resolutions were passed by postal ballot during the year ended 31st March, 2007. Postal ballot shall be conducted as per the provisions of the Companies Act, 1956, as and when situations arise.

#### VIII. <u>Disclosures</u>

- Transactions with related parties, as per requirements of Accounting Standard 18, are disclosed in Annexure to the Notes to Accounts. These are not in conflict with the interests of the Company in view of the following:
  - All details relating to financial and commercial transactions, wherein Directors may have a potential interest are provided to the Board and the interested Directors neither participate in the discussion, nor do they vote on such matters.



- (ii) These are at prices, which are reasonable, having regard to the prevailing market prices at the relevant time.
- b. In continuation of the practice of keeping the Board of Directors informed about the potential risks of running the business and the Company's processes for risk mitigation and control, the Management periodically submits to the Board, a Risk Assessment & Minimisation Report outlining the various risks encountered by the Company, the control mechanisms adopted for mitigating such risks and the impact of materialization of such risks. The Management continues to take effective steps to mitigate such risks by devising an elaborate business strategy to counter and deal with the components of risks. During the year 2006-07, the Company has embarked on the exercise of Business Continuity Planning (BCP) as a part of Enterprise Risk Management.
- c. Disclosures have been received from Senior Management personnel to the effect that during the year ended 31st March, 2007, there were no financial and commercial transactions in which they had personal interest that may have a potential conflict with the interest of the Company at large.
- d. With regard to matters related to capital markets, the Company has duly complied with the requirements of the Listing Agreements entered into with the Stock Exchanges as well as the regulations and guidelines of SEBI. Consequently, no penalties were imposed or strictures passed against the Company by SEBI, Stock Exchanges or any other statutory authority.
- e. As on 31st March, 2007, the Company has a wholly owned Subsidiary company Shreyas Relay Systems Ltd.
- f. The Company has fully complied with all the mandatory requirements of Clause 49.

The status of compliance with non-mandatory requirements stipulated by the said Clause is as under:

- Tenure of Independent Directors is not being restricted to period of nine years in the aggregate since the Board of Directors unanimously opine that the length of the tenure on the Board would not have any material negative impact on the performance of Independent directors and discharge of their duties towards the Company.
- The Board of Directors has constituted a Remuneration Committee consisting of four members, who are non-executive and independent. The Chairman of the Remuneration Committee was present at the 18th Annual General Meeting held on 21st July, 2006.
- Since the half-yearly financial results are being published in leading newspapers as well as being displayed on the Company's
  website and EDIFAR website of the SEBI, the said results and summary of significant events are not being sent to each household
  of Shareholders.
- The Company takes concrete and conscious steps to ensure that the Auditors do not have any qualifications on the financial statements. Queries and suggestions on financial statements, if any, are addressed by the concerned Company representatives to the satisfaction of the Auditors.
- Adequate and transparent information is circulated to the members of the Board of Directors at its various meetings, which provide
  valuable inputs on the business of the Company and their responsibilities as Directors. Also, the Directors are kept abreast of the
  latest developments in Laws, Rules and Regulations, as also on the various risks to which the Company is subject and the manner
  in which these risks are mitigated and/or minimised. Therefore, the need for a formal training on these issues is not felt necessary
  presently.
- The re-appointment of Non-executive Directors is proposed and seconded at meetings of the Board of Directors on the basis of the contribution and performance of the Director being re-appointed. The Director being re-appointed does not participate during such discussions nor does he vote on the resolution proposing his re-appointment.
- The Company presently does not have a documented Whistle Blower Policy in place. However, given its dedication to principles such as honesty, quality, responsibility, compassion, fairness, respect, adaptability and gratitude, the Company personnel feel free to report to the Management, any concerns they may have about unethical behaviour, actual or suspected fraud or violation of the Company's code of conduct or ethics policy.

## g. Disclosure regarding appointment or re-appointment of Directors

Mr. L. B. Culas, Capt. P. P. Radhakrishnan and Mr. S. Ragothaman retire by rotation at the ensuing Annual General Meeting, and being eligible, offer themselves for re-appointment.

Mr. Anil Devli who was re-appointed as Executive Director at the Annual General Meeting held on 21st July, 2006 is being recommended for re-appointment for a further period of five years with effect from 21st April, 2007.

The brief resume of these Directors is given hereinbelow:

# I. Name: Mr. L. B. Culas

**Experience:** Mr. L. B. Culas, a Chartered Engineer and a Chartered Ship Broker, has a cumulative maritime experience of over 29 years. He has served abroad for many years on various types of cargo vessels as an Engineer, including four years as Chief Engineer. He also possesses extensive shore experience, which includes various aspects of Container Feeder Business, right from sourcing the right kind of vessel to the actual running of the service.

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Other Directorships:

Name of the companies/firm Nature of interest

Albatross CFS Pvt. Ltd Director
Orient Express Ship Management Limited Director

Committee Memberships: NIL

Shareholding in Shreyas Shipping & Logistics Ltd. as on 31st March, 2007: 1,30,845 Equity shares of Rs.10/- each.

#### II. Name: Capt. P. P. Radhakrishnan

#### Experience:

Capt. P. P. Radhakrishnan is around 70 years of age. He is a Master Mariner holding Certificate of Competency. He was appointed as Chairman & Managing Director (CMD) of Shipping Corporation Of India (SCI) during 1991-1995 and has commanded various types of vessels in the SCI fleet. Prior to his stint as CMD of SCI, he occupied the position of Director of Technical Services Division, Bulk Carrier and Tanker Division and Coastal and Passenger Services Division at various times. He has been associated with the shipping industry for several decades and has dealt with all facets of the shipping and ship building industry.

#### Other Directorships:

Name of the companies/firm Nature of interest

West Asia Maritime Limited Director

EC Ship Management Company Ltd Director

**Committee Memberships:** 

Name of the companies/firm Name of Committee Committee Committee

West Asia Maritime Limited Audit Committee Member

Shareholding in Shreyas Shipping & Logistics Ltd. as on 31st March, 2007: NIL

#### III. Name: Mr. S. Ragothaman

#### **Experience:**

Mr. S. Ragothaman aged 61 years is a Commerce Graduate and a Chartered Accountant. He is Ex-General Manager of erstwhile ICICI Ltd (since merged with ICICI Bank Ltd). During his almost 3 decades of service at ICICI, he had exposures in Project finance, Investment Banking, Leasing and other financial services. He has represented ICICI Ltd on the Board of various companies including ICICI Asset Management Co. Ltd and ICICI Bank. After moving out of ICICI Ltd in 1997 he has been offering advisory services to Corporates in the areas of Fund mobilization, Mergers and Acquisitions, Business restructuring, Micro finance etc. He is currently on the Board of following companies.

# Other Directorships:

Name of the companies/firm	Nature of interest

The Bombay Dyeing & Manufacturing Co. Ltd

Ennore Foundries Ltd

Director

Xpro India Ltd

Director

Xpro Global Ltd

Director

Southern Iron & Steel Co. Ltd

Director

Senam Microfinance Investment Literacy &

Empowerment Ltd Director

# Committee Memberships:

<u>Name of the companies/ firm</u> <u>Name of Committee</u> <u>Committee Position</u>

The Bombay Dyeing & Manufacturing Co. Ltd

Audit Committee

Ennore Foundries Ltd

Audit Committee

Member

Investor Grievance

Xpro India LtdAudit CommitteeMemberSouthern Iron & Steel Co. LtdAudit CommitteeChairman

Senam Microfinance Investment

Literacy & Empowerment Ltd Audit Committee Chairman

Shareholding in Shreyas Shipping & Logistics Ltd. as on 31st March, 2007: 3000 Equity shares of Rs. 10/- each.



#### IV. Name: Mr. Anil Devli

#### Experience:

Mr. Anil Devli aged about 44 years is a law graduate from Government Law College, Mumbai. He began his career as an Apprentice with a leading Law firm. Thereafter he set up his independent practice with special emphasis on Marine and Admiralty law. During this period, he successfully handled several marine claims for shipping companies in India. He joined the Company as its Chief Executive Officer in mid 1996 and has since then been looking after the affairs of the Company under the guidance of the Board of Directors. He is also on the Board of Indian National Shipowners Association and is the Vice-Chairman of The Container Shipping Lines Association (India).

#### Other Directorships:

Name of the companies/firm Nature of interest

Indian National Shipowners Association Ltd Director
The Container Shipping Lines Association (India) Vice Chairman

Committee Memberships: NIL

Shareholding in Shreyas Shipping & Logistics Ltd. as on 31st March, 2007: 6200 Equity shares of Rs.10/- each.

#### IX. Means of communication

 a. The financial results of the Company are being published in leading newspapers such as the Economic Times and Maharashtra Times to provide easier accessibility to the Shareholders and are also displayed on the Company's website <a href="www.shreyas.co.in">www.shreyas.co.in</a>.
 The financial results during the year 2006-07 were published in the newspapers as under:

Newspapers	Date of publication of results for the Quarter ended				
	31 <sup>st</sup> March 2006 2006 30 <sup>th</sup> June 30 <sup>th</sup> September 31 <sup>st</sup> December 2006 2006				
The Economic Times, Mumbai	25.5.2006	22.7.2006	31.10.2006	28.1.2007	
Maharashtra Times, Mumbai	25.5.2006	22.7.2006	31.10.2006	28.1.2007	

In compliance with Clause 51 of the Listing agreement with the Stock Exchanges, the Company is posting the required statements or documents on the Electronic Data Information Filing and Retrieval 'EDIFAR' website maintained by NIC. The same can be viewed by logging on to <a href="https://www.sebiedifar.nic.in">www.sebiedifar.nic.in</a>.

- b. Official press releases and presentations as and when made to the media and Analysts are made available on the Company's website <a href="https://www.shreyas.co.in">www.shreyas.co.in</a>. During the year 2006-07, Press and Analyst meet was organized on 24th May, 2006. Press Releases were issued on 24th May, 2006 and 22nd November 2006.
- c. The Management's Discussion & Analysis Report is appearing as Annexure I to the Directors' Report.

#### X. Auditors' certificate on Corporate Governance

The Auditors certificate on compliance with the Corporate Governance requirements under Clause 49 of the Listing agreements entered into with the Stock Exchanges is given as Annexure III to the Directors' Report.

## XI. Code of Conduct for prevention of Insider trading

In compliance with the SEBI (Prohibition of Insider Trading) Regulations, 1992, as amended in 2002, the Company has adopted a comprehensive "Code of Conduct for Prevention of Insider Trading" and "Code of Corporate Disclosure Practices". The Company believes that these Codes will help in ensuring compliance of the Sebi regulations.

#### XII. General Shareholders' Information

S. No.	Salient items of interest	Particulars
i.	AGM date	21 <sup>st</sup> July, 2007
ii.	AGM Time	11:00 a.m.
iii.	AGM Venue	Nehru Centre Auditorium, Discovery of India Building, Nehru Centre, Dr. Annie Beasant Road, Worli, Mumbai 400018.
iv.	Financial Calendar (tentative)	1.04.2007 to 31.03.2008
	Results for the quarter ending	
	30 <sup>th</sup> June, 2007	Last week of July, 2007
	30th September, 2007	Last week of October, 2007
	31st December, 2007	Last week of January, 2008
	31st March, 2008	Last week of June, 2008 Annual General Meeting is proposed to be held in July, 2008



S. No.	Salient items of interest	Particulars		
V.	Dates of Book Closure	16th July, 2007 to 21st July, 2007(both days inclusive)		
vi.	Dividend Payment date	No final dividend has been recommended on Preference and Equity shares the year ended 31st March 2007. The interim dividend paid in March, 2007 be treated as final dividend.		
vii.	Listing on Stock Exchanges	A. Equity shares: The Stock Exchange, Mumbai National Stock Exchange of India Ltd.		
		B. Preference shares: The Stock Exchange, Mumbai		
		C. Global Depositary Receipts (GDRs)  Bourse de Luxembourg		
		The Company has paid listing fees for the year 2007-08 to the Indian Stock Exchanges where its securities are listed.		
		The Company has paid listing fees for the Calendar year 2007 to the Luxembourg Stock Exchange for the Global Depositary Receipts listed on the same.		
viii.	Stock Code	A. Equity shares: The Stock Exchange, Mumbai - 520151 National Stock Exchange of India Ltd SHREYAS		
		B. Preference shares: The Stock Exchange, Mumbai - 700105		
		C. Global Depositary Receipts (GDRs) CUSIP -Bourse de Luxembourg –825540107		
ix	The International Securities Identification Number (ISIN Number) for the Company's Shares in dematerialised form.	<ul> <li>A. Equity shares: INE757B01015</li> <li>B. Preference shares: INE757B04019</li> <li>C. Global Depositary Receipts (GDRs) US8255401072</li> </ul>		
x.	Registrar & Share Transfer Agent	Intime Spectrum Registry Limited C-13, Pannalal Silk Mills Compound L. B. S. Marg, Bhandup (West) Mumbai – 400 078 Tel No. 2596 3838 Fax No. 2596 2691		
xi.	Share Transfer System	Transfers of Shares in physical form are processed by M/s. Intime Spectrum Registry Limited and are approved by the Share Transfer Committee, which usually meets fortnightly. Transfers of Shares are effected and Share Certificates are dispatched within a period of 30 days from the date of receipt of the request, provided the relevant documents are valid and complete in all respects. Trading in the Company's Shares is permitted only in dematerialised form. In respect of shares held in dematerialised mode, the transfer takes place instantaneously between the transferor, transferee and the Depository Participant through electronic debit / credit of the accounts involved.		
xii.	Dematerialisation of shares (Equity)	As at 31 <sup>st</sup> March, 2007 – 6830 Members (57.63% of the total Members) hold 54,66,832 Equity Shares of Rs.10/- each (24.90% of the total Equity Shares in dematerialised mode.		
xiii.	Outstanding GDRs / ADRs / Warrants or any convertible instruments, conversion date and likely impact on equity	Outstanding GDRs and likely impact on equity Pursuant to the resolution passed by the Shareholders at the Extraordinary General Meeting held on 16th January, 2006, the Company had issued 21,33,333 GDRs representing one underlying Equity share of the face value of Rs.10/each.		
		The details of GDRs outstanding as on 1st April, 2006, converted during the financial year 2006-07 and outstanding as on 31st March, 2007 are given hereinbelow:		
		Particulars Nos.		
		Outstanding GDRs as on 1st April, 2006 21,33,333		
		GDRs converted into shares during the year 21,33,333		
		Outstanding GDRs as on 31st March, 2007 NII		



S. No.	Salient items of interest	Particulars
xiv.	Plant locations	Not applicable as the Company is a ship owning Company.
XV.	Address for correspondence	Registered office: 1110/1111 Embassy Centre Nariman Point Mumbai – 400 021
		Administrative office: 'Orient Shreyas', Plot no.203, Station Avenue Road, Chembur (East), Mumbai – 400 071
		Registrar & Share Transfer Agents M/s. Intime Spectrum Registry Limited C-13, Pannalal Silk Mills Compound, L. B. S. Marg, Bhandup (West), Mumbai - 400 078

# Distribution of Shareholding as on 31st March, 2007

Category (Nominal value of share From To	No. of Shareholders	% of Total Shareholders	Share amount (In Rs.)	% of Total Shareholding
Upto 2,500	10151	85.66	10139900	4.62
2,501 - 5,000	875	7.38	3570070	1.63
5,001 - 10,000	416	3.51	3462230	1.58
10,001 - 20,000	217	1.83	3390750	1.54
20,001 - 30,000	73	0.62	1874000	0.85
30,001 - 40,000	24	0.20	881910	0.40
40,001 - 50,000	21	0.18	995800	0.45
50,001 - 1,00,000	34	0.29	2328100	1.06
1,00,001 & above	40	0.33	192932570	87.87
Total	11851	100.00	219575330	100.00

## Shareholders' profile

As on 31st March, 2007, the Company had 11,851 shareholders. The Company's Shares are held by diverse entities as per the following break-up:

		Category	No. of Shares held	Percentage of Shareholding
Α		Promoter's Holding		
	1	Promoters		
		Indian Promoters:	1014945	4.62
		Foreign Promoters:	15078150	68.67
В		Non-Promoter Holding		
	2	Institutional Investors		
		a. Mutual Funds and UTI	96783	0.44
		b. Banks, Financial Institutions	121294	0.55
		c. Foreign Institutional Investors	2309741	10.53
	3	Others		
		a. Bodies Corporate	353084	1.61
		b. Indian Public	2683933	12.22
		c. NRIs/OCBs	64746	0.29
		d. HUF	234857	1.07
		Total (1+2+3)	21957533	100.00

Top 10 shareholders as on 31st March, 2007

Sr. No	Name of the Shareholder	Number of Shares held as on 31.03.07	% of Shareholding
1	Transworld Holdings Limited	12,351,650	56.25
2	FID Funds (Mauritius) Ltd	2,195,734	10.00
3	Anisha Ramakrishnan	975,575	4.44
4	Mithila Mahesh	975,575	4.44
5	Valli Sivaswamy	383,500	1.75
6	Ritesh Ramakrishnan	168,375	0.77
7	Master Murali Mahesh	168,375	0.77
8	Rajan Ramnarayan	140,875	0.64
9	Rajeev Ramnarayan	136,375	0.62
10	L. B. Culas	130,845	0.60

# Stock price data

# (1) The monthly high and low stock quotations during the financial year 2006-07 and performance in comparison to the BSE Sensex and S&P CNX Nifty is given below:

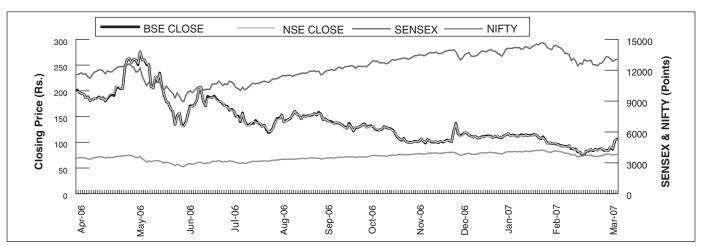
Month & Year		Price of s on BSE	BSE S	BSE SENSEX		Share Price of Shreyas on NSE		S&P CNX Nifty	
	Month's High (Rs.)	Month's Low (Rs.)	Month's High (Index point)	Month's Low (Index point)	Month's High (Rs.)	Month's Low (Rs.)	Month's High (Index point)	Month's Low (Index point)	
April 2006	206.00	176.00	12102.00	11008.43	204.45	165.00	3598.95	3290.35	
May 2006	290.00	188.00	12671.11	9826.91	288.00	188.05	3774.15	2896.40	
June 2006	227.00	127.15	10626.84	8799.01	236.00	127.10	3134.15	2595.65	
July 2006	195.00	126.20	10940.45	9875.35	194.00	125.55	3208.85	2878.25	
August 2006	163.20	116.00	11794.43	10645.99	157.50	117.50	3452.30	3113.60	
September 2006	160.00	125.10	12485.17	11444.18	159.85	125.05	3603.70	3328.45	
October 2006	142.00	116.00	13075.85	12178.83	140.00	117.15	3782.85	3508.65	
November 2006	121.65	96.00	13799.08	12937.30	122.00	96.00	3976.80	3737.00	
December 2006	143.10	99.00	14035.30	12801.65	139.60	100.00	4046.85	3657.65	
January 2007	122.80	107.55	14325.92	13303.22	120.00	109.00	4167.15	3833.60	
February 2007	118.00	85.00	14723.88	12800.91	114.95	85.10	4245.30	3674.85	
March 2007	110.50	76.00	13386.95	12316.10	110.70	71.15	3901.75	3554.50	

# (2) Shares traded during 1st April, 2006 to 31st March, 2007

Particulars	On BSE	On NSE
No. of shares traded	5918461	4231908
Highest Share price	Rs.290.00 (on 09/05/2006)	Rs. 288.00 (on 09/05/2006)
Lowest Share price	Rs.76.00 (on 07/03/2007 & 08/03/2007)	Rs.71.15( on 06/03/2007)
Closing Share price as on 30th March, 2007	Rs. 105.80	Rs. 104.75
Market capitalisation as on 30th March, 2007	Rs. 2323106991.40	Rs. 2300051581.75



(3) The Company's share price movement during 2006-07 on BSE and NSE vis-à-vis respective indices:



# (4) The details of the high /low market price of the GDRs of the Company at the Luxembourg Stock Exchange during 2006-07 are provided hereunder.

Month	(each GDR representing one und	Quotation for GDRs (each GDR representing one underlying Equity share of the face value of Rs.10/- each)		
	Month -end GDR Close Price (in USD)	GDR trading volume		
April 2006	4.29	N.A		
May 2006	4.50	N.A		
June 2006	4.06	N.A		
July 2006	2.96	N.A		
August 2006	3.22	N.A		
September 2006	2.82	N.A		
October 2006	2.62	N.A		
November 2006	2.25	N.A		
December 2006	2.53	N.A		
January 2007	2.56	N.A		
February 2007	1.98	N.A		
March 2007	2.43	N.A		

Note: Outstanding GDRs have been converted into equity shares by 30th September 2006.

For and on behalf of the Board of Directors

Place: Mumbai Date: 1st June, 2007 S. Ramakrishnan Chairman & Managing Director

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# Certificate

(Annexure III to the Directors' Report) (As required by Clause 49 of the Listing Agreements entered into with the Stock Exchanges)

To the Members of Shreyas Shipping and Logistics Limited

We have examined the compliance of conditions of Corporate Governance by Shreyas Shipping and Logistics Ltd for the year ended on 31st March 2007 as stipulated in clause 49 of the Listing Agreement of the said company with the Stock Exchanges.

The compliance of conditions of Corporate Governance is the responsibility of the management. Our examination was limited to procedures and implementation thereof, adopted by the company for ensuring the compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the company.

In our opinion and to the best of our information and according to the explanations given to us, we certify that the company has complied with the conditions of Corporate Governance as stipulated in the above mentioned Listing Agreement.

We state that in respect of investor grievances received during the year ended March, 31 2007, no investor grievances are pending for a period exceeding one month against the company as per the records maintained by the company.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the management has conducted the affairs of the company.

> For Sridhar & Santhanam **Chartered Accountants**

> > S Ramakrishnan

Partner M. No 18967

Place: Mumbai Date: 1st June, 2007



# Certification by Chief Executive Officer (CEO) and Chief Financial Officer (CFO)

(Annexure IV to the Directors' Report)

(As required by Clause 49 of the Listing Agreements entered into with the Stock Exchanges)

To

The Shareholders and the Board of Directors Shreyas Shipping & Logistics Limited

We, S. Ramakrishnan, Chief Executive Officer (as per Clause 49 of the Listing agreement entered into with the Stock Exchanges) and Vinay Kshirsagar, Chief Financial Officer (as per Clause 49 of the Listing agreement entered into with the Stock Exchanges), of Shreyas Shipping & Logistics Limited, to the best of our knowledge and belief, certify that:

- a. We have reviewed the financial statements and the cash flow statement for the year ended 31st March, 2007 (hereinafter referred to as 'the year') and that to the best of our knowledge and belief:
  - these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading;
  - ii. these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- b. There are no transactions entered into by the Company during the year which are fraudulent, illegal or violative of the Company's code of conduct.
- c. We accept responsibility for establishing and maintaining internal controls for financial reporting and we have evaluated the effectiveness of internal control systems of the Company pertaining to financial reporting and have disclosed to the auditors and the Audit Committee, deficiencies in the design or operation of such internal controls, if any, of which we are aware and have taken requisite steps to rectify these deficiencies.
- d. We have indicated to the auditors and the Audit committee
  - i. significant changes in internal control over financial reporting during the year; and
  - ii. significant changes in accounting policies during the year and the same have been disclosed in the notes to the financial statements.
- e. There have been no instances of significant fraud of which we have become aware and any involvement therein, of the management or an employee having a significant role in the Company's internal control system over financial reporting.
- f. All Board members and Senior managerial personnel of the Company have affirmed compliance with the Code of Business Conduct and Ethics during the year ended 31st March, 2007.

Mumbai	S. Ramakrishnan	Vinay Kshirsagar
1st June 2007	Chief Executive Officer	Chief Financial Office



# **Auditors' Report**

То

The Members of Shreyas Shipping and Logistics Ltd.

- 1. We have audited the attached Balance Sheet of Shreyas Shipping and Logistics Ltd. as at 31st March 2007, the Profit and Loss account and also the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- 2. We conducted our audit in accordance with the auditing standards generally accepted in India. Those Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- 3. As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- Further to our comments in the Annexure referred to above, we report that:
  - (i) We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
  - (iii) The Balance Sheet, Profit and Loss account and Cash Flow Statement dealt with by this report are in agreement with the books of account.
  - (iv) In our opinion, the Balance Sheet, Profit and Loss account and Cash Flow Statement dealt with by this report comply with the accounting standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
  - (v) On the basis of written representations received from the directors, as on 31st March 2007 and taken on record by the Board of Directors, we report that none of the directors is disqualified as on that date from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;
  - (vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - (a) In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2007.
    - (b) In case of the Profit and Loss account, of the profit for the year ended on that date; and
    - (c) In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For Sridhar & Santhanam. Chartered Accountants

> S.Ramakrishnan Partner M. No. 18967

Place: Mumbai Date: 1st June, 2007



# Annexure to the Auditors' Report

Re: Shreyas Shipping and Logistics Limited

#### Referred to in paragraph 3 of our report of even date,

- (i) (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets;
  - (b) The major fixed assets have been physically verified by the management at reasonable intervals; no material discrepancies were noticed on such verification
  - (c) A substantial part of fixed assets have not been disposed off during the year.
- (ii) (a) Physical verification of inventory has been conducted at reasonable intervals by the management;
  - (b) The procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) The Company is maintaining proper records of inventory and no material discrepancies were noticed on physical verification.
- (iii) (a) The Company had given an unsecured loan of Rs 280 lakhs to its Subsidiary, Shreyas Relay Systems Ltd, in the previous year which was outstanding at the beginning of the year. This loan has been repaid in full including interest by the Subsidiary in the current year. During the year Company has given a fresh unsecured interest free loan of Rs 88 lakhs to the same Subsidiary, the terms and conditions of which are not prima facie prejudicial to the interest of the Company. The principal is not yet due for this loan. Except for this loan, Company has not given any other loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 301 of the Act.
  - (b) The Company has not taken any loans, secured or unsecured from companies, firms or other parties covered in the register maintained under section 301 of the Act.
- (iv) There is an adequate internal control system commensurate with the size of the Company and the nature of its business, for the purchase of inventory and fixed assets and for the sale of services. No goods are sold by the Company. There is no continuing failure to correct major weaknesses in internal control system;
- (v) (a) The particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register required to be maintained under that section; and
  - (b) In respect of transactions exceeding the value of Rs five lakhs in respect of each party made in pursuance of such contracts or arrangements, they have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time;
- (vi) The Company has not accepted deposits from the public;
- (vii) The Company has an internal audit system commensurate with its size and nature of its business;
- (viii) Maintenance of cost records has not been prescribed by the Central Government under clause (d) of sub-section (1) of section 209 of the Act,
- (ix) (a) The Company has been generally regular in depositing undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales-tax, Wealth Tax, Service tax, Custom Duty, Excise Duty, Cess and any other material statutory dues with the appropriate authorities. There are no arrears of outstanding statutory dues as at the last day of the financial year for a period of more than six months from the date they became payable.
  - (b) There are no dues of Income tax/sales tax/Wealth tax/Service tax/custom duty/excise duty/Cess that have not been deposited on account of any dispute.
- (x) The Company has no accumulated losses at the end of the financial year and it has not incurred cash losses in the financial year and in the immediately preceding financial year;

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- (xi) The Company has not defaulted in repayment of dues to a financial institution or bank or debenture holders.
- (xii) The Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities;
- (xiii) As this Company is not a Nidhi/Mutual benefit fund/ Society, the provisions of special statute applicable to chit fund is not applicable to this Company.
- (xiv) The Company is not dealing or trading in shares, securities, debentures and other investments.
- (xv) The Company has not given any guarantee for loans taken by others from bank or financial institutions except for guaranteeing a loan taken by its Subsidiary, the terms and conditions of which are not prejudicial to the Company.
- (xvi) Term loans were applied for the purpose for which the loans were obtained;
- (xvii) On an overall examination of the Balance Sheet, we report that the funds raised on short-term basis have not been used for long term investment
- (xviii) The Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under section 301 of the Act.
- (xix) The Company has not issued any debentures.
- (xx) There have been no public issues during the year. The Company had issued in the previous year 21,33,333 Global Depositary Receipts (GDRs) (each GDR representing one equity share). All the GDRs have been converted into shares during the year. The proceeds of this have been utilized in full for capital expenditure. This has been duly disclosed by the management and the same has been verified.
- (xxi) No fraud on or by the Company has been noticed or reported during the year.

For Sridhar & Santhanam.
Chartered Accountants

S.Ramakrishnan

Partner M. No. 18967

Place: Mumbai Date: 1st June, 2007



# **BALANCE SHEET AS AT 31ST MARCH, 2007**

BALANCE SHEET AS AT 31ST MARCH, 20	U/		
		(AMC	OUNT IN RUPEES)
SOURCES OF FUNDS	Schedule	AS AT 31.03.2007	AS AT 31.03.2006
SHAREHOLDERS' FUNDS			
SHARE CAPITAL	1	349,575,330	349,575,330
RESERVES AND SURPLUS	2	1,260,974,742	1,147,580,011
		1,610,550,072	1,497,155,341
LOAN FUNDS			
SECURED LOANS	3	1,539,308,435	264,735,945
		1,539,308,435	264,735,945
	TOTAL	3,149,858,507	1,761,891,286
APPLICATION OF FUNDS			
FIXED ASSETS			
GROSS BLOCK	4	2,396,854,995	1,257,174,950
LESS : DEPRECIATION		323,482,718	433,100,225
NET BLOCK		2,073,372,277	824,074,725
CAPITAL WORK-IN-PROGRESS (Ship Under Building)		510,916,941	251,849,984
	TOTAL	<u>2,584,289,218</u>	1,075,924,709
INVESTMENTS	5	234,713,817	437,240,861
CURRENT ASSETS, LOANS AND ADVANCES			
INVENTORIES	6	41,741,551	30,861,276
SUNDRY DEBTORS	7	177,552,910	176,583,491
CASH AND BANK BALANCES OTHER CURRENT ASSETS	8 9	74,235,107 112,277,169	47,766,812 14,262,826
LOANS AND ADVANCES	10	96,936,525	97,122,484
CURRENT ASSETS TOTAL ( A )		502,743,262	366,596,889
LESS : CURRENT LIABILITIES AND PROVISIONS			
CURRENT LIABILITIES	11	165,601,963	80,915,335
PROVISIONS	12	6,285,827	36,955,838
CURRENT LIABILITIES TOTAL ( B )		171,887,790	117,871,173
NET CURRENT ASSETS ( A - B )		330,855,472	248,725,716
	TOTAL	3,149,858,507	1,761,891,286
NOTES TO THE ACCOUNTS	17		

AS PER OUR REPORT ATTACHED

FOR AND ON BEHALF OF THE BOARD

For Sridhar & Santhanam Chartered Accountants

S. Ramakrishnan Chairman & Managing Director Anil Devli Executive Director Megha Samtani Company Secretary

S. Ramakrishnan M.No. 18967

K. P. Medhekar Director

V. Ramnarayan Director

Vinay Kshirsagar Chief Financial Officer

Place : Mumbai Date: 1st June, 2007 Place : Mumbai Date: 1st June, 2007

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# PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2007

nedule	Year ended 31.03.2007  329,567,301 1,016,656,073 3,100,293  1,349,323,667  28,866,636 32,307,222 61,173,858  1,410,497,525	Year ended 31.03.2006 444,279,804 796,834,376 - 1,241,114,180 29,686,790 9,484,385
	1,016,656,073 3,100,293 1,349,323,667 28,866,636 32,307,222 61,173,858	796,834,376 1,241,114,180 29,686,790 9,484,385
	1,016,656,073 3,100,293 1,349,323,667 28,866,636 32,307,222 61,173,858	796,834,376 1,241,114,180 29,686,790 9,484,385
	3,100,293 1,349,323,667 28,866,636 32,307,222 61,173,858	1,241,114,180 29,686,790 9,484,385
	1,349,323,667 28,866,636 32,307,222 61,173,858	29,686,790 9,484,385
	28,866,636 32,307,222 61,173,858	29,686,790 9,484,385
	32,307,222 61,173,858	9,484,385
	61,173,858	
44		
4.4	1,410,497,525	39,171,175
4.4	, , , , , , ,	1,280,285,355
	933,294,513	780,419,477
14 15	66,730,365	45,780,293
16	46,585,218 92,104,185	19,300,703 84,752,443
	134,703	134,703
	91,969,482	84,617,740
	1,138,579,578	930,118,213
	271,917,947	350,167,142
	48,637,472 5,478,568	-
	315,076,851 293,504	350,167,142
	16,000,000 1 329 823	5,600,000 1,161,000
	2,226,691	9,555
	295,226,833	343,396,587
	325,891,649	112,182,688 39,000,000
	621,118,482	494,579,275
	35,000,000	34,400,000
		68,800,000 19,824,200
	10,660,000	6,699,452
	8,270,062	3,724,439 26,349,040
	-	3,695,453
	-	4,556,055
	458 881 847	638,987 325,891,649
		494,579,275
17		
s)	10.93	16.49
s)		
	12.89	16.49
	17 s) s)	1,329,823 2,226,691 295,226,833 325,891,649 621,118,482 35,000,000 60,000,000 48,306,573 10,660,000 8,270,062 458,881,847 621,118,482

For Sridhar & Santhanam S. Ramakrishnan Anil Devli **Chartered Accountants** Chairman & Managing Director **Executive Director** Megha Samtani Company Secretary S. Ramakrishnan V. Ramnarayan Partner Director M.No. 18967 Vinay Kshirsagar Chief Financial Officer K. P. Medhekar Director

Place : Mumbai Place : Mumbai Date: 1st June, 2007 Date: 1st June, 2007



# SCHEDULES TO BALANCE SHEET

(AMOUNT IN RUPEES) **SCHEDULE 1: SHARE CAPITAL** AS AT AS AT 31.03.2007 31.03.2006 **AUTHORISED** 240,000,000 24,000,000 Equity Shares of Rs 10/- each 240,000,000 8.2% Non Convertible Cumulative Redeemable 140,000,000 1,400,000 140,000,000 Preference Shares of Rs 100/- each 380,000,000 380,000,000 ISSUED, SUBSCRIBED AND PAID UP 2,19,57,533 Equity Shares of Rs 10/- each fully Paid up 219,575,330 219,575,330 Of the above, 1,23,51,650 Equity Shares held by Holding Company Transworld Holdings Limited., Mauritius. Of the above, 10,162,750 Equity Shares alloted as fully paid up pursuant to a contract without payment being received in cash. Includes 21,33,333 Equity shares of Rs 10 each fully paid up being the underlying shares in respect of equal number of Global Depository Receipts (GDR) issued and fully paid up during the previous year. All the GDRs have been converted into Equity Shares during the year. 130,000,000 1,300,000 8.20% Non-Convertible, Cumulative, Redeemable Preference 130.000.000 Shares of Rs 100/- each fully paid up Date of allotment 27th October, 2005 To be redeemed at par at the end of the 3rd, 4th & 5th Year from the Date of allotment in the ratio of 30:30:40 **TOTAL** 349,575,330 349,575,330 **SCHEDULE 2: RESERVES AND SURPLUS SECURITIES PREMIUM** 496,753,213 177,272,000 As per last Balance sheet Add:Premium received on issue of 21,33,333 Global Depository Receipts (GDR) (Gross) 333,786,874 Less: Expenses on GDR & Preference Shares issue. 14,305,661 Less: Expenses on upgradation and refurbishment of vessels and loss 114,460,764 of stores in sunken vessel as per court order ( Refer note No 3 to Schedule 17) 382,292,449 496,753,213 (a) **GENERAL RESERVE** As per last balance sheet 168,489,620 134,089,620 Add: Transfer from Profit and Loss account 35,000,000 34,400,000

(b)

(c)

(d)

203,489,620

125,600,000

60,000,000

185,600,000

30,000,000

168,489,620

56,800,000

68,800,000 125,600,000

30,000,000

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As per last balance sheet

As per last balance sheet

Add: Transfer from Profit and Loss account

**TONNAGE TAX RESERVE** 

**ASSET IMPAIRMENT RESERVE** 



	AS AT 31.03.2007	AS AT 31.03.2006
CAPITAL RESERVE		
As per last balance sheet	845,529	980,232
Less:Transfer to Profit & Loss Account for adjustment against depreciation	134,703	134,703
(e)	710,826	845,529
SURPLUS		
Balance in Profit & Loss Account	458,881,847	325,891,649
(f)	458,881,847	325,891,649
TOTAL (a+b+c+d+e+f)	1,260,974,742	1,147,580,011
COUEDINE A - CECUPED LOANS		
SCHEDULE 3 : SECURED LOANS		
FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwarya	148,894,502	186,118,126
ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwarya	4,252,295	21,754,912
STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Oel Trust	459,300,354	-
STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit	435,105,000	-
STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Oel Express	238,978,125	-
STATE BANK OF INDIA (RUPEE TERM LOAN) Secured by first charge over Vessel under construction and a second charge over the vessel M.V Orient Independence.	250,000,000	10,000,000
STATE BANK OF INDIA (CORPORATE LOAN) Secured by a first charge over the Vessel M.V.Orient Independence	-	46,425,000
ICICI BANK LTD (CAR LOAN) Secured by hypothecation of Cars	2,778,159	437,907
TOTAL	1,539,308,435	264,735,945

### **SCHEDULE 4: FIXED ASSETS**

(AMOUNT IN RUPEES)

	GROSS BLOCK DEPRECIATION			G			NET E	вьоск		
DESCRIPTION	COST AS AT 01.04.2006	ADDITIONS	DEDUC- TIONS/ ADJUST- MENTS	COST AS AT 31.03.2007	AS AT 01.04.2006	FOR THE YEAR	DEDUC- TIONS/ ADJUST MENTS	AS AT 31.03.2007	AS AT 31.03.2007	AS AT 31.03.2006
FLEET	1,231,386,179	1,572,358,969	432,275,571	2,371,469,577	421,436,588	90,146,499	197,525,512	314,057,575	2,057,412,002	809,949,591
EQUIPMENT ON BOARD	7,206,336	-	3,538,390	3,667,946	2,392,519	350,593	1,286,915	1,456,197	2,211,749	4,813,817
FURNITURE & FIXTURES	4,022,017	2,511,045	45,659	6,487,403	2,339,444	338,729	45,659	2,632,514	3,854,889	1,682,573
OFFICE EQUIPMENTS (INCLUDING COMPUTERS AND SOFT WARE)	9,517,442	888,936	3,374,148	7,032,230	5,545,248	727,697	2,863,606	3,409,339	3,622,891	3,972,194
VEHICLES	5,042,976	3,154,863	-	8,197,839	814,038	405,964	-	1,220,002	6,977,837	4,228,938
ADJUSTMENT FOR DEPRECIATION BY WAY OF TRANSFER FROM CAPITAL RESERVE	-	-	-	-	572,388	134,703		707,091	(707,091)	(572,388)
TOTAL AS ON 31.03.2007	1,257,174,950	1,578,913,813	439,233,768	2,396,854,995	433,100,225	92,104,185	201,721,692	323,482,718	2,073,372,277	824,074,725
TOTAL AS ON 31.03.2006	1,505,760,381	39,166,124	287,751,555	1,257,174,950	493,648,597	84,752,443	145,300,815	433,100,225	824,074,725	

Addition/(Deletion) to Fleet include (Rs 2,86,83,129/-) (Previous Year Rs.4,30,793) towards adjustment in respect of exchange difference.



# **SCHEDULE 5: INVESTMENTS**

# (A) LONG TERM INVESTMENTS (AT COST)

1 TRADE — UNQUOTED—FULLY PAID

		Face	As at 3	1.03.2007	As at 3	1.03.2006
S. N	o. NAME OF THE COMPANY	Value	No. of	Amount	No. of	Amount
		Rupees	Shares	Rupees	Shares	Rupees
1	SHREYAS RELAY SYSTEMS LIMITED ( SUBSIDIARY COMPANY)	10	2,500,000	25,000,000	500,000	5,000,000
2	ORIENT EXPRESS SHIP MANAGEMENT LIMTED	10	15,000	150,000	15,000	150,000
	TOTAL LONG TERM INVESTMENT ( A )		2,515,000	25,150,000	515,000	5,150,000
			_,,		3.3,555	0,.00,000
(B)	NON-TRADE CURRENT INVESTMENTS IN MUTUAL FUND- (UNQUO UNLESS OTHERWISE STATED AT LOWER OF COST OR NET ASSE					
		As at	As at 3	1.03.2007	As at 3	1.03.2006
S.	DESCRIPTION	31.03.2007	No. of	Amount	No. of	Amount
No.		FaceValue	Units	Rupees	Units	Rupees
1	LIC MF FMP SERIES 13- 6 MONTHS DIVIDEND PLAN	10	4,004,966	40,049,657		_
2	(4,000,000 Units purchased, 4966 Units cumulated during the year ) UTI FMP - (HFMP/0307) - DIVIDEND PLAN- REINVESTMENT	10	4,013,264	40,132,636	_	_
3	(4,000,000 Units purchased , 13264 Units cumulated during the year ) BIRLA FTP - QTRLY- SERIES 9 - DIVIDEND PAYOUT	10	4,000,000	40,000,000	_	_
4	(4,000,000 Units purchased during the year ) SBI DEBT FUND SERIES - 90 DAYS (MAR 07) DIVIDEND	10	4,000,000	40,000,000	_	_
5	(4,000,000 Units purchased during the year ) RELIANCE FIXED HORIZON FUND II - QTRLY PLAN - SERIES II	10	290,000	2,900,000	_	_
6	(290,000 Units purchased during the year ) RELIANCE MONTHLY INTERVAL FUND - SERIES I	10	150,000	1,500,000	_	_
7	(150,000 Units purchased during the year ) TATA FIXED HORIZON FUND SERIES 9 - SCHEME A - DIVIDEND-RP (500,000 Units purchased during the year )	10	500,000	5,000,000	_	_
8	LOTUS INDIA FMP - 3 MONTHS - SERIES I - RETAIL DIVIDEND (100,000 Units purchased, 773 Units cumulated during the year )	10	100,773	1,007,726	_	_
9	UTI LIQUID CASH INSTITUTIONAL DAILY INCOME OPTION (41,689 Units purchased, 651 Units cumulated and	1,000	2,453	2,501,125	7	6,722
10	39,894 Units sold during the year) BIRLA SUNLIFE CASH MANAGER FUND-IP DAILY DIVIDEND (2,749,450 Units purchased, 90,737 Units cumulated and	10	753,485	7,536,355	2,008,834	20,092,354
11	4,095,536 Units sold during the year) LIC FLOATING RATE FUND - SHORT TERM PLAN - DIVIDEND	10	743,921	7,552,956	_	_
12	(738,703 Units purchased and 5,218 Units cumulated during the year) PRU ICICI SUPER INSTITUTIONAL FUND LIQUID PLAN	10	1,781,966	17,819,655	502,518	5,025,180
13	(14,795,632 Units purchased ,106,032 Units cumulated and 13,622,216 Units sold during the year) RELIANCE FLOATING RATE FUND DAILY DIVIDEND- REINVEST.	10	353,950	3,562,726	_	
.0	(1,490,526 Units purchased , 9,735 Units cumulated and 1,146,311 Units sold during the year)	10	000,000	0,002,120		
14	CHOLA LIQUID INSTITUTIONAL DIVIDEND REINVESTMENT PLAN (947,076 Units purchased , 52,769 Unit cumulated and	10	98	980	3,003,896	30,129,377
15	4,003,643 Units sold during the year) PRU ICICI FIXED MATURITY PLANS (8,881,518 Units purchased, 87,467 Units cumulated and	_	_	_	_	_
16	8,968,985 Units sold during the year) PRU ICICI SHORT TERM/FLEXIBLE PLAN	_	_	_	_	_
	(10,570,271 Units purchased, 113,995 Units cumulated and 10,684,266 Units sold during the year)					
17	LIC LIQUID FUND (5106601856) (6,421,253 Units purchased, 86,725 Units cumulated and	_	_	_	_	_
18	6,507,978 Units sold during the year) UTI FIXED MATURITY PLAN-QFMP (03/06) DIVIDEND (2,003,500 Units sold during the year)	_	_	_	2,003,500	20,035,000
19	(2,003,500 Units sold during the year ) PRUDENTIAL ICICI FIXED MATURITY PLAN SERIES 24 (10.117 Units supplied and 3.024,371 Units sold during the year)	_	_	_	3,014,254	30,142,544
20	(10,117 Units cumulated and 3,024,371 Units sold during the year ) PRUDENTIAL ICICI FIXED MATURITY PLAN SERIES 28 (6744 Units cumulated, 1,021,262 Units sold during the year )	_	_	_	1,014,518	10,145,178
21	RELIANCE FIXED MATURITY PLAN SERIES II QUARTERLY III (4,774,617 Units sold during the year )	_	-	_	4,774,617	47,746,172

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			As at		31.03.2007		1.03.2006
	S.	DESCRIPTION	31.03.2007		Amount	No. of	
	No.		FaceValue	Units	Rupees	Units	Rupees
22		ATURITY PLAN SERIES-2 QUARTERLY PLAN II	_	_	_	451,737	4,517,370
23	(451,/3/ Units so	old during the year ) ED TERM PLAN SERIES-2	_			250,165	2,501,650
23		old during the year )	_	_	_	230,103	2,301,030
24	DSPML FIXED TI	ERM PLAN SÉRIES -1B	_	_	_	251,275	2,512,746
25		ılated, 253,939 Units sold during the year ) ATURITY SERIES XVIII	_	_	_	4,047,616	40,476,160
26		nulated, 4,062,305 during the year ) D DIVIDEND PLAN 5106502012	_	_	_	3,456,047	37,866,865
		purchased , 62440 Units cumulated and sold during the year)					
27		FITUTIONAL FÚND Irchased , 124,572 Units cumulated and	_	_	_	4,255,328	42,727,745
	4,628,879 Units s	sold during the year)					
28	(249,750 Units pu	Liquidity Fund Daily- Regular -Dividend urchased , 91,946 Unit cumulated and	_	_	_	4,016,702	40,207,185
		sold during the year)				0 700 700	07.074.500
29		RTERED LIQUIDITY MANAGER nulated and 3,825,430 Units sold during the year)	_	_	_	3,766,782	37,671,583
30	J.M.HIGH LIQUID		_	_	_	2,009,026	20,090,258
	(450,000 Uinits pr	urchased, 28,565 Unit cumulated and					•
31	2,487,591 Units s	old during the year) IG RATE FUND	_	_	_	_	_
01	(698,854 Units pu	urchased ,7,516 Unit cumulated and					
	706,370 Units sol	d during the year)					
32		MANAGEMENT FUND LIQUID INSTITUTIONAL PLAN urchased, 29,844 Units cumulated and	_	_	_	2,008,134	20,085,762
		cold during the year)					
33	SBI MAGNUM /P	REMIER LIQUÍD	_	_	_	2,001,720	20,082,256
		purchased , 72,522 Units cumulated and					
34	RELIANCE TREAS	old during the year) SURY PLAN INSTITUTIONAL DAILY DIVIDEND PLAN	_	_	_	1,882	28,754
35	ÙTI FMP (QFMP/		_	_	_	_	_
		purchased , 19,256 Units cumulated and old during the year)					
36			_	_	_	_	_
		purchased , 72,748 Units cumulated and					
27		old during the year)					
37		rchased,2,688 Units cumulated and	_	_	_	_	_
		d during the year)					
	Total			20,694,875	209,563,817	42,838,556	432,090,861
	TOTAL INVESTM	MENTS (A + B)			234,713,817		437,240,861
						(AMOUNT I	N RUPEES)
					AS AT		AS AT
SCI	HEDULE 6 : INVE	NTORIES			31.03.2007		31.03.2006
`		et Realisable Value)					
	e Oils and Fuel Oil	<b> </b> *			40,792,870		30,246,996
	ualling Stock*	ad bu the Managarant			948,681		614,280
^(As	s valued and certific	ed by the Management )		_		_	
		TOTAL			41,741,551	_	30,861,276
SCI	HEDULE 7 : SUND	DRY DEBTORS					
( Uı	nsecured and con	sidered good)					
Deb	ots outstanding for	a period exceeding six months:			1,470,716		_
Oth	er Debts				176,082,194		176,583,491
		TOTAL			177,552,910	_	176,583,491
		IOTAL		=		=	. , 0,000,431

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(AMOUNT IN RUPEES) AS AT AS AT **SCHEDULE 8: CASH AND BANK BALANCES** 31.03.2007 31.03.2006 Cash on Hand 3,044,277 3,025,823 With Scheduled Banks 40,602,067 in Current Accounts 19,048,999 23,116,500 in Margin Money Deposits\* 23,379,000 (\*Pledged with Bank as Margin for Guarantees/Letters of Credit issued) in Unclaimed Dividend Accounts 7,472,263 2,312,990 **TOTAL** 74,235,107 47,766,812 **SCHEDULE 9: OTHER CURRENT ASSETS** 107,265,634 Claims Receivable (Considered good) 11,094,035 Interest income accrued but not due 1,141,314 1,023,038 3,870,221 Unfinished Voyages Expenses 2,145,753 **TOTAL** 112,277,169 14,262,826 **SCHEDULE 10: LOANS AND ADVANCES** (Unsecured,considered good, unless otherwise stated) 8,800,000 28,000,000 Loan to Subsidiary Advances recoverable in cash or in kind or for value to be received 87,294,254 66,329,910 Advance Income Tax Less Provisions 1,899,705 Bills receivable (Considered doubtful) 2,266,418 2,266,418 Less: Provision for Doubtful Bills receivable 2,266,418 2,266,418 Deposits (Considered good) 842,271 892,869 **TOTAL** 96,936,525 97,122,484 **SCHEDULE 11: CURRENT LIABILITIES** Sundry Creditors for Trade\* 123.210.093 57.881.195 Creditors for Expenses\* 6,107,776 7,582,363 Other Liabilities 24,975,731 10,126,819 Unfinished Voyages Income 3,390,855 2,440,698 Investor Education and Protection Fund **Unclaimed Dividend** 7,472,262 2,312,990 (No amount is due and outstanding to be credited to the fund.) Interest accrued but not due on loans 445,246 571,270 \*(Dues to small scale industrial undertakings NIL) TOTAL 165,601,963 80,915,335 **SCHEDULE 12: PROVISIONS** Proposed Equity Dividend 26,349,040 Provision for tax on Equity Dividend 3,695,453 Proposed Preference Dividend 4,556,055 Provision for tax on Preference Dividend 638,987 Provisions for tax net of Advance Tax 4.352.320 Provision for Leave Encashment 1,933,507 1,716,303 TOTAL 6,285,827 36,955,838

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# SCHEDULES TO PROFIT AND LOSS ACCOUNT

		,	,
		Year ended 31.03.2007	Year ended 31.03.2006
		31.03.2007	31.03.2006
SCHEDULE 13 : MISCELLANEOUS INCOME Dividend from Mutual Fund Investment (Current - Non Trade)		16,373,523	3,345,877
Interest received on Deposits with Banks		2,478,066	1,113,271
( TDS Rs 3,81,894/- , Previous Year Rs 2,51,924/-)		, ,	
Interest Received Others		4,148,499	1,983,974
( TDS Rs 9,30,899/- , Previous Year Rs 4,14,481/- ) Profit on Sale of Investments (Long term)			150,000
Other Income		9,307,134	150,000 2,891,263
	TOTAL		
	TOTAL	32,307,222	9,484,385
SCHEDULE 14 :OPERATING EXPENSES			
Salaries, Wages & Other Allowances for Floating Staff		145,597,734	129,796,143
Contribution to Provident Fund for Floating Staff		2,712,637	3,130,428
Staff Welfare for Floating Staff		1,768,992	3,413,833
Fuel/Lube Oils Consumed	TOTAL	150,079,363 357,128,823	136,340,404 253,325,438
Slot Hire Costs		1,104,805	6,182,127
Port and Marine Dues		155,417,614	107,029,170
Liner Expenses		38,581	1,483,612
Stores and Spares Consumed		91,910,054	69,753,364
Crew Victualling Repairs and Maintenance to Fleet		17,355,828 22,443,256	14,704,168 20,290,803
Insurance and Protection Club fee		29,544,440	31,669,920
Vessel Management and Agency Fees		43,088,235	45,608,599
Brokerage / Commission		782,871	3,235,737
Dry Dock Expenses		52,952,714	83,112,793
Sundry Expenses		11,447,929	7,683,342
	TOTAL	933,294,513	780,419,477
SCHEDULE 15 : ADMINISTRATION & OTHER EXPENSES			
Salaries, wages and Other Allowances* (*includes payments to Managerial Personnel as per item No 12	) in Notes to Accounts)		
Salaries and Bonus	in Notes to Accounts)	21,419,501	17,644,641
Contribution to Provident Fund and Gratuity		2,339,848	1,540,934
Staff Welfare		2,495,753	2,167,197
	TOTAL	26,255,102	21,352,772
Postage, Telephone and Fax		2,497,027	1,948,981
Travelling and Conveyance Professional & Consultancy Fees		3,703,771 6,021,572	2,195,855 4,352,124
Bad Debts/Deposit written off		382,902	4,332,124
Loss on Sale of Investments			—
Loss on Sale of Assets		494,441	353,728
Insurance Expenses		524,958	349,132
Rates,Taxes & Fees Rent		2,041,550	200,000 736,920
Donations		3,250	700.000
Director's Sitting fees		610,000	375,000
Claim Receivable written off		5,929,427	
Other Expenses Loss on Exchange Rate Variation (Net )		15,117,168 3,149,198	10,632,877 2,174,418
Loss on Exchange hate variation (Net )			<del></del>
	TOTAL	66,730,365	<u>45,780,293</u>
SCHEDULE 16: INTEREST			
On Loans For Fixed Periods.		46,263,151	18,845,218
Others		322,067	455,485
	TOTAL	46,585,218	19,300,703
			=



### **SCHEDULE 17: NOTES TO THE ACCOUNTS**

SIGNIFICANT ACCOUNTING POLICIES

### (i) Accounting basis and convention

The Financial Statements are prepared under the historical cost convention on an accrual basis and comply with Section 211 (3C) of the Companies Act, 1956.

### (ii) Fixed Assets

Fixed Assets are stated at cost of acquisition less accumulated depreciation. Cost of acquisition is inclusive of freight, duties, levies and any directly attributable cost of bringing the assets to their working condition for intended use. When assets are retired or otherwise disposed off, the cost of such assets and the related accumulated depreciation are removed from the accounts. Any profit or loss on retirement or other disposal is reflected in the profit and loss account.

### (iii) Depreciation

In respect of fleet, the amount determined by charging cost less residual value as technically assessed equally over the expected useful life of the fleet or depreciation at the rate prescribed (5%) under the Schedule XIV of Companies Act, 1956 which ever is higher, is provided as depreciation. Depreciation on leasehold improvements is provided on the basis that the leases would be renewed consistent with past practice. In respect of software, Depreciation is provided at 33.33% on Straight line method. Depreciation of other Fixed Assets has been provided on straight line method on pro-rata basis at the rates and in the manner prescribed in Schedule XIV to the Companies Act, 1956. Where the cost of depreciable asset has undergone change due to increase/decrease in

- (a) Long term liability on account of exchange fluctuations.
- (b) Additions and major improvements forming an integral part of an asset, depreciation on such changes has been provided prospectively.

### (iv) Investments

- a) Long term Investments are stated at cost. Diminution in the value of investments, other than temporary in nature, is provided for.
- b) Current investments are valued at cost or net realizable value whichever is lower.

### (v) Inventories

Inventories are valued at Lower of Cost or Net Realisable Value. The costs are determined under "First in First out" formula.

# (vi) Foreign Exchange Transactions

- a) Transactions in foreign currencies are recorded at standard exchange rates prevailing in the respective months of the relevant transactions. The realized exchange gains or losses are recognized in the Profit and Loss Account.
- b) Monetary Assets and Liabilities denominated in foreign currency are translated at the year end exchange rates. The resultant gain or loss on such translation is recognised in the Profit and Loss Account
- c) The exchange differences on translation of foreign currency liabilities contracted for acquisition of fixed assets from a Country outside India are added to / deleted from the cost of the relevant fixed assets in terms of Schedule VI to the Companies Act 1956.
- In respect of forward exchange contracts covering either Company's earnings or payment related to acquisition of fixed assets, the premium or discount arising at the inception of the contract is amortised as expense or income over the life of the contract. Exchange differences on such a contract are recognised in the statement of profit and loss in the reporting period in which the exchange rates change. Any profit or loss arising on cancellation or renewal of such a forward exchange contract is recognised as income or as expense for the period.

### (vii) Revenue Recognition

- a) All Income and expenditure are accounted for, on accrual basis other than interest on overdue bills.
- b) Operating Earnings represent the value of charter hire and freight earnings. Freight income is recognized once the ship calls on the port of delivery.
- c) Income and Expenses relating to unfinished leg of the voyage as at the date of Balance Sheet are carried forward and included under Current Liabilities and Current Assets respectively. The expenses included under unfinished leg of voyages include fixed and semifixed ship operating costs.
- d) Stores and Spares (other than lube oils and victualling) are charged off to Profit and Loss, on receipt.

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### (viii) Dry Dock/Special Survey expenses

Dry Dock/Special Survey expenses are charged to Profit and Loss account as and when incurred

### (ix) Asset Impairment

The company reviews the carrying values of tangible and intangible assets for any possible impairment at each Balance Sheet date. Impairment loss, if any, is recognized in the year in which impairment takes places.

#### (x) Retirement Benefits

The Company has schemes for retirement benefits namely Provident Fund and Gratuity and contributions are charged to the Profit and Loss account. Contributions to the Provident Fund are made to the relevant authorities.

Contributions to the Gratuity Fund in respect of shore staff are made in accordance with the terms of Group Gratuity Scheme of the Life Insurance Corporation of India (LIC). The shortfall, if any between the amount payable to the employees determined on actuarial basis and accumulated sum with LIC is provided for / borne by the Company. In respect of Floating staff, Gratuity payable to crew is accrued as per agreement with NUSI/NMB. No Gratuity is payable in respect of officers who are on contract with the Company for a period of six months or less only. Provision for leave encashment is made on actual workings for leave standing to the credit of employees at period end.

### (xi) Borrowing Costs:

Borrowing costs that are directly attributable to the acquisition/ construction of the underlying fixed assets are capitalised as a part of the respective asset up to the date of acquisition /completion of construction.

### (xii) Provisions and Contingent liabilities

Provisions are recognised when there is a present obligation as a result of past events where it is probable that there will be outflow of resource to settle the obligation and when a reliable estimate of the amount of the obligation can be made. When any such present obligation can not be measured or where a realistic estimate of the obligation cannot be made Contingent liabilities are recognised. Contingent liabilities are also recognised when there is a possible obligation arising from past events due to occurrence or non-occurrence of one or more certain future events not wholly within the control of the company

### (xiii) Assets Impairment Reserve:

Considering that Shipping is cyclical and capital intensive, the Board if so required in its judgment sets aside a portion of Net Profits to Asset Impairment Reserve which will be utilized when an impairment loss arises.

### (xiv) Taxation

As the Company has opted for Tonnage Tax in respect of shipping income deferred tax is not applicable. Tax provision is created for nonshipping income and profit on sale of ships and other related assets.

### **NOTES ON ACCOUNTS**

- During the year, the company has subscribed to 20,00,000 equity shares of Rs. 10/- each , amounting to Rs. 20,000,000/- in Shreyas Relay Systems Limited (SRSL),
- Capital work in progress represents expenses towards new ship under construction and includes Rs 1,59,26,460/- (P.Y Rs 44,42,461/-) being the interest on direct borrowings capitalized.
- In terms of the order of the Honorable High Court of Bombay dated 2nd march,2007, the company has written off the following expenditure against the Securities Premium Account:Refurbishment and up gradation of vessels as part of Dry Dock expenditure Rs. 1121.60 Lacs Loss of Stores, Lube Oil Etc. on board the vessel "OEL Vision" which sank Rs.23 Lacs
  - b) Such expenditure would have been otherwise charged to Profit & Loss Account as per the treatment prescribed in Accounting Standards and as per the policy followed by the company.
  - The financial impact of this treatment is that Profit for the year is higher to the extent of Rs. 1144.60 Lacs and the Securities premium is reduced by same amount. There is no tax impact to be adjusted.
- Proceeds of the Global Depository Receipts (GDR) of USD 8 Million (Rs 32,07,85,923 net of Rs 1,30,00,951 being the expenses on issue) issued in the Previous Year has been utilised in full towards Capital expenditure as proposed in the offer document.

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- Income under extraordinary items represents excess of insurance settlement received for loss of vessel "OEL Vision" which sank off the coast of Mumbai on 2<sup>nd</sup> August, 2006, over the written down value of the vessel (Rs. 538.82 Lacs) and expenses on salvage (Rs. 24.15
- Expenses under exceptional items includes
  - a) Provision for wage arrears to crew Rs. 32.08 Lacs for the period up to 31st March 2006 based on NMB's MOU dated 24th August,
  - Service tax paid Rs. 22.70 Lacs in respect of services rendered to company from outside India for the period up to 31st March, 2006.
- Under the Loan Agreements with the company, ICICI Bank Limited has the right of conversion of part of the loan into equity in the event of any default in repayment or payment of any installment of Principal or Interest or any combination thereof on the part of the Company.

### Change in Accounting Policy

Till previous year profit / premium or loss / discount at the time of inception or on cancellation or renewal of forward exchange contracts relating to acquisition of fixed assets from a country outside India was adjusted to the cost of relevant Capital Assets. However from the current year such gain or loss are adjusted to Profit and Loss accounts based on the expert advisory opinion from the Institute of Chartered Accountant of India. Accordingly Rs 13,13,051 credited to Capital Working in Progress (CWIP) in the previous year on this account has been added to CWIP and netted against prior period expenditure in the current year.

- Prior period items include claims towards container damages (Rs 13,29,681) and other administrative expenses (Rs 2,76,874) pertaining to period upto 31st March,2006.
- Information pursuant to para 4-D, clauses a,b,c and e of Part II of Schedule VI of the Companies Act, 1956 has not been given in view of exemption granted by the Department of Company Affairs Vide Order No 46/52/2007-CL-III Dated 10th May,2007.

### 11. Dividend remitted in Foreign Currency

		Year ended	Year ended
		31.03.2007	31.03.2006
		(Rupees)	(Rupees)
(i)	Dividend (Gross)	4,19,95,610	2,84,08,795
(ii)	Number of Non-resident shareholders	1	1
(iii)	Number of Shares held.	1,23,51,650	1,23,51,650
(iv)	Туре	Final & Interim	Final & Interim
(v)	For the year — Final	2005-2006	2004-2005
	— Interim	2006-2007	2005-2006

## MANAGERIAL REMUNERATION

(Included under Salary, Wages and Allowances-Schedule -15)

			Year ended 31.03.2007 (Rupees)	Year ended 31.03.2006 (Rupees)
TO N	MANAGING DIRECTOR*		, ,	, , ,
(i)	Remuneration		40,89,549	32,16,667
(ii)	Contribution to Provident Fund		4,14,465	3,86,000
(iii)	Holiday Passage		_	90,000
(iv)	Leave Travel Allowance		2,57,361	1,50,000
(v)	Education Allowance		_	1,20,000
		Total	47,61,375	39,62,667
TO E	EXECUTIVE DIRECTOR			
(i)	Remuneration		33,44,841	17,00,000
(ii)	Contribution to Provident Fund		3,38,400	2,04,000
(iii)	Leave Travel Allowance		1,50,000	1,50,000
(iv)	Medical Allowance		15,000	15,000
(iv)	Performance Incentive			12,00,000
		Total	38,47,841	32,69,000

<sup>\*</sup> The above figures do not include contribution to Gratuity fund (to LIC) as separate figures are not available



### 13 AUDITORS REMUNERATION

(included in Administration & Other expenses -Schedule 15)

			Year ended	Year ended
			31.03.2007	31.03.2006
			(Rupees)	(Rupees)
(I)	As A	Auditors (including Service Tax )	561,800	3,30,600
(ii)	In o	ther capacity( including Service Tax )		
	a)	Tax and Transfer pricing Audit Fees	112,360	82,650
	b)	Fees for Limited Review of Quarterly Accounts	224,540	1,54,280
	c)	Tax Representation	_	6,30,600
	e)	GDR issue Certification*	_	247,950
	f)	Fees for Certification.	86,932	1,85,930
(iii)	Out	of Pocket Expenses	234,489	195,558

<sup>\*</sup> Netted against Securities Premium account as part of share issue expenses.

# 14 CONTINGENT LIABILITIES

(Amount in Rupees)

		As at 31.03.2007 (Rupees)	As at 31.03.2006 (Rupees)
a)	Claims against the Company not acknowledged as debts	10,57,00,000	10,57,00,000
b)	Corporate guarantee given on behalf of Subsidiary company	5,00,00,000	Nil
c)	Estimated amount of Contracts remaining to be executed on		
	Capital Account and not provided for	69,26,14,250	93,19,24,000

# 15 Foreign Currency exposures outstanding at the balance sheet date.

Category : Forward Exchange contract for USD 38,11,429.62

Forward Exchange contract for SGD 80,00,000.00

Purpose : In order to hedge the company's exposure, due to movements in foreign Exchange rates.

# Foreign currency exposures that are not hedged by derivative instruments.

(Amount in equivalent US Dollar)

Pa	articulars	Year ended 31.03.2007	Year ended 31.03.2006
a)	Receivables Payables FCNR Loan taken from banks	41,11,923	26,39,029
b)		12,30,709	6,31,328
c)		2,58,84,773	4,90,086

# 16 Segment Reporting:

### a) Segment wise Revenue and Results:

Rupees in lacs

Particulars		Year ended 31st March, 2007	Year ended 31 <sup>st</sup> March, 2006
Revenue by Segment			
Shipping		8316.41	10040.39
Logistics (Shipping part)		5145.81	2370.75
Others		642.76	391.71
	Total Revenue	14104.98	12802.85
Segment Results			
Shipping		1684.63	2870.68
Logistics (Shipping part)		1550.40	909.11
Others		632.03	391.71
	Total	3867.06	4171.50
Less: i) Interest & Finance Charges		465.85	193.01
ii) Unallocated Expenditure		682.03	476.82
Profit before extraordinary,			
exceptional items and Taxation		2719.18	3501.67
Segment Depreciation			
Shipping		663.31	697.93
Logistics (Shipping part)		241.66	129.23
Unallocated		14.72	19.02

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The Company operates in two business segments viz. Shipping and Logistics. Shipping will comprise Charter and Feeder Services and Logistics includes Shipping part of Domestic and Liner business.

# b) Geographical Segment (Based on primary Location of Customers)

(Rs. In Lacs)

Particulars		Year ended 31.03.2007 (Rupees)	Year ended 31.03.2006 (Rupees)
In India		8810.16	5369.46
In Pakistan		244.00	27.47
Rest of World		5050.82	7405.92
	Total Revenue	14104.98	12802.85

## c) Segment Capital employed

Fixed Assets used in the company's business or liabilities contracted have not been identified to any of the reportable segments, as the fixed assets and services are used interchangeably between segments. Accordingly, no disclosure relating to individual segment assets and liabilities has been made. However Depreciation has been allocated amongst segments based on best estimates of usage of fixed assets in the respective segments during the year.

d) Others under Revenue and Results include profit on sale of ship Rs. 2,88,66,636/- (Previous year Rs. 2,96,86,790/-).

### 17. Intangible Assets

Software is amortised over 3 Years and included under Office equipment in Schedule-4: Fixed Assets.

(Amount in Rupees)

		(
Particulars	Year ended 31.3.2007	Year ended 31.3.2006
Opening Balance	3,61,360	5,31,407
Addition during the year	23,892	36,400
Total	3,85,252	5,67,807
Amortisation	2,18,625	2,06,447
Closing Balance	1,66,627	3,61,360

# 18. Accounting for Lease

- a) The Company has taken Containers on Cancelable Operating Lease and the lease rental of Rs.NIL (Rs 4,638,797/-) is charged to the Profit and Loss account.
- b) The Company has taken Vehicles on Cancelable Operating Lease and the lease rental of Rs 1,400,900/-. (Rs.1,053,000/-) is charged to the Profit and Loss account.

## 19. Working of Earnings Per Share:

Particulars	Year ended on 31.3.2007	Year ended on 31.3.2006
Weighted average number of Equity shares	2,19,57,533	2,00,57,990
Nominal value Per Share	Rs. 10/-	Rs. 10/-
Profit for the year after Tax	Rs.29,52,26,833	Rs.34,33,96,587
Less: Provision for Preference Dividend + Tax (including proposed dividend)	Rs. 1,21,55,065	Rs.1,27,04,935
Net Balance available to Equity Shareholders	Rs.28,30,71,768	Rs.33,06,91,652
Earnings Per Share (Basic & Diluted) including extraordinary and exceptional items.	Rs.12.89	Rs. 16.49
Earnings Per Share (Basic & Diluted) excluding extraordinary and exceptional items.	Rs.10.93	Rs. 16.49



- 20. There are no dues to small scale industrial undertakings.
- 21. Sundry Debtors-Other Debts include following dues from companies under the same management.

Name of the Company	Year ended on 31.3.2007	Year ended on 31.3.2006
Relay Shipping Agency Limited	NIL	6,193,760

22. Loan and Advances include following dues from companies under the same management.

	Name of the Company	Year ended on 31.3.2007	Year ended on 31.3.2006
	Relay Shipping Agency Limited Orient Express Ship Management Limited	33,688,636 2,377,620	35,637,061 2,900,000
23.	Deposits includes amount with Port Trust of India	50,000	50,000

24. Disclosure made in terms of clause 32 of the listing agreement with stock exchange.

Parti	culars			Name of the company	Amount outstanding as on 31.03.2007	Maximum amount due at any one time during the year			
a)	Loar	s and	advances						
	(i)		ns and advances in the nature ans made to subsidiary company.	Shreyas Relay Systems Ltd	88,00,000	2,80,00,000			
	(ii)		ns and advances in the nature of loans e to associate company.						
	(iii)	Loan	ns and advances in the nature of loans where there is.						
		1)	no repayment schedule or repayment beyond seven year ( or)		NIL	NIL			
		2)	no interest or interest below section 372A of the Companies Act.						
	(iv)	firms	ns and advances in the nature of loans made to s / companies in which directors of the company interested.						
b)	Inve	stment	s by the company						
	(i)	In su	ubsidiary company	Shreyas Relay Systems Ltd (25,00,000 Equity shares of Rs. 10 each fully paid)	250,00,000	250,00,000			
	(ii)	In as	ssociates company		NIL	NIL			
c)									

- 25. Related Party Transactions (Refer Annexure 1)
- 26. Previous years figures have been regrouped/recast wherever necessary to confirm to the current year's classifications.

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# 23) RELATED PARTY TRANSACTIONS (as on 31.03.07)

Annexure-1

(Amount in Rs.'000)

-					1			
TRANSACTION	Holding company*	Subsidiary Company*	Fellow subsidiaries*	Other related parties*	Key Management personnel*	Relatives of Key Management personnel*	Total as at 31.03.2007	Total as at 31.03.2006
Charter hire income Orient Express Lines Ltd.,			100.000				100.000	004.000
Mauritius Orient Express Lines (S) Pte Ltd., Singapore Balaji Shipping (UK) Ltd.	_	_	198,926 — —	_ _ _	_	_	198,926 — —	264,606 107,639 27,447
Service / freight income Balaji Shipping (UK) Ltd. Orient Exp.Line Singapore	_	_	13,067 258	_	_	_	13,067 258	18,362 670
Orient Express Lines Ltd., Mauritius Shreyas Relay Systems Ltd	_	<u> </u>	4,949 —	_	_	_	4,949 515,522	32,476 237,036
Relay Shipping Agency Ltd	_	_	_	11,603	_	_	11,603	32,619
Loan given Shreyas Relay Systems Ltd	_	8,800	_	_	_	_	8,800	28,000
Interest received on loan given Shreyas Relay Systems Ltd	_	4,148	_	_	_	_	4,148	1,847
Repayment of loan given Shreyas Relay Systems Ltd	_	28,000	_	_	_	_	28,000	_
Repayment of deferred credit for sale consideration for business transfer Shreyas Relay Systems Ltd		59,437	_	_	_	_	59,437	_
Sale of investment Mr. S. Ramakrishnan		00,407					00,407	100
Mr. S. Mahesh	_	=	_	_	_	_	_	100
Vessel management fees paid Orient Express Ship Management Ltd.		_	_	21,003	_	_	21,003	16,567
Agency Fees paid Relay Shipping Agency Ltd.	_	_	_	17,193	_	_	17,193	12,887
Clarion Shipping (Pvt) Ltd, Colombo Lanka Orient Express line	_	_	_ _	 2,823	_	_	 2,823	505 12,191
Slot Charges paid Orient Express Lines Ltd.,								4.504
Mauritius Orient Express Linse (S) Pte. Ltd., Singapore	_	_	1,105	_ _		_	1,105	1,521 4,161
Commission paid Seabridge Shipping Co L.L.C	_	_	_	_	_	_	_	2,735
Rent paid Sivaswamy Holdings Pvt. Ltd.	_	_	_	1,994	_	_	1,994	1,064
Vehicle Lease Rent paid Mrs. Savita Kshirsagar	_	_	_	_	_	455	455	396

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# 23) RELATED PARTY TRANSACTIONS (as on 31.03.07) (Contd.)

(Amount in Rs.'000)

TRANSACTION	Holding company*	Subsidiary Company*	Fellow subsidiaries*	Other related parties*	Key Management personnel*	Relatives of Key Management personnel*	Total as at 31.03.2007	Total as at 31.03.2006
Managerial Remuneration paid Mr. S. Ramakrishnan Mr. Anil Devli Mr Vinay Kshirsagar	_ _ _	_ _ _ _	_ _ _ _	_ _ _	4,761 3,848 2,386	_ _ _ _	4,761 3,848 2,386	3,963 3,269 2,372
Container rent paid Balaji Shipping (UK) Ltd.	_	_		_	_	_	_	41
Stores, spares, victualling, Repairs expenses, etc.paid ADMEC Logistics Ltd.		_	_	20,006	_	_	20,006	20,686
Purchases of vehicle Orient Express Ship Management Ltd.	_	_	_	_	_	_	_	517
Purchases of Vessels Orient Express Lines - Panama	_	_	_	318,577	_	_	318,577	0
Allowance Written off Orient Express Lines (S) Pte Ltd., Singapore				383			383	
Investment made Shreyas Relay Systems Ltd	_	20,000	_	_	_	_	20,000	4,500
Purchase of Company Shares Mr. S.Ramakrishnan Mr. S.Mahesh Mrs. Mala Mahesh Mrs. Geeta Ramakrishnan	_ _ _	_ _ _	_ _ _	_ _ _	=======================================	_ _ _	_ _ _	50 50 113 113
Dividend paid on 9% non-convertible, cumulative, redeemable preference shares								
Transworld Shipping Services (I) Pvt. Ltd. Crescent Shipping Agency	_	_	_	_	_	_	_	2,705
(India) Ltd. Meridian Shipping Agency	_	_	_	_	_	_	_	2,267
pvt. Ltd. Clarion Solutions. Ltd.	_	_ _	_	_	_	_	_	1,263 464
Dividend paid on Equity shares								
Transworld Holdings Ltd. Mr. S. Ramakrishnan Mrs. Geeta Ramakrishnan	41,996 —		=	_ _	372	— — 368	41,996 372 368	28,409 252 2,147
Mr. Ritesh Ramakrishnan	_	_	_	_	_	572	572	387
Ms. Anisha Ramakrishnan Mrs. Valli Sivaswamy	_			_		3,317 1,304	3,317 1,304	346 882
Mrs. Mala Mahesh Master Murali Mahesh	_	_	_	_	_	368 572	368 572	_
Kumari Mithila Mahesh Mr. S. Mahesh Mr. Anil Devli	_ _ _	_ _ _	_ 	_ _ _	_ _ 21	3,317 382	3,317 382 21	— 259 14
Sale consideration for							21	
Business transfer Shreyas Relay Systems Ltd	_	_	_			_	_	74,029

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# 23) RELATED PARTY TRANSACTIONS (as on 31.03.07) (Contd.)

Outstanding balances pertaining to related parties as at 31st Mar, 2007 (In Rs.'000)

(Amount in Rs.'000)

Nature of balance	Holding	Subsidiary	Fellow	Other	Key	Relatives	Total	Total
	company*	Company*	subsidiaries*	related	Management	of Key	as at	as at
				parties*	personnel*	Management	31.03.2007	31.03.2006
						personnel*		
Debit balance due to company	_	89,981	1,915	37,178	1	1	129,074	187,892
Loan to Subsidary Company	_	8,800	_	_	_	ı	8,800	28,000
Credit balance due from company	_	_	11,113	5,196	_	_	16,309	8,614

NOTE: 1) Figures have been adjusted for exchange rate variations

#### \* Names of related narties

Nature of relationship	Name of the related party
Holding company	Transworld Holdings Ltd. (holds 56.25% of the equity share capital as at 31st March, 2007)
Fellow subsidiaries	Shreyas World Navigation Pte. Ltd., Singapore Orient Express Lines Ltd., Mauritius Orient Express Lines (S) Pte. Ltd., Singapore Orient Express Lines Inc, Panama Balaji Shipping (UK) Ltd. Balaji Shipping Co. SA, Panama Aqua Container Lines Ltd. Mauritius Jubilee Shipping inc. Panama Sea Bridge Shipping L.L.C
Subsidary Company	Shreyas Relay Systems Ltd
Other related parties	Orient Express Ship Management Ltd. Transworld Shipping Services (I) Pvt. Ltd. NLS Agency (India) Pvt. Ltd. Sivaswamy Holdings Pvt. Ltd. Crescent Shipping Agency (India) Ltd. Transworld Logistics Pvt. Ltd. Albatross Shipping Pvt. Ltd. Transworld Management Consultancy Pvt. Ltd. Lanka Orient Express Lines Ltd. Colombo Haytrans India Ltd. ADMEC Logistics Ltd. Relay Shipping Agency Ltd. Meridian Shipping Agency Pvt. Ltd. Clarion Shipping (Pvt.) Ltd, Colombo Clarion Solutions Ltd
Key Management Personnel	Mr. S. Ramakrishnan Mr Anil Devli Mr Vinay Kshirsagar
Relatives of Key Management Personnel	Mrs. Geeta Ramakrishnan Mr. Ritesh Ramakrishnan Ms. Anisha Ramakrishnan Mr. S. Mahesh Mrs. Mala Mahesh Master Murali Mahesh Kumari Mithila Mahesh Mrs. Valli Sivaswamy Mrs. Savita Kshirsagar

# SIGNATURES TO SCHEDULES 1 TO 17

For Sridhar & Santhanam Chartered Accountants

**S. Ramakrishnan** Partner M.No. 18967

Place : Mumbai Date : 1st June, 2007

# FOR AND ON BEHALF OF THE BOARD

S. Ramakrishnan Chairman & Managing Director

V. Ramnarayan Director

**K. P. Medhekar** Director

Place : Mumbai Date : 1st June, 2007 Anil Devli Executive Director

Megha Samtani Company Secretary

Vinay Kshirsagar Chief Financial Officer

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<sup>2)</sup> Reimbursement of expenses incurred by/to Group Companies is not included here.



# Additional information under Part IV of Schedule VI to the Companies Act, 1956 Balance Sheet Abstract and Company's General Business Profile.

	Bardanatar datata		
ı	Registration details		40500
	Registration No.		48500
	State Code		11
	Balance Sheet Date		31/03/2007
II	Capital raised during the year		Amount (Rs.in '000)
	Public Issue		Nil
	Rights Issue		Nil
	Bonus Issue Private Placement		Nil
		on Ohara of Da 100/ analy	NII
	8.2% Non-Convertible, Cumulative, Redeemable Preference	ce Share of HS 100/- each	Nil
Ш	Position of Mobilization and Deployment of Funds Total Liabilities		Amount (Rs.in '000)
			3149859
	Total Assets		3149859
	Source of Funds		040575
	Share Capital		349575
	Reserves & Surplus		1260975
	Secured Loans		1539309
	Unsecured Loans		NIL
	Deferred Tax Liability		NIL
	Application of Funds		0504000
	Net Fixed Assets		2584289
	Investments		234714
	Net Current Assets		330856
	Misc. Expenditure		NIL
	Accumulated losses		NIL
IV	Performance of the Company		4440400
	Turnover (Including other income)		1410498
	Total Expenditure		1138580
	Profit before extraordinary, exceptional items and tax		271918
	Profit/(Loss) after Tax		295227
	Preference Dividend Paid		10660
	Interim Equity Dividend Paid		48307
	Tax on Dividend Paid		8270
	Proposed Final Equity Dividend		
	Tax on final Dividend		00000
	Transfer to Tonnage Tax Reserve		60000
	Transfer to General Reserve		35000
	Balance available to Equity Shareholders		458882
	Earning per share including Exceptional Items (Rs.)		12.89
	Earning per share excluding Exceptional items (Rs.)		10.93
	Interim Equity Dividend Rate %		22%
	Final Equity Dividend Rate%		
V	Generic Names of three Principal products/Services of	f the Company	
	Item Code No. (ITC Code)		Nil
	Product description		Nil
Not	e: This is a Shipping Company.		
		FOR AND ON BEHALF OF THE BOARD	
		S. Ramakrishnan Chairman & Managing Director	Anil Devli Executive Director

S. Ramakrishnan
Chairman & Managing Director

V. Ramnarayan
Director

Megha Samtani
Company Secretary

K. P. Medhekar
Director
Vinay Kshirsagar
Chief Financial Officer

Place : Mumbai Date : 1st June, 2007

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# CASH FLOW FOR THE YEAR ENDED 31ST MARCH, 2007

A Cashflow from Operating Activities         Net profit ( Loss) before tax         271,917,947         350,167,142           Adjusted for Depreciation         91,969,482         84,817,740         250,167,142           Loss on Sale on Fixed assets increes Expenses         46,263,151         19,300,703         25,773         25,774,418         19,300,703         22,744,418         19,300,703         22,744,418         19,300,703         22,745,406         (16,373,523)         (3,345,877,7)         11,141,141,141,141,141,141,141,141,141,		Particulars	Year ended 31st March, 2007	Year ended 31st March, 2006
Adjusted for   Depreciation   Depr	Α	Cashflow from Operating Activities		
Depreciation		Net profit/ ( Loss) before tax	271,917,947	350,167,142
Loss on Sale on Fixed assets   353,728     Interest Expenses   46,263,151   19,300,708     Exchange Loss/(Gain) on Current Assets & Liabilities   3,149,198   2,174,418     Income for current Investments   (16,373,523)   (3,345,877)     Interest Income   (2,478,066)   (30,97,245)     Profit on Sale of Investments   (2,478,066)   (29,686,790)     Profit on Sale of Ship   (28,866,636)   (29,686,790)     Operating Profit Before Working Capital changes (a)   365,581,553   420,333,819     Adjustments for : Increase/(Decrease) in Working Capital Increase/(Decrease) in Current Assets     Inventories   10,880,275   14,041,075     Sundry Debtors   969,419   47,914,959     Other Current Assets, Loans and Advances   118,665,590   14,979,020     Total Current Assets, Loans and Advances   118,665,590   14,979,020     Less: Increase/(Decrease) in Current Liabilities & Provision   84,096,880   (62,663,339)     Net Increase/(Decrease) in Working Capital (b)   46,418,404   139,598,993     Cash Generated from Operations (a) - (b) (c)   319,153,149   280,734,826     Less: Prior Period items   293,504   -     Sale of Fixed Assets   Cash flow from Investing Activities   Addition / Revulation to Fixed Assets including Capital Work in Progress   (1,837,980,770)   (291,016,108)     Vessel upgradation and refurbishment expenses ( Adjusted to Securities Premium)   (114,460,764)   -     Sale of Fixed Assets   3,345,877   NET CASH FROM INVESTING ACTIVITIES (B)   (1,769,871,592)   (120,575,429)     C Cash Flow from Financing Activities   Proceeds ( Pleapyment)   6 Borowings (Net)   -     Proceeds ( Pleapyment)   6 Borowings (Net)   -     Proceeds ( Propayment)   6 Borowings (Net)   -     Proceeds ( Propayment)   6 Borowings (Net)   -     Proceeds ( Pleapyment)		Adjusted for		
Interest Expenses		Depreciation	91,969,482	84,617,740
Exchange Loss/(Gain) on Current Assets & Liabilities   1,144,148     Income for current Investments   16,373,523   3,345,877     Interest Income   (2,478,066)   (3,097,245)     Interest Income   (2,478,066)   (3,097,245)     Interest Income   (2,478,066)   (3,097,245)     Interest Income   (2,478,066)   (3,097,245)     Interest Income   (2,478,066)   (28,666,636)   (29,666,790)     Profit on Sale of Investments   (28,666,636)   (29,666,790)     Profit on Sale of Ship   (28,666,636)   (29,666,790)     Operating Profit Before Working Capital changes (a)   (365,581,553   420,333,819     Adjustments for : Increase/(Decrease) in Working Capital Increase/(Decrease) in Current Assets   (10,80,275   14,041,075   14,041,075   14,041,075     Sundry Debtors   999,419   47,914,959   (47,914,959   14,995,005   (49,995,006   14,990,200   (49,995,006   14,995,006   (40,995,006   14,990,200   (40,995,006   14,990,200   (40,995,006   14,990,200   (40,995,006   14,990,200   (40,995,006   14,990,200   (40,995,006   14,990,200   (40,995,006   14,990,200   (40,995,006   14,990,200   (40,995,006   14,995,006   (40,995,006   14,995		Loss on Sale on Fixed assets	_	353,728
Income for current Investments   (16,373,523)   (3,345,877)     Interest Income   (2,478,066)   (3,097,245)     Profit on Sale of Investments		Interest Expenses	46,263,151	19,300,703
Interest Income Profit on Sale of Investments Profit on Sale of Ship  Operating Profit Before Working Capital changes (a) Adjustments for : Increase/(Decrease) in Working Capital Increase/(Decrease) in Current Assets Inventories Inventories Inventories Inventories Increase/(Decrease) in Current Assets Inventories Increase/(Decrease) in Current Assets Inventories Increase/(Decrease) in Current Assets Inventories Increase/(Decrease) in Current Liabilities & Provision Adjustment Assets, Loans and Advances  Increase/(Decrease) in Current Liabilities & Provision Ret Increase/(Decrease) in Current Liabilities & Provision Ret Increase/(Decrease) in Working Capital (b) Increase/(Decrease) in Working Capital Work in Progress Increase/(Decrease)		Exchange Loss/(Gain) on Current Assets & Liabilities	3,149,198	2,174,418
Profit on Sale of Investments		Income for current Investments	(16,373,523)	(3,345,877)
Profit on Sale of Ship		Interest Income	(2,478,066)	(3,097,245)
Operating Profit Before Working Capital changes (a)   Adjustments for : Increase/(Decrease ) in Working Capital Increase/(Decrease) in Current Assets     Inventories		Profit on Sale of Investments	_	(150,000)
Adjustments for : Increase/(Decrease ) in Working Capital Increase/(Decrease) in Current Assets Inventories 10,880,275 14,041,075 Sundry Debtors 969,419 47,914,959 Other Current Assets, Loans and Advances 118,665,590 14,979,020 Less: Increase/(Decrease) in Current Liabilities & Provision 84,096,880 (62,663,939) Net increase/(Decrease) in Working Capital (b) 46,418,404 139,598,993 Cash Generated from Operations (a) - (b) ( c ) 319,183,149 280,734,826 Less: Taxation 17,656,809 5,821,502 Add : Inflow from extra ordinary & exceptional items (Net) 43,158,904 — Less: Prior Period items 2293,504 — NET CASH FROM OPERATING ACTIVITIES ( A ) 344,371,740 274,913,324  B Cash flow from Investing Activities Addition / Revaluation to Fixed Assets including Capital Work in Progress (1,837,980,770) (291,016,108) Vessel upgradation and refurbishment expenses (Adjusted to Securities Premium) (114,460,764) — Sale of Fixed Assets 266,378,712 171,783,802 Sale of Investments (100,182,293) (4,989,000) Purchase of Investments (16373,523 3,345,877) NET CASH FROM INVESTING ACTIVITIES (B) (1,769,871,592) (120,575,429) C Cash Flow from Financing Activities Proceeds / (Repayment) of Borrowings (Net) 1,274,572,490 2,261,867 Proceeds / (Repayment) of Borrowings (Net) 1,274,572,490 2,261,867 Proceeds / (Repayment) of Borrowings (Net) 1,274,572,490 2,261,867 Proceeds from issue of Shares/GDR (net of issue expenses) — 340,814,543 Loan to Subsidiary (Net of Repayment) 5 (59,436,974) Interest Income 2,478,066 3,097,245		Profit on Sale of Ship	(28,866,636)	(29,686,790)
Increase/(Decrease) in Current Assets   Inventories   10,880,275   14,041,075   Sundry Debtors   969,419   47,914,959   47,914,959   0ther Current Assets, Loans and Advances   118,665,590   14,979,020   130,515,284   76,935,054   76,935,		Operating Profit Before Working Capital changes (a)	365,581,553	420,333,819
Inventories   10,880,275   14,041,075   Sundry Debtors   969,419   47,914,959   Other Current Assets, Loans and Advances   118,665,590   14,979,020   130,515,284   76,935,054   Less: Increase/(Decrease) in Current Liabilities & Provision   84,096,880   (62,663,939)   Net increase/(Decrease) in Working Capital (b)   46,418,404   139,598,993   Net increase/(Decrease) in Working Capital (b)   46,418,404   139,598,993   Net increase/(Decrease) in Working Capital (b)   46,418,404   139,598,993   Net increase/(Decrease) in Working Capital (b)   47,656,809   5,821,502   Add: Inflow from Operations (a) - (b) (c)   319,163,149   280,734,826   Less: Taxation   17,656,809   5,821,502   Add: Inflow from extra ordinary & exceptional items (Net)   43,158,904   —		Adjustments for : Increase/(Decrease ) in Working Capital		
Sundry Debtors   969,419   47,914,959   Other Current Assets, Loans and Advances   118,665,590   14,979,020   130,515,284   76,935,054   130,515,284   76,935,054   14,979,020   130,515,284   76,935,054   14,979,020   14,979,029   14,979,		Increase/(Decrease) in Current Assets		
Other Current Assets, Loans and Advances   118,665,590   14,979,020   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,054   76,935,059   76,935,054   76,935,099   76,935,099   76,935,099   76,836,899   76,836,999		Inventories	10,880,275	14,041,075
Less: Increase/(Decrease) in Current Liabilities & Provision   84,096,880   (62,633,939)		Sundry Debtors	969,419	47,914,959
Less: Increase/(Decrease) in Current Liabilities & Provision   84,096,880   (62,663,939)		Other Current Assets, Loans and Advances	118,665,590	14,979,020
Net increase/(Decrease) in Working Capital (b)         46,418,404         139,598,993           Cash Generated from Operations (a) - (b) ( c )         319,163,149         280,734,826           Less: Taxation         17,656,809         5,821,502           Add : Inflow from extra ordinary & exceptional items (Net)         43,158,904         —           Less : Prior Period items         293,504         —           NET CASH FROM OPERATING ACTIVITIES (A)         344,371,740         274,913,324           B         Cash flow from Investing Activities         43,158,904         —           Addition / Revaluation to Fixed Assets including Capital Work in Progress         (1,837,980,770)         (291,016,108)           Vessel upgradation and refurbishment expenses ( Adjusted to Securities Premium)         (114,460,764)         —           Sale of Fixed Assets         266,378,712         171,783,802           Sale of Investments         —         300,000           Purchase of Investments         (100,182,293)         (4,989,000)           Income from Current Investments         16,373,523         3,345,877           NET CASH FROM INVESTING ACTIVITIES (B)         (1,769,871,592)         (120,575,429)           C         Cash Flow from Financing Activities         —         340,814,543           Proceeds / (Repayment) of Borrowings (Net			130,515,284	76,935,054
Cash Generated from Operations (a) - (b) ( c )         319,163,149         280,734,826           Less: Taxation         17,656,809         5,821,502           Add: Inflow from extra ordinary & exceptional items (Net)         43,158,904         —           Less: Prior Period items         293,504         —           NET CASH FROM OPERATING ACTIVITIES (A)         344,371,740         274,913,324           B         Cash flow from Investing Activities         344,371,740         (291,016,108)           Addition / Revaluation to Fixed Assets including Capital Work in Progress         (1,837,980,770)         (291,016,108)           Vessel upgradation and refurbishment expenses ( Adjusted to Securities Premium)         (114,460,764)         —           Sale of Fixed Assets         266,378,712         171,783,802           Sale of Investments         (100,182,293)         (4,989,000)           Income from Current Investments         (100,182,293)         (4,989,000)           Income from Current Investments         16,373,523         3,345,877           NET CASH FROM INVESTING ACTIVITIES (B)         (1,769,871,592)         (120,575,429)           C         Cash Flow from Financing Activities         —         340,814,543           Loan to Subsidiary (Net of Repayment)         19,200,000         (28,000,000)           Deferred Payme		Less: Increase/(Decrease) in Current Liabilities & Provision	84,096,880	(62,663,939)
Less: Taxation       17,656,809       5,821,502         Add: Inflow from extra ordinary & exceptional items (Net)       43,158,904       —         Less: Prior Period items       293,504       —         NET CASH FROM OPERATING ACTIVITIES (A)       344,371,740       274,913,324         B Cash flow from Investing Activities       Cash flow from Investing Activities       (1,837,980,770)       (291,016,108)         Vessel upgradation and refurbishment expenses (Adjusted to Securities Premium)       (114,460,764)       —         Sale of Fixed Assets       266,378,712       171,783,802         Sale of Investments       —       300,000         Purchase of Investments       (100,182,293)       (4,989,000)         Income from Current Investments       16,373,523       3,345,877         NET CASH FROM INVESTING ACTIVITIES (B)       (1,769,871,592)       (120,575,429)         C Cash Flow from Financing Activities       —       340,814,543         Loan to Subsidiary (Net of Repayment)       19,200,000       (28,000,000)         Deferred Payment of Sale consideration to Subsidiary       —       (59,436,974)         Interest Income       2,478,066       3,097,245		Net increase/(Decrease) in Working Capital (b)	46,418,404	139,598,993
Add : Inflow from extra ordinary & exceptional items (Net)		Cash Generated from Operations (a) - (b) ( c )	319,163,149	280,734,826
Less : Prior Period items   293,504   —     344,371,740   274,913,324		Less: Taxation	17,656,809	5,821,502
NET CASH FROM OPERATING ACTIVITIES ( A )   344,371,740   274,913,324		Add: Inflow from extra ordinary & exceptional items (Net)	43,158,904	_
B   Cash flow from Investing Activities   Addition / Revaluation to Fixed Assets including Capital Work in Progress   (1,837,980,770)   (291,016,108)   Vessel upgradation and refurbishment expenses (Adjusted to Securities Premium)   (114,460,764)   —   Sale of Fixed Assets   266,378,712   171,783,802   Sale of Investments   266,378,712   171,783,802   Sale of Investments   (100,182,293)   (4,989,000)   Income from Current Investments   16,373,523   3,345,877   NET CASH FROM INVESTING ACTIVITIES (B)   (1,769,871,592)   (120,575,429)   (120,575,429)   C   Cash Flow from Financing Activities   Proceeds / (Repayment) of Borrowings (Net)   1,274,572,490   2,261,867   Proceeds from issue of Shares/GDR ( net of issue expenses)   —   340,814,543   Loan to Subsidiary (Net of Repayment)   19,200,000   (28,000,000)   Deferred Payment of Sale consideration to Subsidiary   —   (59,436,974)   Interest Income   2,478,066   3,097,245		Less : Prior Period items	293,504	_
Addition / Revaluation to Fixed Assets including Capital Work in Progress Vessel upgradation and refurbishment expenses ( Adjusted to Securities Premium)  Sale of Fixed Assets Sale of Investments Sale of Investments Purchase of Investments Income from Current Investments  NET CASH FROM INVESTING ACTIVITIES (B)  C Cash Flow from Financing Activities Proceeds / (Repayment) of Borrowings (Net) Proceeds from issue of Shares/GDR ( net of issue expenses) Loan to Subsidiary (Net of Repayment) Deferred Payment of Sale consideration to Subsidiary Interest Income  (1,837,980,770) (114,460,764)  — (171,783,802  (4,989,000) (1,0182,293) (1,010,182,293) (1,01		NET CASH FROM OPERATING ACTIVITIES ( A )	344,371,740	274,913,324
Vessel upgradation and refurbishment expenses ( Adjusted to Securities Premium)       (114,460,764)       —         Sale of Fixed Assets       266,378,712       171,783,802         Sale of Investments       —       300,000         Purchase of Investments       (100,182,293)       (4,989,000)         Income from Current Investments       16,373,523       3,345,877         NET CASH FROM INVESTING ACTIVITIES (B)       (1,769,871,592)       (120,575,429)         C Cash Flow from Financing Activities       —       1,274,572,490       2,261,867         Proceeds / (Repayment) of Borrowings (Net)       1,274,572,490       2,261,867         Proceeds from issue of Shares/GDR ( net of issue expenses)       —       340,814,543         Loan to Subsidiary (Net of Repayment)       19,200,000       (28,000,000)         Deferred Payment of Sale consideration to Subsidiary       —       (59,436,974)         Interest Income       2,478,066       3,097,245	В	Cash flow from Investing Activities		
Sale of Fixed Assets       266,378,712       171,783,802         Sale of Investments       —       300,000         Purchase of Investments       (100,182,293)       (4,989,000)         Income from Current Investments       16,373,523       3,345,877         NET CASH FROM INVESTING ACTIVITIES (B)       (1,769,871,592)       (120,575,429)         C Cash Flow from Financing Activities       —       2,261,867         Proceeds / (Repayment) of Borrowings (Net)       1,274,572,490       2,261,867         Proceeds from issue of Shares/GDR ( net of issue expenses)       —       340,814,543         Loan to Subsidiary (Net of Repayment)       19,200,000       (28,000,000)         Deferred Payment of Sale consideration to Subsidiary       —       (59,436,974)         Interest Income       2,478,066       3,097,245	l	Addition / Revaluation to Fixed Assets including Capital Work in Progress	(1,837,980,770)	(291,016,108)
Sale of Investments       —       300,000         Purchase of Investments       (100,182,293)       (4,989,000)         Income from Current Investments       16,373,523       3,345,877         NET CASH FROM INVESTING ACTIVITIES (B)       (1,769,871,592)       (120,575,429)         C Cash Flow from Financing Activities       Proceeds / (Repayment) of Borrowings (Net)       1,274,572,490       2,261,867         Proceeds from issue of Shares/GDR ( net of issue expenses)       —       340,814,543         Loan to Subsidiary (Net of Repayment)       19,200,000       (28,000,000)         Deferred Payment of Sale consideration to Subsidiary       —       (59,436,974)         Interest Income       2,478,066       3,097,245		Vessel upgradation and refurbishment expenses ( Adjusted to Securities Premium)	(114,460,764)	_
Purchase of Investments       (100,182,293)       (4,989,000)         Income from Current Investments       16,373,523       3,345,877         NET CASH FROM INVESTING ACTIVITIES (B)       (1,769,871,592)       (120,575,429)         C Cash Flow from Financing Activities       Proceeds / (Repayment) of Borrowings (Net)       1,274,572,490       2,261,867         Proceeds from issue of Shares/GDR ( net of issue expenses)       —       340,814,543         Loan to Subsidiary (Net of Repayment)       19,200,000       (28,000,000)         Deferred Payment of Sale consideration to Subsidiary       —       (59,436,974)         Interest Income       2,478,066       3,097,245		Sale of Fixed Assets	266,378,712	171,783,802
Income from Current Investments   16,373,523   3,345,877     NET CASH FROM INVESTING ACTIVITIES (B)   (1,769,871,592)   (120,575,429)     C   Cash Flow from Financing Activities   Proceeds / (Repayment) of Borrowings (Net)   1,274,572,490   2,261,867     Proceeds from issue of Shares/GDR ( net of issue expenses)   — 340,814,543     Loan to Subsidiary (Net of Repayment)   19,200,000   (28,000,000)     Deferred Payment of Sale consideration to Subsidiary   — (59,436,974)     Interest Income   2,478,066   3,097,245		Sale of Investments	_	300,000
NET CASH FROM INVESTING ACTIVITIES (B)       (1,769,871,592)       (120,575,429)         C       Cash Flow from Financing Activities       Proceeds / (Repayment) of Borrowings (Net)       1,274,572,490       2,261,867         Proceeds from issue of Shares/GDR ( net of issue expenses)       —       340,814,543         Loan to Subsidiary (Net of Repayment)       19,200,000       (28,000,000)         Deferred Payment of Sale consideration to Subsidiary       —       (59,436,974)         Interest Income       2,478,066       3,097,245		Purchase of Investments	(100,182,293)	(4,989,000)
C Cash Flow from Financing Activities Proceeds / (Repayment) of Borrowings (Net) Proceeds from issue of Shares/GDR ( net of issue expenses) Loan to Subsidiary (Net of Repayment) Deferred Payment of Sale consideration to Subsidiary Interest Income  1,274,572,490 2,261,867 - 340,814,543 19,200,000 (28,000,000) (28,000,000) 2,478,066 3,097,245		Income from Current Investments	16,373,523	3,345,877
Proceeds / (Repayment) of Borrowings (Net)       1,274,572,490       2,261,867         Proceeds from issue of Shares/GDR ( net of issue expenses)       —       340,814,543         Loan to Subsidiary (Net of Repayment)       19,200,000       (28,000,000)         Deferred Payment of Sale consideration to Subsidiary       —       (59,436,974)         Interest Income       2,478,066       3,097,245		NET CASH FROM INVESTING ACTIVITIES (B)	(1,769,871,592)	(120,575,429)
Proceeds from issue of Shares/GDR ( net of issue expenses)  Loan to Subsidiary (Net of Repayment)  Deferred Payment of Sale consideration to Subsidiary Interest Income  - 340,814,543  (28,000,000)  (28,000,000)  - (59,436,974)  3,097,245	С	Cash Flow from Financing Activities		
Proceeds from issue of Shares/GDR ( net of issue expenses)  Loan to Subsidiary (Net of Repayment)  Deferred Payment of Sale consideration to Subsidiary Interest Income  - 340,814,543  (28,000,000)  (28,000,000)  - (59,436,974)  3,097,245		•	1,274,572,490	2,261,867
Loan to Subsidiary (Net of Repayment)  Deferred Payment of Sale consideration to Subsidiary Interest Income  19,200,000 (28,000,000) (59,436,974) 2,478,066 3,097,245			_	
Deferred Payment of Sale consideration to Subsidiary — (59,436,974) Interest Income 2,478,066 3,097,245			19,200,000	
Interest Income 2,478,066 3,097,245			_	, ,
		•	2,478,066	, , , ,

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Particulars	Year ended 31st March, 2007	Year ended 31st March, 2006
Exchange Loss/(Gain) on Current Assets & Liabilities	(3,149,198)	(2,174,418)
Dividend Paid	(89,871,668)	(28,836,642)
Tax on dividend paid	(12,604,502)	(3,724,439)
NET CASH FROM FINANCING ACTIVITIES (C)	1,144,362,037	204,700,479
NET CHANGES IN CASH & CASH EQUIVALENT (A+B+C)	(281,137,815)	359,038,374
CASH & CASH EQUIVALENTS - OPENING BALANCE	454,165,683	95,127,309
ADD : NET CHANGES IN CASH & CASH EQUIVALENT AS ABOVE	(281,137,815)	359,038,374
CASH & CASH EQUIVALENTS - CLOSING BALANCE	173,027,868	454,165,683
CLOSING CASH & CASH EQUIVALENTS CONSIST		
CASH ON HAND ( Refer Schedule 8 )	3,044,277	3,025,823
BALANCE WITH SCHEDULE BANK IN CURRENT ACCOUNT ( Refer Schedule 8 )	40,602,067	19,048,999
INVESTMENT IN LIQUID FUND SECURITIES	129,381,524	432,090,861
TOTAL	173,027,868	454,165,683

### Notes:

- The above statement has been prepared in indirect method. 1)
- Cash and Cash equivalents include cash and bank balance and Investments in Liquid fund securities of Mutual Funds maturing within 90 2) days and exclude margin money deposits.

AS PER OUR REPORT ATTACHED

FOR AND ON BEHALF OF THE BOARD

For Sridhar & Santhanam

Chartered Accountants

S. Ramakrishnan

Chairman & Managing Director

S. Ramakrishnan

Partner M.No. 18967

Place : Mumbai Date : 1st June, 2007 Place : Mumbai Date: 1st June, 2007



# STATEMENT PURSUANT TO SECTION 212 OF THE COMPANIES ACT, 1956

SR. NO.	PARTICULARS	SHREYAS RELAY SYSTEMS LIMITED
1	The relevant financial year of the subsidiary ends on	31st March, 2007
2	No. of shares held as on 31st March. 2007	25,00,000 Equity shares of Rs. 10/- each fully paid-up
3	Extent of holding as on 31st March, 2006	100%
4	The net aggregate of profit/(loss) of subsidiary so far as they concern the members of the company	
	(a) Dealt with in the accounts of company for the year ended 31st March, 2007	Not applicable
	(a) Not dealt with in the accounts of company for the year ended 31st March, 2007	16,688,761
5	The net aggregate of profit/(loss) for previous financial year of the subsidiary,since it became subsidiary so far as they concern members of the company	
	(a) Dealt with in the accounts of company	-
	(a) Not dealt with in the accounts of company	-

# FOR AND ON BEHALF OF THE BOARD

S. Ramakrishnan Chairman & Managing Director

V. Ramnarayan Director

**K. P. Medhekar** Director

Place : Mumbai Date : 1st June, 2007 Anil Devli Executive Director

Megha Samtani Company Secretary

Vinay Kshirsagar Chief Financial Officer

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# **Auditor's Report on Consolidated Financial Statements**

To The Board of Directors of Shreyas Shipping & Logistics Ltd.

- 1. We have audited the attached consolidated Balance Sheet of Shreyas Shipping & Logistics Ltd. ( 'the Company') and its wholly owned subsidiary Shreyas Relay Systems Ltd. (the company and its subsidiary constitutes 'the Group') as at 31st March 2007, and the related Profit and Loss Account and the Cash Flow Statement for the year ended on that date, both annexed thereto. The financial statements are the responsibility of the company's management. Our responsibility is to express our opinion on these consolidated financial statements based on our audit.
- 2. We conducted our audit in accordance with generally accepted Auditing Standards in India. These Standards require that we plan and perform the audit to obtain reasonable assurance whether the financial statements are free from any material misstatements. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentations. We believe that our audit provides a reasonable basis for our opinion.
- We report that the consolidated Financial Statements have been prepared in accordance with the requirement of Accounting Standard (AS 21) "Consolidated Financial Statements" issued by the Institute of Chartered Accountants of India, on the basis of the individual audited Financial Statements of the Company and its subsidiary.
  - (ii) On the basis of the information and according to the explanations given to us, in our opinion, the Consolidated Financial Statements give a true and fair view in conformity with the accounting principles generally accepted in India.
    - a) in the case of consolidated Balance Sheet, of the consolidated state of affairs of the Group as at March 31,2007;
    - in the case of consolidated Profit and Loss Account of the consolidated results of operations of the Group for the year ended as on that date, and
    - in the case of consolidated Cash Flow statement of the consolidated cash flows of the Group for the year ended as on that date.

For Sridhar & Santhanam **Chartered Accountants** 

S. RAMAKRISHNAN

Partner M. No. 18967

Place: Mumbai Date: 1st June, 2007



# CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH, 2007

(AMOUNT	IN	RUPEES)
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			(All	MOUNT IN RUPEES)
		Schedule	AS AT	AS AT
SOURCES OF FUNDS			31.03.2007	31.03.2006
SHAREHOLDERS' FUNDS				
SHARE CAPITAL		1	349,575,330	349,575,330
RESERVES AND SURPLUS		2	1,286,429,541	1,156,346,050
			1,636,004,871	1,505,921,380
LOAN FUNDS				
SECURED LOANS		3	1,589,308,435	264,735,945
			1,589,308,435	264,735,945
DEFERRED TAX LIABILITY (NET)			5,085,000	2,174,000
,	TOTAL		3,230,398,306	1,772,831,325
ADDITION OF FUNDS				
APPLICATION OF FUNDS FIXED ASSETS				
GROSS BLOCK		4	2,505,387,651	1,317,516,768
LESS: DEPRECIATION		·	329,778,602	435,042,715
NET BLOCK			2,175,609,049	882,474,053
CAPTIAL WORK-IN-PROGRESS			511,001,952	251,849,984
	TOTAL		2,686,611,001	1,134,324,037
INVESTMENTS		5	209,713,817	432,240,861
CURRENT ASSETS, LOANS AND ADVANCES		Ū	200,7 10,011	102,2 10,00 1
INVENTORIES		6	41,741,551	30,861,276
SUNDRY DEBTORS		7	170,919,128	111,978,405
CASH AND BANK BALANCES		8	103,131,870	66,291,214
OTHER CURRENT ASSETS		9	113,742,562	14,262,826
LOANS AND ADVANCES		10	104,225,833	110,284,505
CURRENT ASSETS TOTAL (A)			533,760,944	333,678,226
LESS : CURRENT LIABILITIES AND PROVISIONS				
CURRENT LIABILITIES		11	196,899,735	89,912,008
PROVISIONS		12	2,787,721	37,499,791
CURRENT LIABILITIES TOTAL (B)			199,687,456	127,411,799
NET CURRENT ASSETS (A - B)			334,073,488	206,266,427
	TOTAL		3,230,398,306	1,772,831,325
NOTES TO THE ACCOUNTS		17		

AS PER OUR REPORT ATTACHED

FOR AND ON BEHALF OF THE BOARD

For Sridhar & Santhanam **Chartered Accountants** S. Ramakrishnan

Partner M.No. 18967

Place : Mumbai Date : 1st June, 2007

S. Ramakrishnan Chairman & Managing Director

V. Ramnarayan Director K. P. Medhekar

Director

Place : Mumbai Date : 1st June, 2007

Anil Devli **Executive Director** 

Megha Samtani Company Secretary

Vinay Kshirsagar Chief Financial Officer



# CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED AS AT 31ST MARCH, 2007

(AMOUNT IN RUPEES)

		(AMC	UNT IN RUPEES)
	Schedule	Year ended 31.03.2007	Year ended 31.03.2006
INCOME		<b>6</b> 11 <b>00</b> 1 <b>200</b> 1	0.1.00.2000
OPERATING EARNINGS		000 507 004	444.070.004
a) CHARTER HIRE INCOME b) FREIGHT INCOME		329,567,301 1,461,578,823	444,279,804 969,354,911
OTHER INCOME		1,401,570,023	909,334,911
a) PROFIT ON SALE OF SHIP		28,866,636	29,686,790
b) MISCELLANEOUS INCOME	13	28,245,513	7,642,008
TOTAL INCOME		1,848,258,273	1,450,963,513
EXPENDITURE			
OPERATING EXPENSES	14	1,318,727,145	928,573,369
ADMINISTRATION & OTHER EXPENSES INTEREST	15 16	83,816,268 48,581,424	52,705,607 19,311,952
DEPRECIATION	10	96,457,579	86,694,933
LESS: DEPRECIATION ADJUSTED FROM CAPITAL RESERVE		134,703	134,703
		96,322,876	86,560,230
TOTAL EXPENDITURE		1,547,447,713	1,087,151,158
PROFIT BEFORE EXTRAORDINARY AND EXCEPTIONAL ITEMS AND TAX	ATION	300,810,560	363,812,355
ADD: EXTRAORDINARY ITEMS ( Refer note no 4 in Schedule 17)	ATION	48,637,472	-
LESS: EXCEPTIONAL ITEMS (Refer note no 5 in Schedule 17)		5,478,568	-
PROFIT BEFORE TAX		343,969,464	363,812,355
LESS: PRIOR PERIOD ITEMS ( net ) ( Refer note no 8 in Schedule 17)		2,377,005	-
PROVISION FOR TAXATION  — CURRENT		22,882,000	9 100 000
DEFERRED TAX		2,911,000	8,100,000 2,174,000
FRINGE BENEFIT TAX		1,657,175	1,265,974
— PRIOR YEAR		2,226,691	9,555
PROFIT AFTER TAX		311,915,593	352,262,826
SURPLUS BROUGHT FORWARD FROM PREVIOUS YEAR		334,657,688	112,082,488
ADD TRANSFER FROM CAPITAL REDEMPTION RESERVE		•	39,000,000
AMOUNT AVAILABLE FOR APPROPRIATION		646,573,281	503,345,314
APPROPRIATIONS			
TRANSFER TO GENERAL RESERVE		35,000,000	34,400,000
TRANSFER TO TONNAGE TAX RESERVE INTERIM DIVIDEND PAID ON EQUITY SHARES		60,000,000 48,306,573	68,800,000 19,824,200
DIVIDEND PAID ON PREFERENCE SHARES REDEEMED		10,660,000	6,699,452
TAX ON DIVIDEND PAID		8,270,062	3,724,439
PROPOSED DIVIDEND ON EQUITY SHARES		-	26,349,040
TAX ON PROPOSED DIVIDEND ON EQUITY SHARES		-	3,695,453
PROPOSED DIVIDEND ON PREFERENCE SHARES		-	4,556,055
TAX ON PROPOSED DIVIDEND ON PREFERENCE SHARES			638,987 -
SURPLUS CARRIED TO BALANCE SHEET		484,336,646	334,657,688
		646,573,281	503,345,314
NOTES TO ACCOUNTS	17		
Earnings per share-Basic and Diluted (excluding Extraordinary /			
exceptional items)( Refer Note 16 in schedule 17)		11.69	16.92
Earnings per share-Basic and Diluted (including Extraordinary/ exceptional items)( Refer Note 16 in schedule 17)		13.65	16.92
AO DED OUR REPORT ATTAQUER		DOADD	
AS PER OUR REPORT ATTACHED FOR AND ON	I BEHALF OF THE	ROARD	

For Sridhar & Santhanam S. Ramakrishnan Anil Devli **Chartered Accountants** Chairman & Managing Director **Executive Director** V. Ramnarayan Megha Samtani S. Ramakrishnan

Director Company Secretary Partner M.No. 18967 Vinay Kshirsagar Chief Financial Officer K. P. Medhekar Director

Place : Mumbai Date : 1st June, 2007 Place : Mumbai Date: 1st June, 2007

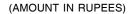


# SCHEDULES TO CONSOLIDATED BALANCE SHEET AS AT 31ST MARCH, 2007

	AS AT 31.03.2007	AS AT 31.03.2006
SCHEDULE 1 : SHARE CAPITAL	31.03.2007	31.03.2000
AUTHORISED		
24,000,000 Equity Shares of Rs 10/- each	240,000,000	240,000,000
1,400,000 8.2% Non Convertible Cumulative Redeemable Preference Shares of Rs 100/- each	140,000,000	140,000,000
	380,000,000	380,000,000
ISSUED, SUBSCRIBED AND PAID UP		
2,19,57,533 Equity Shares of Rs 10/- each fully Paid up	219,575,330	219,575,330
Of the above, 1,23,51,650 Equity Shares held by Holding Company Transworld Holdings Limited., Mauritius.		
Of the above, 10,162,750 Equity Shares alloted as fully paid up Pursuant to contract without payment being received in cash.		
Includes 21,33,333 Equity shares of Rs 10 each fully paid up being the underlying shares in respect of equal number of Global Depository Receipts (GDR) issued and fully paid up during the previous year. All the GDRs have been converted into Equity Shares during the year.		
1,300,000 8.20% Non-Convertible, Cumulative, Redeemable Preference Shares of Rs 100/- each fully paid up	130,000,000	130,000,000
Date of allotment 27th October, 2005		
To be redeemed at par at the end of the 3rd, 4th & 5th Year from the Date of allotment in the ratio of 30:30:40.		
TOTAL	349,575,330	349,575,330



SCHEDULE 2 : RESERVES AND SURPLUS		`	OUNT IN RUPEES)
SOMEDULE 2 . MESERVES AND SOMFESS		AS AT	AS AT
OFOURITIES PREMIUM		31.03.2007	31.03.2006
SECURITIES PREMIUM As per last Balance sheet		496,753,213	177,272,000
Add: Premium received on issue of 21,33,333 Global Depository Receipts (GD	OR) (Gross)	-	333,786,874
Less: Expenses on GDR & Preference Shares issue.	, , ,	-	14,305,661
Expenses on upgradation and refurbishment of vessels and loss of stores in sunken vessel as per court order (Refer note No 2 to Schedule 17)		114,460,764	
III surikeri vesser as per court order (herer note no 2 to Scriedule 17)			<del>_</del>
	(a)	382,292,449	496,753,213
GENERAL RESERVE		100 100 000	101.000.000
As per last balance sheet Add: Transfer from Profit and Loss account		168,489,620 35,000,000	134,089,620 34,400,000
Add. Hansier from Front and Loss account	(1-)		
	(b)	203,489,620	168,489,620
TONNAGE TAX RESERVE		105 000 000	FC 000 000
As per last balance sheet Add: Transfer from Profit and Loss account		125,600,000 60,000,000	56,800,000 68,800,000
Add. Hallow Holli Folk and Edda doddant	(5)		
	(c)	185,600,000	125,600,000
ASSET IMPAIRMENT RESERVE	(d)	30,000,000	20,000,000
As per last balance sheet	(d)		30,000,000
CAPITAL RESERVE As per last balance sheet		845,529	980,232
Less: Transfer to Profit & Loss Account for adjustment against depreciation		134,703	134,703
, , ,	(e)	710,826	845,529
CURRILIC	(6)		
SURPLUS  Balance in Profit & Loss Account		484,336,646	334,657,688
244 100 III 1 1011 & 2000 / 10004111	<b>(f)</b>	484,336,646	334,657,688
TOTAL (a			
IUIAL (a-	-b+c+d+e+f)	1,286,429,541	1,156,346,050
TOTAL (a-	+b+c+d+e+f)	1,286,429,541	1,156,346,050
TOTAL (a-	+b+c+d+e+f)	1,286,429,541	<u>1,156,346,050</u>
SCHEDULE 3 : SECURED LOANS	+b+c+d+e+f)	1,286,429,541	1,156,346,050
SCHEDULE 3 : SECURED LOANS FROM BANKS	-b+c+d+e+f)		
SCHEDULE 3 : SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN)	-b+c+d+e+f)	1,286,429,541	186,118,126
SCHEDULE 3 : SECURED LOANS FROM BANKS	-b+c+d+e+f)		
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and	+b+c+d+e+f)		
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya	·b+c+d+e+f)	148,894,502	186,118,126
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN)	-b+c+d+e+f)	148,894,502	186,118,126
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust	-b+c+d+e+f)	148,894,502 4,252,295 459,300,354	186,118,126
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN)	-b+c+d+e+f)	148,894,502	186,118,126
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit	+b+c+d+e+f)	148,894,502 4,252,295 459,300,354 435,105,000	186,118,126
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit STATE BANK OF INDIA (FCNR LOAN)	+b+c+d+e+f)	148,894,502 4,252,295 459,300,354	186,118,126
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit	·b+c+d+e+f)	148,894,502 4,252,295 459,300,354 435,105,000 238,978,125	186,118,126 21,754,912 - -
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Oel Express	·b+c+d+e+f)	148,894,502 4,252,295 459,300,354 435,105,000	186,118,126
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Oel Express STATE BANK OF INDIA (RUPEE TERM LOAN) Secured by first charge over Vessel under construction and	·b+c+d+e+f)	148,894,502 4,252,295 459,300,354 435,105,000 238,978,125	186,118,126 21,754,912 - -
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Oel Express STATE BANK OF INDIA (RUPEE TERM LOAN) Secured by first charge over Vessel under construction and a second charge over the vessel M.V Orient Independence. STATE BANK OF INDIA (CORPORATE LOAN)	+b+c+d+e+f)	148,894,502 4,252,295 459,300,354 435,105,000 238,978,125	186,118,126 21,754,912 - - - 10,000,000
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Oel Express STATE BANK OF INDIA (RUPEE TERM LOAN) Secured by first charge over Vessel under construction and a second charge over the vessel M.V Orient Independence. STATE BANK OF INDIA (CORPORATE LOAN) Secured by a first charge over the Vessel M.V.Orient Independence ICICI BANK LTD (CAR LOAN)	+b+c+d+e+f)	148,894,502 4,252,295 459,300,354 435,105,000 238,978,125 250,000,000	186,118,126 21,754,912 - - - 10,000,000 46,425,000
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Oel Express STATE BANK OF INDIA (RUPEE TERM LOAN) Secured by first charge over Vessel under construction and a second charge over the vessel M.V Orient Independence. STATE BANK OF INDIA (CORPORATE LOAN) Secured by a first charge over the Vessel M.V.Orient Independence ICICI BANK LTD (CAR LOAN) Secured by hypothecation of Cars	+b+c+d+e+f)	148,894,502 4,252,295 459,300,354 435,105,000 238,978,125 250,000,000	186,118,126 21,754,912 - - - 10,000,000 46,425,000
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Oel Express STATE BANK OF INDIA (RUPEE TERM LOAN) Secured by first charge over Vessel under construction and a second charge over the vessel M.V Orient Independence. STATE BANK OF INDIA (CORPORATE LOAN) Secured by a first charge over the Vessel M.V.Orient Independence ICICI BANK LTD (CAR LOAN) Secured by hypothecation of Cars STANDARD CHARTERED BANK	TOTAL	148,894,502 4,252,295 459,300,354 435,105,000 238,978,125 250,000,000	186,118,126 21,754,912 - - - 10,000,000 46,425,000
SCHEDULE 3: SECURED LOANS FROM BANKS ICICI BANK LTD (RUPEE LOAN) Secured by an exclusive charge over the Vessel M.V.Orient Victory and a second charge over the Vessel M.V.Orient Aishwaraya ICICI BANK LTD (FCNR LOAN) Secured by a charge over the Vessel M.V.Orient Aishwaraya STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel Oel Trust STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Independent spirit STATE BANK OF INDIA (FCNR LOAN) Secured by a charge over the Vessel M.V.Oel Express STATE BANK OF INDIA (RUPEE TERM LOAN) Secured by first charge over Vessel under construction and a second charge over the vessel M.V Orient Independence. STATE BANK OF INDIA (CORPORATE LOAN) Secured by a first charge over the Vessel M.V.Orient Independence ICICI BANK LTD (CAR LOAN) Secured by hypothecation of Cars STANDARD CHARTERED BANK		148,894,502 4,252,295 459,300,354 435,105,000 238,978,125 250,000,000	186,118,126 21,754,912 - - - 10,000,000 46,425,000 437,907





# SCHEDULE 4 : FIXED ASSETS

		GROSS	BLOCK			DEPRECIATION				NET BLOCK	
DESCRIPTION	COST AS AT 01.04.2006	ADDITIONS	DEDUCTIONS/ ADJUSTMENTS	COST AS AT 31.03.2007	AS AT 01.04.2006	DURING THE YEAR	DEDUCTIONS/ ADJUSTMENTS	AS AT 31.03.2007	AS AT 31.03.2007	AS AT 31.03.2006	
FLEET	1,231,386,179	1,572,358,969	432,275,571	2,371,469,577	421,436,588	90,146,499	197,525,512	314,057,575	2,057,412,002	809,949,591	
EQUIPMENT ON BOARD	7,206,336	-	3,538,390	3,667,946	2,392,519	350,593	1,286,915	1,456,197	2,211,749	4,813,817	
CONTAINER EQUIPMENT	59,333,051	47,915,154	-	107,248,205	1,876,306	4,153,274	-	6,029,580	101,218,625	57,456,746	
FURNITURE & FIXTURES	4,087,467	2,554,277	45,659	6,596,085	2,345,953	385,802	45,659	2,686,096	3,909,989	1,741,514	
OFFICE EQUIPMENTS (INCLUDING COMPUTERS AND SOFTWARE)	9,952,482	1,121,388	3,374,148	7,699,722	5,576,755	832,590	2,863,606	3,545,739	4,153,983	4,375,727	
VEHICLES	5,551,253	3,154,863	-	8,706,116	842,206	454,118	-	1,296,324	7,409,792	4,709,046	
ADJUSTMENT FOR DEPRECIATION BY WAY OF TRANSFER FROM CAPITAL RESERVE	-	-	-	-	572,388	134,703	-	707,091	(707,091)	(572,388)	
TOTAL AS ON 31.03.2007	1,317,516,768	1,627,104,651	439,233,768	2,505,387,651	435,042,715	96,457,579	201,721,692	329,778,602	2,175,609,049	882,474,053	
TOTAL AS ON 31.03.2006	1,505,760,381	40,070,968	228,314,581	1,317,516,768	493,648,597	86,694,933	145,300,815	435,042,715	882,474,053		

Addition/(Deletion) to Fleet include (Rs 2,86,83,129/-) (Previous Year Rs.4,30,793) towards adjustment in respect of exchange difference.

			`	/
	CHEDULE 5 : INVESTMENTS  LONG TERM INVESTMENTS (AT COST)		AS AT 31.03.2007	AS AT 31.03.2006
` ,	1 TRADE - UNQUOTED-FULLY PAID		150,000	150,000
(B)	CURRENT NON TRADE INVESTMENT- (UNQUOTED)  1 MUTUAL FUNDS INVESTMENTS  (AT LOWER OF COST OR NET ASSET VALUE)		209,563,817	432,090,861
		TOTAL (A + B)	209,713,817	432,240,861
(At	CHEDULE 6 : INVENTORIES  I lower of Cost or Net Realisable Value)  be Oils and Fuel Oil*		40,792,870	30,246,996
Vic	tualling Stock*		948,681	614,280
(*A	s valued and Certified by the Management)	T0T41		
_		TOTAL	41,741,551	30,861,276
(Ur De	CHEDULE 7 : SUNDRY DEBTORS Insecured and considered good) bts outstanding for a period exceeding six months her Debts	TOTAL	1,744,129 169,174,999 170,919,128	278,546 111,699,859 111,978,405
	HEDULE 8 : CASH AND BANK BALANCES			
	sh on Hand th Scheduled Banks		3,048,891	3,045,551
	Current Accounts in Term Deposits		67,994,216	37,053,673
(*P	in Margin Money Deposits* Pledged with Bank as Margin for Guarantees/Letters of Credit issued)		24,616,500	23,879,000
	claimed Dividend Account		7,472,263	2,312,990
		TOTAL	103,131,870	66,291,214



			,
		AS AT	AS AT
COUEDING A COTHER CHRRENT ACCETS		31.03.2007	31.03.2006
SCHEDULE 9 : OTHER CURRENT ASSETS Claims Receivable (Considered good)		107,265,634	11,094,035
Income accrued		1,374,020	-
Interest income accrued but not due		1,232,687	1,023,038
Unfinished Voyages Expenses		3,870,221	2,145,753
	TOTAL	113,742,562	14,262,826
COUEDINE 10 - LOANG AND ADVANCES			
SCHEDULE 10 : LOANS AND ADVANCES (Unsecured,considered good, unless otherwise stated)			
Advance for Capital Expenditure		3,535,333	26,694,840
Advances recoverable in cash or in kind or for value to be received		95,731,743	76,469,085
Advance Income Tax Less Provisions		2,318,454	5,751,057
Bills receivable (Considered doubtful )		2,266,418	2,266,418
Less: Provision for Doubtful Bills receivable		2,266,418	2,266,418
		-	-
Deposits (Considered good)		2,640,303	1,369,523
	TOTAL	104,225,833	110,284,505
SCHEDULE 11 : CURRENT LIABILITIES  Sundry Creditors for Trade* Creditors for Expenses* Other Liabilities Unfinished Voyages Income Investor Education and Protection Fund Unclaimed Dividend (No amount is due and outstanding to be credited to the fund.) Interest accrued but not due on loans *(Dues to small scale industrial undertakings NIL)	TOTAL	152,336,554 7,630,388 25,624,430 3,390,855 7,472,262 445,246	65,419,963 8,729,018 10,438,069 2,440,698 2,312,990 571,270
SCHEDULE 12: PROVISIONS Proposed Equity Dividend Provision for tax on Equity Dividend Proposed Preference Dividend Provision for tax on Preference Dividend Provision for Leave Encashment	TOTAL	2,787,721 2,787,721	26,349,040 3,695,453 4,556,055 638,987 2,260,256 37,499,791



# SCHEDULES TO CONSOLIDATED PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2007

	(Al	MOUNT IN RUPEES)
	Year ended	Year ended
SCHEDULE 13 : OTHER INCOME	31.03.2007	31.03.2006
Dividend from Mutual Fund Investment ( Current - Non Trade)	16,373,523	3,345,877
Interest received on Deposits with Banks	2,564,754	1,117,956
(TDS Rs 4,01,348/- , Previous Year Rs 2,51,924/-) Interest Received Others	102	136,912
(TDS Rs 9,30,899/- , Previous Year Rs 4,14,481/- )	102	100,012
Profit on Sale Investments (Long term).		150,000
Other Income	9,307,134	2,891,263
TOTAL	28,245,513	7,642,008
SCHEDULE 14 : DETAILS OF OPERATING EXPENSES	445 505 504	100 700 110
Salaries, Wages & Other Allowances for Floating Staff Contribution to Provident Fund for Floating Staff	145,597,734 2,712,637	129,796,143 3,130,428
Staff Welfare for Floating Staff	1,768,992	3,413,833
TOTAL	150,079,363	136,340,404
Fuel/Lube Oils Consumed	357,128,823	253,325,438
Slot Hire Costs Port and Marine Dues	6,734,841	11,729,212 107,029,170
Terminal Handling Charges Domestic	155,417,614 71,573,088	45,152,420
Transportation Expenses	146,098,474	49,168,545
Other Domestic Expenses Terminal Handling Charges Liner	54,082,423 33,187,280	9,259,717 8,146,333
Other Liner Expenses	8,047,272	9,941,311
Godown Rent	1,795,220	438,064
Stores and Spares Consumed Crew Victualling	91,910,054 17,355,828	69,753,364 14,704,168
Repairs and Maintenance to Fleet	22,443,256	20,290,803
Insurance and Protection Club fee	30,084,946	31,824,027
Vessel Management and Agency Fees Brokerage / Commission	56,715,866 5,505,913	51,752,351 5,325,998
Dry Dock Expenses	52,952,714	83,112,793
Sundry Expenses	11,447,929	7,683,342
Container Lease Rent Other Operating Expenses	40,512,029 4,168,163	12,275,954 1,319,955
Expresss cargo Expenses	1,486,049	-
TOTAL	1,318,727,145	928,573,369
SCHEDULE 15 : ADMINISTRATION & OTHER EXPENSES		
Salaries, wages and Other Allowances*		
(*includes payments to Managerial Personnel) Salaries and Bonus	29,430,573	21,459,604
Contribution to Provident Fund and Gratuity	2,856,709	1,707,463
Staff Welfare	3,194,143	2,419,391
TOTAL	35,481,425	25,586,458
Postage, Telephone and Fax	3,368,510	2,337,619
Travelling and Conveyance Professional & Consultancy Fees	5,145,841 7,378,012	2,519,133 4,778,923
Bad Debts/Deposit written off	382,902	408,486
Loss on Sale of Assets Insurance Expenses	494,441 640,093	353,728
Rates, Taxes & Fees	113,129	375,001 207,248
Rent	3,190,988	1,088,220
Donations Director's Sitting fees	303,250 650,000	700,000 375,000
Claim Receivable written off	5,929,427	-
Other Expenses	20,345,240	12,552,536
Loss on Exchange Rate Variation (Net ) Preliminary Expenses written off	393,010	1,416,440 6,815
TOTAL	83,816,268	52,705,607
	=======================================	=======================================
SCHEDULE 16: INTEREST On Loans For Fixed Periods.	48,259,357	18,856,467
Others	322,067	455,485
TOTAL	48,581,424	19,311,952



### **SCHEDULE 17: NOTES TO THE ACCOUNTS**

SIGNIFICANT ACCOUNTING POLICIES

### Accounting basis and convention:

The Financial Statements are prepared under the historical cost convention on an accrual basis and comply with Section 211 (3C) of the Companies Act, 1956.

#### Fixed Assets:

Fixed Assets are stated at cost of acquisition less accumulated depreciation. Cost of acquisition is inclusive of freight, duties, levies and any directly attributable cost of bringing the assets to their working condition for intended use.

When assets are retired or otherwise disposed off, the cost of such assets and the related accumulated depreciation are removed from the accounts. Any profit or loss on retirement or other disposal is reflected in the profit and loss account.

### (iii) Depreciation:

In respect of fleet, the amount determined by charging cost less residual value as technically assessed equally over the expected useful life of the fleet or depreciation at the rate prescribed (5%) under the Schedule XIV of Companies Act ,1956 which ever is higher, is provided as depreciation.

Depreciation on leasehold improvements is provided on the basis that the leases would be renewed consistent with past practice.

In respect of software, Depreciation is provided at 33.33% on Straight line method.

Depreciation of other Fixed Assets has been provided on straight line method on pro-rata basis at the rates and in the manner prescribed in Schedule XIV to the Companies Act, 1956.

Where the cost of depreciable asset has undergone change due to increase/decrease in

- (a) Long term liability on account of exchange fluctuations.
- (b) Additions and major improvements forming an integral part of an asset, depreciation on such changes has been provided prospectively.

### (iv) Investments:

- a) Long term Investments are stated at cost. Diminution in the value of investments, other than temporary in nature, is provided for.
- b) Current investments are valued at cost or net realizable value whichever is lower.

### Inventories:

Inventories are valued at Lower of Cost or Net Realisable Value. The costs are determined under "First in First out" formula.

### (vi) Foreign Exchange Transactions:

- Transactions in foreign currencies are recorded at standard exchange rates prevailing in the respective months of the relevant transactions. The realized exchange gains or losses are recognized in the Profit and Loss Account.
- Monetary Assets and Liabilities denominated in foreign currency are translated at the year end exchange rates. The resultant gain or loss on such translation is recognised in the Profit and Loss Account
- The exchange differences on translation of foreign currency liabilities contracted for acquisition of fixed assets from a Country outside India are added to / deleted from the cost of the relevant fixed assets in terms of Schedule VI to the Companies Act 1956.
- In respect of forward exchange contracts covering either Company's earnings or payment related to acquisition of fixed assets, the premium or discount arising at the inception of the contract is amortised as expense or income over the life of the contract. Exchange differences on such a contract are recognised in the statement of profit and loss in the reporting period in which the exchange rates change. Any profit or loss arising on cancellation or renewal of such a forward exchange contract is recognised as income or as expense for the period.

## (vii) Revenue Recognition:

- a) All Income and expenditure are accounted for, on accrual basis other than interest on overdue bills.
- b) Operating Earnings represent the value of charter hire and freight earnings. Freight income is recognized once the ship calls on the port of delivery.
- Income and Expenses relating to unfinished leg of the voyage as at the date of Balance Sheet are carried forward and included under Current Liabilities and Current Assets respectively. The expenses included under unfinished leg of voyages include fixed and semi-fixed ship operating costs.
- Stores and Spares (other than lube oils and victualling) are charged off to Profit and Loss, on receipt.



### (viii) Dry Dock/Special Survey expenses:

Dry Dock/Special Survey expenses are charged to Profit and Loss account as and when incurred.

The company reviews the carrying values of tangible and intangible assets for any possible impairment at each Balance Sheet date. Impairment loss, if any, is recognized in the year in which impairment takes places.

The Company has schemes for retirement benefits namely Provident Fund and Gratuity and contributions are charged to the Profit and Loss account. Contributions to the Provident Fund are made to the relevant authorities.

Contributions to the Gratuity Fund in respect of shore staff are made in accordance with the terms of Group Gratuity Scheme of the Life Insurance Corporation of India (LIC). The shortfall, if any between the amount payable to the employees determined on actuarial basis and accumulated sum with LIC is provided for / borne by the Company. In respect of Floating staff, Gratuity payable to crew is accrued as per agreement with NUSI/NMB. No Gratuity is payable in respect of officers who are on contract with the Company for a period of six months or less only. Provision for leave encashment is made on actual workings for leave standing to the credit of employees at period end.

### (xi) Borrowing Costs:

Borrowing costs that are directly attributable to the acquisition/ construction of the underlying fixed assets are capitalised as a part of the respective asset up to the date of acquisition /completion of construction.

### (xii) Provisions and Contingent liabilities:

Provisions are recognised when there is a present obligation as a result of past events where it is probable that there will be outflow of resource to settle the obligation and when a reliable estimate of the amount of the obligation can be made. When any such present obligation can not be measured or where a realistic estimate of the obligation cannot be made Contingent liabilities are recognised.Contingent liabilities are disclosed in respect of possible obligations that arise from past events but their existence is confirmed by the occurrence of one or more uncertain future events not wholly within the control of the company.

### (xiii) Assets Impairment Reserve:

Considering that Shipping is cyclical and capital intensive, the Board if so required in its judgment sets aside a portion of Net Profits to Asset Impairment Reserve which will be utilized when an impairment loss arises.

## (xiv) Taxation:

As the Company has opted for Tonnage Tax in respect of shipping income in the Holding company deferred tax is not applicable. Tax provision is created for non-shipping income and profit on sale of ships and other related assets as per Income Tax Act, 1961. Deferred tax resulting from difference between book and tax profit in the subsidiary is accounted for at the current rate of tax, to the extent the timing differences are expected to crystallize.

### **NOTES ON ACCOUNTS**

- Capital work in progress represents expenses towards new ship under construction and includes Rs 1,59,26,460/- (P.Y Rs 44,42,461/-) being the interest on direct borrowings capitalized.
- In terms of the order of the Honorable High Court of Bombay dated 2<sup>nd</sup> march,2007, the company has written off the following expenditure against the Securities Premium Account:
  - Refurbishment and upgradation of vessels as part of Dry Dock expenditure Rs. 1121.60 Lacs.
  - Loss of Stores. Lube Oil Etc. on board the vessel "OEL Vision" which sank Rs.23 Lacs
  - Such expenditure would have been otherwise charged to Profit & Loss Account as per the treatment prescribed in Accounting Standards and as per the policy followed by the company.
  - The financial impact of this treatment is that Profit for the year is higher to the extent of Rs. 1144.60 Lacs and the Securities premium is reduced by same amount. There is no tax impact to be adjusted.
- Proceeds of the Global Depository Receipts (GDR) of USD 8 Million (Rs 32,07,85,923 net of Rs 1,30,00,951 being the expenses on 3 issue) issued in the Previous Year has been utilised in full towards Capital expenditure as proposed in the offer document.
- Income under extraordinary items represents excess of insurance settlement received for loss of vessel "OEL Vision" which sank off the coast of Mumbai on 2<sup>nd</sup> August, 2006, over the written down value of the vessel (Rs. 538.82 Lacs) and expenses on salvage (Rs. 24.15
- 5 Expenses under exceptional items includes
  - Provision for wage arrears to crew Rs. 32.08 Lacs for the period up to 31st March 2006 based on NMB's MOU dated 24th August,
  - Service tax paid Rs. 22.70 Lacs in respect of services rendered to company from outside India for the period up to 31st March, 2006.
- 6 Under the Loan Agreements with the company, ICICI Bank Limited has the right of conversion of part of the loan into equity in the event of any default in repayment or payment of any installment of Principal or Interest or any combination thereof on the part of the Company.



### **Change in Accounting Policy**

Till previous year profit / premium or loss / discount at the time of inception or on cancellation or renewal of forward exchange contracts relating to acquisition of fixed assets from a country outside India was adjusted to the cost of relevant Capital Assets. However from the current year such gain or loss are adjusted to Profit and Loss accounts based on the expert advisory opinion from the Institute of Chartered Accountants of India. Accordingly Rs 13,23,051/- credited to Capital Working in Progress (CWIP) in the previous year on this account has been added to CWIP and netted against prior period expenditure in the current year.

Prior period items in Holding company include claims towards container damages (Rs 13,29,681) and other administrative expenses (Rs 2,76,874) pertaining to period upto 31st March,2006. The prior period of Rs 13,13,051 as per item 8 above has been netted to this

Prior Period Expenses Rs 20,83,501/- in Subsidiary represents differential operating expenses incurred by clearing agents and agency commission upto the period 31st March,2006 not provided for in the earlier year.

Information pursuant to para 4-D, clauses a,b,c and e of Part II of Schedule VI of the Companies Act, 1956 has not been given in view of exemption granted by the Department of Company Affairs Vide Order No 46/52/2007-CL-III Dated 10th May, 2007 to the Holding company and Order No. 46/48/2007-CL-III dated 1st June, 2007 to the Subsidiary company.

### 10 CONTINGENT LIABILITIES

(Amount in Rupees)

		As at 31.03.2007	As at 31.03.2006
a)	Claims against the Company not acknowledged as debts	10,57,00,000	10,57,00,000
b)	Estimated amount of Contracts remaining to be executed on Capital Account and not provided for	70,28,90,367	93,19,24,000
c)	Bank Guarantees issued to Customers	15,00,000	_

### 11 Foreign Currency exposures outstanding at the balance sheet date.

Forward Exchange contract for USD 38,11,429.62 Category

Forward Exchange contract for SGD 80,00,000.00

In order to hedge the company's exposure, due to movements in foreign Exchange rates.

# Foreign currency exposures that are not hedged by derivative instruments.

(Amount in equivalent US Dollar)

Par	ticulars	Year ended 31.03.2007	Year ended 31.03.2006
a)	Receivables	42,96,534	27,13,934
b)	Payables	12,71,739	6,34,301
c)	FCNR Loan taken from bank	2,58,84,773	4,90,086

# 12 Segment Reporting:

# a) Segment wise Revenue and Results:

(Rs. In Lacs)

Particulars	Year ended 31st March' 2007	Year ended 31st March' 2006
Revenue by Segment	31 Maich 2007	31 Water 2000
Shipping	8316.41	10040.38
Logistics	14719.27	6466.72
Others	643.61	391.76
Total Revenue		
	23,679.29	16898.86
Less : Intersegment Revenue	5196.70	2389.22
	18482.59	14509.64
Segment Results		
Shipping	1684.62	2870.68
Logistics	1872.35	1064.10
Others	618.97	373.29
Total	4175.94	4308.07
Less: i) Interest & Finance Charges	485.81	193.12
ii) Unallocated Expenditure	682.03	476.83
Profit before Tax	3008.10	3638.12
Segment Depreciation		
Shipping	663.31	697.93
Logistics	285.19	148.65
Unallocated	14.72	19.02
	=	.0.02



The Company operates in two business segments viz. Shipping and Logistics. Shipping will comprise Charter and Feeder Services, Logistics will include Domestic and Liner business and others will comprise of miscellaneous and non-liner business.

b) Geographical Segment (Based on Location of Customers)

(Rs. In Lacs)

Particulars		Year ended	Year ended
		31.3.2007	31.3.2006
In India		18093.38	9154.07
In Pakistan		460.32	45.55
Rest of World		5125.59	7699.24
	Total Revenue	23679.29	16898.86

### Segment Capital employed

Fixed Assets used in the company's business or liabilities contracted have not been identified to any of the reportable segments, as the fixed assets and services are used interchangeably between segments. Accordingly, no disclosure relating to individual segment assets and liabilities has been made. However Depreciation has been allocated amongst segments based on best estimates of usage of fixed assets in the respective segments during the year.

Others under Revenue and Results include profit on sale of ship Rs. 2,88,66,636/- (Previous year Rs. 2,96,86,790/-).

### 13 Intangible Assets

In the Holding company Software is amortised over 3 Years and included under Office equipment in Schedule-4: Fixed Assets.

(Amount in Rupees)

Particulars	Year ended 31.3.2007	Year ended 31.3.2006
Opening Balance	3,61,360	5,31,407
Addition during the year	23,892	36,400
Total	3,85,252	5,67,807
Amortisation	2,18,625	2,06,447
Closing Balance	1,66,627	3,61,360

# Accounting for Lease

- The Company has taken Containers on Cancelable Operating Lease and the lease rental of Rs. 4,05,12,029/- (Rs 1,69,14,751/-) is charged to the Profit and Loss account.
- The Company has taken Vehicles on Cancelable Operating Lease and the lease rental of Rs 21,71,915/-. (Rs.12,77,680/-) is charged to the Profit and Loss account.

# Working of Earnings Per Share:

Particulars	Year ended	Year ended
	31.3.2007	31.3.2006
Weighted average number of Equity shares	2,19,57,533	2,00,57,990
Nominal value Per Share	Rs. 10/-	Rs. 10/-
Profit for the year after Tax (adjusted for previous year expenses)	Rs.31,19,15,593	Rs.35,22,62,826
Less: Provision for Preference Dividend + Tax (including proposed dividend)	Rs. 1,21,55,065	Rs.1,27,04,935
Net Balance available to Equity Shareholders including extraordinary & exceptional items	Rs. 29,97,60,528	Rs.33,95,57,891
Less: Extraordinary & exceptional items	Rs. 4,31,58,904	-
Net Balance available to Equity Shareholders excluding extraordinary & exceptional items	Rs. 25,66,01,624	Rs.33,95,57,891
Earnings Per Share (Basic & Diluted) including extraordinary and exceptional items.	Rs. 13.65	Rs. 16.92
Earnings Per Share (Basic & Diluted) excluding extraordinary and exceptional items.	Rs. 11.69	Rs. 16.92



### **Deferred Tax**

(Amount in Rupees)

Particulars	Year ended 31.03.2007	Year ended 31.03.2006
Deferred Tax Liabilities		
Timing Difference on Depreciation	53,75,000	23,60,000
Less:		
Deferred Tax Assets		
Timing differences on Leave encashment & Preliminary Expense	2,90,000	1,86,000
Net Deferred Tax Liability	50,85,000	21,74,000

- 17 Related Party Transactions (Refer Annexure 1)
- Previous years figures have been regrouped/recast wherever necessary to confirm to the current year's classifications. 18

# SIGNATURES TO SCHEDULES 1 TO 17

### For Sridhar & Santhanam **Chartered Accountants**

### S. Ramakrishnan Partner

M.No. 18967

Place : Mumbai Date: 1st June, 2007

# FOR AND ON BEHALF OF THE BOARD

### S. Ramakrishnan Chairman & Managing Director

V. Ramnarayan Director

K. P. Medhekar Director

Place : Mumbai Date: 1st June, 2007

Anil Devli **Executive Director** 

Megha Samtani Company Secretary

Vinay Kshirsagar Chief Financial Officer



# RELATED PARTY TRANSACTIONS (as on 31.03.07)

Annexure-1

(Amount in Rs,000)

(Amount in Rs,00					t in Hs,000)			
TRANSACTION	Holding company*	Subsidiary Company*	Fellow subsidiaries*	Other related parties*	Management	Relatives of Key Management personnel*	Total as at 31.03.07	Total as at 31.03.06
Charter hire income			100.000				400.000	004.000
Orient Express Lines Ltd., Mauritius Orient Express Lines (S) Pte Ltd., Singapore	<del>-</del>	-	198,926	-	=	-	198,926	264,606 107,639
Balaji Shipping (UK) Ltd.	<del>-</del>	-	- -	-	-	-	-	27,447
Service / freight income received								_,,,,,,
Balaji Shipping (UK) Ltd.	-	-	13,067	-	-	-	13,067	18,362
Orient Exp.Line Singapore	-	-	258	-	-	-	258	670
Orient Express Lines Ltd., Mauritius Relay Shipping Agency Ltd.	-	-	4,949	11.603	-	-	4,949 11,603	32,476 32,619
Haytrans (India) Ltd	-	-	- -	2	-	-	11,003	1,181
Haytrans (Lanka) Pvt. Ltd	-	-	-	44	-	-	44	
Transworld Shipping Services (I) pvt ltd	-	-	-	1,050	-	-	1,050	-
Transworld Logistics Pvt Ltd	-	-	-	231	-	-	231	-
Vessel management fees paid Orient Express Ship Management Ltd.	_	_	_	21,003	_	_	21,003	16,567
Agency Fees/Brokerage paid				21,000			21,000	10,507
Relay Shipping Agency Ltd.	-	-	-	25,848	-	-	25,848	16,556
Clarion Shipping (Pvt) Ltd, Colombo	-	-	-	690	-	-	690	2,350
Lanka Orient Express Line, Colombo	-	-	-	2,823	-	-	2,823	12,191
Crescent Shipping Agency (India) Ltd. Albatross shipping pvt ltd	-	-	- -	1,038 8	<del>-</del>	<del>-</del>	1,038 8	423
Transworld Logistics Pvt Ltd	-	_	-	-	_	-	-	125
Seabridge Shipping co LLC	-	-	29	-	-	-	29	-
Slot charges paid								
Orient Express Lines Ltd., Mauritius	-	-	5,583	-	-	-	5,583	5,680
Orient Express Lines (S) Pte. Ltd., Singapor Commission paid	e -	-	1,105	-	-	-	1,105	4,161
Seabridge Shipping Co L.L.C	_	_	_	_	_	_	_	2,735
Rent paid								_,, -,-
Sivaswamy Holdings Pvt. Ltd.	-	-	-	3,094	-	-	3,094	1,064
Vehicle Lease Rent paid						455	455	000
Mrs. Savita Kshirsagar  Managerial Remuneration paid	-	-	-	-	-	455	455	396
Mr. S. Ramakrishnan	-	-	=	_	4,761	=	4,761	3,963
Mr. Anil Devli	-	-	-	-	3,848	-	3,848	3,269
Mr Vinay Kshirsagar	-	-	-	-	2,386	-	2,386	2,372
Container rent paid				_				44
Balaji Shipping (UK) Ltd. Haytrans (India) Ltd	-	-	-	8	-	-	8	41
Admec Logistics Ltd	-	-	-	1,867	-	=	1,867	522
Transporation charges to related parties								
Admec Logistics Ltd	-	-	-	1,943	-	-	1,943	-
Stores, spares, victualling,								
Repairs expenses, etc. paid ADMEC Logistics Ltd.	_	_	_	20,006	_	_	20,006	20,686
Donation paid to related parties				20,000			20,000	20,000
Sivaswamy Memorial Charitable Trust	-	=	=	300	=	=	300	=
Sale of investment								100
Mr. S. Ramakrishnan Mr. S. Mahesh	-	-	=	-	-	=	-	100 100
Purchases of vehicle	-	-	-	-	-	=	•	100
Orient Express Ship Management Ltd.	-	-	-	-	-	-	-	517
Purchases of Vessels								
Orient Express Lines - Panama	-	-	-	318,577	-	-	318,577	-
Bad Debts/Deposit written off Orient Express Lines (S) Pte Ltd., Singapore	•			383			383	
Purchase of Containers	-	-	-	303	-	-	303	-
Transworld Logistics Pvt ltd.	-	-	-	21,220	-	-	21,220	-
Security deposit given							ŕ	
Transworld Management Consultancy Pvt. L	td	-	-	72	-	-	72	-
Purchase of Company Shares Mr. S.Ramakrishnan								50
Mr. S.Mahesh	-	-	-	-	-	-	-	50 50
Mrs. Mala Mahesh	-	-	-	-	-	-	-	113
Mrs. Geeta Ramakrishnan	-	-	=	-	=	=	-	113
Dividend paid on 9% non-convertible,	_							
cumulative, redeemable preference share: Transworld Shipping Services (I) Pvt. Ltd.	S							0.705
Crescent Shipping Agency (India) Ltd.	-	-	-	-	-	-	-	2,705 2,267
Meridian Shipping Agency pvt. Ltd.	-	-	-	-	-	-	_	1,263
=								



# RELATED PARTY TRANSACTIONS (as on 31.03.07) (Contd.)

(Amount in Rs,000)

TRANSACTION	Holding company*	Subsidiary Company*	Fellow subsidiaries*	Other related parties*	Key Management personnel*	Relatives of Key Management personnel*	Total as at 31.03.07	Total as at 31.03.06
Clarion Solutions Ltd.	=	-	=	_	-	-		464
Dividend paid on Equity shares	41.006						41 006	00.400
Transworld Holdings Ltd. Mr. S. Ramakrishnan	41,996	-	- -	-	372	-	41,996 372	28,409 252
Mrs. Geeta Ramakrishnan	-	-	-	-	=	368	368	2,147
Mr. Ritesh Ramakrishnan Ms. Anisha Ramakrishnan	-	-	-	-	-	572 3,317	572 3,317	387 346
Mrs. Valli Sivaswamy	-	-	-	-	-	1,304	1,304	882
Mrs. Mala Mahesh Master Murali Mahesh	-	-	-	-	-	368 572	368 572	-
Kumari Mithila Mahesh	-	-	-	-	-	3,317	3,317	
Mr. S. Mahesh Mr. Anil Devli	-	-	-	-	21	382	382 21	259 14
Outstanding balances pertaining to r	elated parties a	s at 31st Ma	r, 2007 (In Rs.'0	00)				
Nature of balance	Holding	Subsidiary	Fellow	Other	Key	Relatives	Total	Total
	company*	Company*	subsidiaries*	related parties*	Management personnel*	of Key Management personnel*	as at 31.03.07	as at 31.03.06
Debit balance due to company	-	-	2,898	43,903	-	-	46,801	58,306
Credit balance due from company	-	-	12,319	6,277	-	-	18,596	8,923
* Names of related parties Nature of relationship		Name o	of the related pa	rty				
Holding company		Transwo	orld Holdings Ltd	(holds 56.2	25% of the equ	uity share capita	al as at 31st M	larch, 2007)
		Balaji S Balaji S Aqua C Jubilee	Express Lines Ind hipping (UK) Ltd hipping Co. SA, ontainer Lines Lt Shipping inc. Pa ge Shipping co.	Panama d. Mauritius nama				
Subsidary Company		Shreyas	Relay Systems	Ltd				
Other related parties		Transwo NLS Ag Sivaswa Crescer Transwo Albatros Transwo	Express Ship Malorld Shipping Serency (India) Pvt. whency Holdings Pvt. the Shipping Agen brid Logistics Pvt. ss Shipping Pvt. brid Management	vices (I) Pv Ltd. . Ltd. cy (India) Lt . Ltd. _td.	t. Ltd. d.			
		Haytran ADMEC Relay S Meridia Clarion	Orient Express Li s India Ltd. Logistics Ltd. hipping Agency n Shipping Agency Shipping Agency Solutions Ltd.	nes Ltd., Co _td. cy Pvt. Ltd.	olombo			
Key Management Personnel		Haytran ADMEC Relay S Meridian Clarion Clarion Mr. S. F Mr. Anil	s India Ltd. Logistics Ltd. hipping Agency Shipping Agency Shipping Agency Solutions Ltd. Ramakrishnan	nes Ltd., Co _td. cy Pvt. Ltd.	olombo			



# STATEMENT OF CONSOLIDATED CASH FLOW FOR THE YEAR ENDED MARCH 31, 2007

			Year ended 31st March 2007	Year ended 31st March 2006
Α	Cashflow from Operating Activities Net profit/ (Loss) Before tax		300,810,560	343,969,464
	Adjusted for Non Operating Expenses (income) Depreciation Amortisation of miscellaneous expenses Loss on Sale on Fixed assets Interest Expenses Exchange Loss/(Gain) on Current Assets & Liabilities Income for current Investments		96,322,876 — 48,581,424 393,010 (16,373,523)	96,322,876 6,815 353,728 21,159,014 1,416,440 (3,345,877)
	Interest Income Profit on Sale of Investments Profit on Sale on Asset		(2,564,754) (—) (28,866,636)	(3,101,930) (150,000) (29,686,790)
	Operating Profit Before Working Capital changes	(a)	398,302,957	426,943,740
	Adjustments for : Increase/(Decrease) in Working Capital Increases/(Decreases) in Current Assets			
	Inventories Sundry Debtors Other Current Assets, Loans and Advances		10,880,275 58,940,723 120,750,675	14,041,075 93,398,158 30,410,688
			190,571,673	137,849,921
	Less: increases (Decreases in Current Liabilities & Provision Net increases (Decreases in Working Capital Cash Generated from Operations Less: Taxation Add: Extra Ordinary Item Less: Exceptional Items Less: Prior Period	(a) - (b) = (c)	93,845,145 96,726,528 301,576,429 23,333,263 48,637,472 5,478,568 2,377,005	(18,590,448) 156,440,369 270,503,371 12,277,828 —
	NET CASH FROM OPERATING ACTIVITIES	(A)	319,025,065	258,225,543
В	Cash flow from Investing Activities Addition / Revaluation to fixed Assets including Capital Work in Progress Sale of Fixed Assets Sale of investments Purchase of Investments Income from current investments		(1,854,586,337) 266,378,712 (114,460,764) (80,182,293) 16,373,523	(351,357,926) 171,783,802 300,000 (4,989,000) 3,345,877
	NET CASH FROM INVESTING ACTIVITIES	(B)	(1,766,477,159)	(180,917,247)
С	Cash Flow from Financing Activities Proceeds / (Repayment) of Borrowings (Net) Proceeds from issue of Shares/GDR (net of issue expenses) Interest Income Interest Expenses Exchange Loss/(Gain) on Current Assets & Liabilities Dividend Paid Tax on dividend paid		1,324,572,490 2,564,754 (48,581,424) (393,010) (89,871,668) (12,604,502)	2,261,867 345,314,543 3,101,930 (21,159,014) (1,416,440) (26,523,652) (3,724,439)
	NET CASH FROM FINANCING ACTIVITIES	(C)	1,175,686,640	297,854,795
	NET CHANGES IN CASH & CASH EQUIVALENT	(A+B+C)	(271,765,454)	375,163,091
	CASH & CASH EQUIVALENTS - OPENING BALANCE ADD : NET CHANGES IN CASH & CASH EQUIVALENT AS ABOVE		472,190,085 (271,765,454)	97,026,994 375,163,091
	CASH & CASH EQUIVALENTS - CLOSING BALANCE		200,424,631	472,190,085
	CLOSING CASH & CASH EQUIVALENTS CONSIST CASH ON HAND (Refer Schedule 8) BALANCE WITH SCHEDULE BANK IN CURRENT ACCOUNT (Refer Sche INVESTMENT IN LIQUID FUND SECURITIES (Refer Schedule 5)	dule 8)	3,048,891 67,994,216 129,381,524	3,045,551 37,053,673 432,090,861
	TOTAL		200,424,631	472,190,085
Not	es:			

The above statement has been prepared in indirect method except in case of dividend and investments which have been considered on the basis of actual movement of cash.

Cash and Cash equivalents include cash and bank balance and Investments in Liquid funds and Mutual Funds

AS PER OUR REPORT ATTACHED

FOR AND ON BEHALF OF THE BOARD

For Sridhar & Santhanam Chartered Accountants

S. Ramakrishnan Chairman & Managing Director

**S. Ramakrishnan** Partner M.No. 18967

Place : Mumbai Date : 1st June, 2007

Place : Mumbai Date : 1st June, 2007

# **Directors' Report**

Your Directors are pleased to present the Fourteenth Annual Report and the Audited Accounts for the financial year ended 31st March 2007.

### **FINANCIAL PERFORMANCE**

(Rs. in Lacs)

	Current Year ended 31.03.2007	Previous Year ended 31.03.2006
Operating Income	9573.44	4095.96
Other Income	28.43	7.62
Profit before Interest, Depreciation and Tax	393.91	174.46
Less: Interest	61.45	18.58
Depreciation	43.53	19.42
Profit Before Tax	288.93	136.45
Less: Provision for Tax		
Current	68.82	25.00
Deferred	29.11	21.74
Fringe Benefit Tax	3.27	1.04
Profit After Tax	166.88	88.66
Surplus / Deficit Brought Forward from Previous Year	87.66	(1.00)
Surplus Carried to Balance Sheet	254.55	87.66

## **DIVIDEND:**

With a view to conserve the resources, your Directors do not recommend any Dividend.

### SHARE CAPITAL:

In order to meet the fund requirements, your Company, during the year, issued and allotted 20,00,000 further equity shares to Shreyas Shipping & Logistics Ltd, the holding company. The Company would continue to explore opportunities in the future for raising capital using a judicious mix of debt and equity.

### **REVIEW OF OPERATIONS:**

Your company is the logistics arm of Shreyas Shipping & Logistics Ltd. It is dedicated towards offering focused terrestrial logistics services including mid size and small parcel services. It provides seamless door to door multimodal transportation solutions. The operating earnings during the year increased by 133.73% from Rs.4095.96 lacs during 2005-06 to Rs. 9573.44 lacs during 2006-07.

### QUALITY:

Your Company firmly believes that the pursuit of excellence is one of the most critical components for success in the competitive market and therefore consistently strives to adhere to the highest quality standards. Your company has been certified by DNV Quality Registrar in accordance with Standard ISO 9001: 2000 for Systems for Multimodal Transportation of Cargo upto 30th November 2009.

### FIXED DEPOSITS:

The Company has not accepted fixed deposits from the public during the year under review.

### **DIRECTORS:**

In accordance with the provisions of the Companies Act, 1956, Mr. S. Mahesh retires by rotation at the ensuing Annual General Meeting and being eligible, offers himself for re- appointment.

Mr. Amitabha Ghosh has been appointed as a Nominee Director of Shreyas Shipping & Logistics Limited with effect from 24th May, 2006.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, AND FOREIGN EXCHANGE EARNING AND OUTGO:

Under the Notification No. GSR 1029 dated 31st December 1988, Companies are required to furnish prescribed information regarding conservation of energy and technology absorption. This however does not apply to your Company, as the industry in which the Company operates is not included in the Schedule to the relevant rules.

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With regard to foreign exchange earnings and outgo, the position is as under:

Rs. in Lacs (2006-07)

(i) Foreign exchange earnings (on accrual basis)

1912.64

(ii) Foreign exchange outgo including operating and other expenditure, purchase of containers in foreign currency (on accrual basis) 488.31

#### **DIRECTORS' RESPONSIBILITY STATEMENT**

Pursuant to the requirement under section 217(2AA) of the Companies Act, 1956, the Directors confirm that, to the best of their knowledge and belief, in respect of the year ended on 31st March, 2007;

- in the preparation of the annual accounts, the applicable accounting standards have been followed along with proper explanation relating to material departures:
- b) appropriate accounting policies have been selected and applied consistently, and such judgements and estimates have been made that are reasonable and prudent so as to give a true and fair view of the state of affairs of the Company as at 31st March, 2007 and of the profit of the Company for the year ended on 31st March, 2007:
- c) proper and sufficient care has been taken for the maintenance of adequate accounting records in accordance with the provisions of the Companies Act, 1956, for safeguarding the assets of the Company and for preventing and detecting fraud and other irregularities; and
- d) the annual accounts have been prepared on a 'going concern' basis.

#### **AUDITORS:**

M/s Sridhar & Santhanam, Chartered Accountants, retire at the conclusion of the forthcoming Annual General Meeting and offer themselves for reappointment. A certificate from the Auditors has been received to the effect that their reappointment, if made, would be within the limits prescribed under Section 224(1B) of the Companies Act, 1956.

#### **COST AUDIT:**

The Central Government has not recommended cost audit of the Company during the year under consideration.

#### PERSONNEL:

Information as per Section 217(2A) of the Companies Act, 1956 read with the Companies (Particulars of Employees) Rules, 1975 forms part of this Report. However as per the provisions of section 219(1)(b)(iv) of the said Act, this Report and the Accounts Statement are being sent to the Shareholders excluding the Statement of Particulars of Employees under section 217(2A). Any Shareholder interested in obtaining a copy of the statement may write to the Company Secretary at the Registered Office of the Company.

#### **ACKNOWLEDGEMENTS:**

Your Directors wish to place on record their appreciation and acknowledge with gratitude, the support and co-operation extended by the clients, vendors, bankers and the employees and look forward to their continued support.

For and on behalf of the Board of Directors

Place: Mumbai
Date: 1st June, 2007

S. Ramakrishnan
Chairman

# **Auditors' Report**

The Members of Shreyas Relay Systems Ltd.

- We have audited the attached Balance Sheet of Shreyas Relay systems Ltd. as at 31st March 2007, the Profit and Loss account and also the Cash Flow Statement for the year ended on that date annexed thereto. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.
- We conducted our audit in accordance with the auditing standards generally accepted in India. These Standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.
- As required by the Companies (Auditor's Report) Order, 2003 issued by the Central Government of India in terms of sub-section (4A) of section 227 of the Companies Act, 1956, we enclose in the Annexure a statement on the matters specified in paragraphs 4 and 5 of the said Order.
- Further to our comments in the Annexure referred to above, we report that:
  - We have obtained all the information and explanations, which to the best of our knowledge and belief were necessary for the purposes of our audit;
  - In our opinion, proper books of account as required by law have been kept by the Company so far as appears from our examination of those books.
  - (iii) The Balance Sheet, Profit and Loss account and Cash Flow Statement dealt with by this report are in agreement with the books of
  - (iv) In our opinion, the Balance Sheet, Profit and Loss account and Cash Flow Statement dealt with by this report comply with the Accounting Standards referred to in sub-section (3C) of section 211 of the Companies Act, 1956;
  - On the basis of written representations received from the directors, as on 31st March 2007 and taken on record by the Board of Directors, we report that none of the directors is disqualified as on that date from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956;
  - (vi) In our opinion and to the best of our information and according to the explanations given to us, the said accounts give the information required by the Companies Act, 1956, in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:
    - (a) In the case of the Balance Sheet, of the state of affairs of the Company as at 31st March, 2007;
    - (b) In case of the Profit and Loss account, of the profit for the year ended on that date; and
    - (c) In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

For Sridhar & Santhanam **Chartered Accountants** 

> S.Ramakrishnan Partner M. No. 18967

Place: Mumbai Date: 1st June 2007



## **Annexure to the Auditors' Report**

(Referred to in paragraph 3 of our report of even date)

- (i) (a) The Company is maintaining proper records showing full particulars, including quantitative details and situation of fixed assets;
  - (b) The major fixed assets have been physically verified by the management at reasonable intervals; no material discrepancies were noticed on such verification;
  - (c) A substantial part of fixed assets have not been disposed off during the year.
- (ii) (a) The Company has no inventories.
- (iii) (a) The Company has not given any loans, secured or unsecured to companies, firms or other parties covered in the register maintained under section 301 of the Act.
  - (b) The company had taken an unsecured loan of Rs 280 lakhs in the previous year from its holding company, Shreyas Shipping and Logistics Ltd which was outstanding at the beginning of the year. Company has repaid this loan during the year in full including interest. During the year Company has taken a fresh unsecured interest free loan of Rs 88 lakhs from the holding company, the terms and conditions of which are not prima facie prejudicial to the interests of the Company. The Company has not taken any other loans, secured or unsecured from companies, firms or other parties covered in the register maintained under section 301 of the Act. In respect of fresh loan from holding company the principal is not yet due.
- (iv) There is an adequate internal control system commensurate with the size of the Company and the nature of its business, for the purchase of fixed assets and for the sale of services. No goods are sold by the Company. There is no continuing failure to correct major weaknesses in internal control system;
- (v) (a) The particulars of contracts or arrangements referred to in section 301 of the Act have been entered in the register required to be maintained under that section; and
  - (b) In respect of transactions exceeding the value of Rs five lakhs in respect of each party made in pursuance of such contracts or arrangements, they have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time:
- (vi) The Company has not accepted deposits from the public.
- (vii) The Company has an internal audit system commensurate with its size and nature of its business.
- (viii) Maintenance of cost records has not been prescribed by the Central Government under clause (d) of sub-section (1) of section 209 of the Act,
- (ix) (a) The Company has been generally regular in depositing undisputed statutory dues including Provident Fund, Investor Education and Protection Fund, Employees' State Insurance, Income-tax, Sales-tax, Wealth Tax, Service tax, Custom Duty, Excise Duty, Cess and any other material statutory dues with the appropriate authorities. There are no arrears of outstanding statutory dues as at the last day of the financial year for a period of more than six months from the date they became payable.
  - (b) There are no dues of Income tax/sales tax/Wealth tax/Service tax//custom duty/excise duty/Cess that have not been deposited on account of any dispute.
- (x) The Company has no accumulated losses at the end of the financial year and it has not incurred cash losses in the financial year and in the immediately preceding financial year.
- (xi) The Company has not defaulted in repayment of dues to any financial institution or bank or debenture holders.
- (xii) The Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities;
- (xiii) As this Company is not a Nidhi/Mutual benefit fund/ Society, the provisions of special statute applicable to chit fund is not applicable to this Company.

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- (xiv) The Company is not dealing or trading in shares, securities, debentures and other investments.
- (xv) The Company has not given any guarantee for loans taken by others from bank or financial institutions.
- (xvi) The term loan taken from the Bank was applied for the purpose for which it was obtained.
- (xvii) On an overall examination of the Balance Sheet, we report that the funds raised on short-term basis have not been used for long term investment.
- (xviii) The Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under section 301 of the Act except to its holding company; The price at which shares have been issued is not prejudicial to the interest of the Company.
- (xix) The Company has not issued any debentures.

Place: Mumbai

Date: 1st June 2007

- (xx) There have been no public issues during the year.
- (xxi) No fraud on or by the Company has been noticed or reported during the year.

For Sridhar & Santhanam **Chartered Accountants** 

> S.Ramakrishnan Partner M. No. 18967

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# **BALANCE SHEET AS AT 31ST MARCH, 2007**

(AMOUNT IN RUPEES)

			(Alvic	JOINT IN HOFELS)
		Schedule	AS AT	AS AT
SOURCES OF FUNDS			31.03.2007	31.03.2006
SHAREHOLDERS' FUNDS				
SHARE CAPITAL		1	25,000,000	5,000,000
RESERVES AND SURPLUS		2	25,454,800	8,766,039
			50,454,800	13,766,039
LOAN FUNDS				
SECURED LOANS		3	50,000,000	_
UNSECURED LOANS		4	8,800,000	28,000,000
		·	58,800,000	28,000,000
DEFERRED TAX LIABILITY ( NET )			5,085,000	2,174,000
	TOTAL		114,339,800	43,940,039
	TOTAL		=======================================	=======================================
APPLICATION OF FUNDS				
FIXED ASSETS				
GROSS BLOCK		5	108,532,656	60,341,818
LESS: DEPRECIATION			6,295,884	1,942,490
NET BLOCK			102,236,772	58,399,328
CAPITAL WORK- IN-PROGRESS			85,011	
	TOTAL		102,321,783	58,399,328
CURRENT ASSETS, LOANS AND ADVANCES				
SUNDRY DEBTORS		6	83,346,770	45,483,199
CASH AND BANK BALANCES		7	28,896,763	18,524,402
OTHER CURRENT ASSETS		8	1,465,393	4,685
LOANS AND ADVANCES		9	20,441,629	41,157,336
CURRENT ASSETS TOTAL (A)			134,150,555	105,169,622
LESS: CURRENT LIABILITIES AND PROVISIONS				
CURRENT LIABILITIES		10	121,278,324	119,084,958
PROVISIONS		11	854,214	543,953
CURRENT LIABILITIES TOTAL (B)			122,132,538	119,628,911
NET CURRENT ASSETS (A - B)			12,018,017	(14,459,289)
	TOTAL		114,339,800	43,940,039
NOTES TO THE ACCOUNTS		17		
AS PER OUR REPORT ATTACHED	FOR AND	ON BEHALF OF THE BO	DARD	

For Sridhar & Santhanam Chartered Accountants

**S. Ramakrishnan** Chairman

onancica Accountant

V. Ramnarayan

Namrata Malushte Company Secretary

Partner M.No. 18967

S. Ramakrishnan

Director

Place : Mumbai Date : 1st June, 2007

Place : Mumbai Date : 1st June, 2007

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## PROFIT AND LOSS ACCOUNT FOR THE YEAR ENDED 31ST MARCH, 2007

(AMOUNT IN RUPEES)

	Schedule	Year ended 31.03.2007	Year ended 31.03.2006
INCOME		••	0.1.00.2000
OPERATING EARNINGS	12	957,344,215	409,596,123
OTHER INCOME	13	2,842,876	762,663
TOTAL INCOME		960,187,091	410,358,786
EXPENDITURE			
OPERATING EXPENSES	14	900,954,390	385,229,480
ADMINISTRATION & OTHER EXPENSES	15	19,842,090	7,683,292
INTEREST	16	6,144,603	1,858,311
DEPRECIATION	5	4,353,394	1,942,490
TOTAL EXPENDITURE		931,294,477	396,713,573
PROFIT BEFORE TAX		28,892,614	13,645,213
LESS PRIOR PERIOD EXPENSES (Refer note 10 in Schedule 17)		2,083,501	-
PROVISION FOR TAX FOR THE YEAR			
— CURRENT		6,882,000	2,500,000
<ul> <li>DEFERRED TAX</li> </ul>		2,911,000	2,174,000
<ul> <li>PRIOR PERIOD</li> </ul>		-	-
<ul> <li>FRINGE BENEFIT TAX</li> </ul>		327,352	104,974
PROFIT AFTER TAX		16,688,761	8,866,239
SURPLUS BROUGHT FORWARD FROM PREVIOUS YEAR		8,766,039	(100,200)
SURPLUS/(DEFICIT) CARRIED TO BALANCE SHEET		25,454,800	8,766,039
NOTES TO THE ACCOUNTS	17		
Earnings per Share (Basic & Diluted) Ref Note No. 3 In schedule No 17		15.93	24.50
AS DED OUR REPORT ATTACHED. FOR AND ON	DELIALE OF THE		

AS PER OUR REPORT ATTACHED FOR AND ON BEHALF OF THE BOARD

For Sridhar & Santhanam
Chartered Accountants

S. Ramakrishnan
Chairman

S. Ramakrishnan
Partner
M.No. 18967

V. Ramnarayan
Director
Director
Company Secretary

Place : Mumbai
Date : 1st June, 2007

Place : Mumbai
Date : 1st June, 2007

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## **SCHEDULES TO BALANCE SHEET**

(AMOUNT IN RUPEES)

SCHEDULE 1 : SHARE CAPITAL	(AMOUNT IN RUPEES)		
SCHEDULE 1. SHARE CAPITAL	AS AT 31.03.2007	AS AT 31.03.2006	
AUTHORISED 30,00,000 (Previous year 20,00,000) Equity Shares of Rs 10/- each	30,000,000	20,000,000	
	30,000,000	20,000,000	
ISSUED, SUBSCRIBED AND PAID UP 25,00,000 (Previous year 5,00,000) Equity Shares of Rs 10/- each fully Paid up	25,000,000	5,000,000	
All the shares are held by Shreyas Shipping & Logistics Ltd, the Holding Company			
TOTAL	25,000,000	5,000,000	
SCHEDULE 2 : RESERVES AND SURPLUS SURPLUS:	05 454 000	0.700.000	
Balance in Profit & Loss A/c.  TOTAL	25,454,800 25,454,800	8,766,039 8,766,039	
TOTAL	25,454,800	<del></del>	
SCHEDULE 3 : SECURED LOANS Loan from Banks			
Standard Chartered Bank (Secured by Hypothecation of specific Containers and Corporate guarantee from Shreyas Shipping & Logistics Ltd, the Holding Company)	50,000,000	-	
TOTAL	50,000,000	-	
SCHEDULE 4 : UNSECURED LOANS From Holding Company	8,800,000	28,000,000	
TOTAL	8,800,000	28,000,000	

## SCHEDULE 5 : FIXED ASSETS

		GROSS BLOCK			DEPRECIATION				NET B	LOCK
DESCRIPTION	COST AS AT 01.04.2006	ADDITIONS	DEDUCTIONS/ ADJUSTMENTS	COST AS AT 31.03.2007	AS AT 01.04.2006	DURING THE YEAR	DEDUCTIONS/ ADJUSTMENTS	AS AT 31.03.2007	AS AT 31.03.2007	AS AT 31.03.2006
CONTAINER EQUIPMENT	59,333,051	47,915,154	-	107,248,205	1,876,306	4,153,274	-	6,029,580	101,218,625	57,456,745
FURNITURE & FIXTURES	65,450	43,232	-	108,682	6,509	47,073	-	53,582	55,100	58,941
COMPUTERS	368,155	161,877	-	530,032	27,409	81,759	-	109,168	420,864	340,746
OFFICE EQUIPMENTS	66,885	70,575	-	137,460	4,098	23,134	-	27,232	110,228	62,787
VEHICLES	508,277	-	-	508,277	28,168	48,154	-	76,322	431,955	480,109
TOTAL AS ON 31.03.2007	60,341,818	48,190,838	-	108,532,656	1,942,490	4,353,394	-	6,295,884	102,236,772	58,399,328
TOTAL AS ON 31.03.2006	-	60,341,818	-	60,341,818	-	1,942,490	-	1,942,490	58,399,328	

		(AMOL	JNT IN RUPEES)
SCHEDULE 6 : SUNDRY DEBTORS		AS AT 31.03.2007	AS AT 31.03.2006
(Unsecured, considered good)  Debts outstanding for a period exceeding six months  Others		273,413 83,073,357	278,546 45,204,653
	TOTAL	83,346,770	45,483,199
SCHEDULE 7 : CASH AND BANK BALANCES			
Cash on Hand With Scheduled Banks		4,614	19,728
in Current Accounts in Margin Money Deposit* ( *Pledged with Bank as Margin for Guarantees issued)		27,392,149 1,500,000	18,004,674 500,000
	TOTAL	28,896,763	18,524,402
SCHEDULE 8 : OTHER CURRENT ASSETS			
Income accrued Interest income accrued but not due		1,374,020 91,373	- 4,685
	TOTAL	1,465,393	4,685
SCHEDULE 9 : LOANS AND ADVANCES (Unsecured, considered good)			
a) Advance for Capital Expenditure		3,535,333	26,694,840
Advances recoverable in cash or in kind or for value to be received		8,437,490	10,134,490
c) Advance Income Tax less provision		6,670,774	3,851,352
d) Deposits	TOTAL	1,798,032 20,441,629	476,654 41,157,336
	TOTAL	=======================================	41,137,330
SCHEDULE 10 : CURRENT LIABILITIES Shreyas Shipping & Logistics Ltd			
(Business transfer Purchases Consideration) Sundry Creditors for Trade		- 119,107,013	59,436,974 58,190,079
(Dues to small Scale Induatrial Undertaking NIL Previous year NIL)			
Creditors for Expenses Other Liabilities		1,522,612 648,699	1,146,655 311,250
	TOTAL	121,278,324	119,084,958
SCHEDULE 11 : PROVISION			
Provision for Leave Encashment		854,214	543,953
	TOTAL	<u>854,214</u>	<u>543,953</u>
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## SCHEDULES TO PROFIT AND LOSS ACCOUNT

(AMOUNT IN RUPEES)

SCHEDULE 12 : OPERATING EARNINGS	Year ended 31.03.2007	Year ended 31.03.2006
DOMESTIC FREIGHT INCOME LINER INCOME EXPRESS CARGO INCOME	733,754,123 222,713,909 876,183	350,340,563 59,255,560
TOTAL	957,344,215	409,596,123
SCHEDULE 13: OTHER INCOME Interest on bank deposit	86,688	4,685
(TDS Rs 19454/- , Previous Year Rs NIL) Gains on exchange Rate Variation (Net)	2,756,188	757,978
TOTAL	2,842,876	762,663
SCHEDULE 14: OPERATING EXPENSES Terminal Handling Charges Domestic Transportation Expenses Other Domestic Expenses	71,573,088 146,098,474 54,082,423	45,152,420 49,168,545 9,259,717
Terminal Handling Charges Liner Other Liner Expenses Godown Rent	33,148,699 8,047,272 1,795,220	6,030,683 9,941,311 438,064
Container/Cargo Insurance Container Lease Rent	540,506 40,512,029	154,107 12,275,954
Other Operating Expenses	4,168,163	1,319,955
Expresss cargo Expenses Agency Fees	1,486,049 13,627,631	6,143,752
Brokerage / Commission Slot Charges	4,723,042 521,151,794	2,722,299 242,622,673
TOTAL	900,954,390	385,229,480
SCHEDULE 15 : ADMINISTRATION & OTHER EXPENSES Salaries and Other Allowances		
Salaries and Bonus	8,011,072	3,814,963
Contribution to Provident Fund and Gratuity  Staff Welfare	516,861 698,390	166,529 252,194
TOTAL	9,226,323	4,233,686
Postage,Telephone and Fax Travelling and Conveyance	871,483 1,442,070	388,638 323,278
Professional & Consultancy Fees	1,356,440	426,799
Insurance Expenses Gifts & Presents	115,135 31,067	110,200 25,869
Rent	1,149,438	351,300
Director Sitting Fees Rates and Taxes	40,000 113,129	- 7,248
Donation Donation	300,000	
Miscellaneous Expenses Preliminary Expenses Written off	5,197,005 	1,809,459 6,815
TOTAL	19,842,090	7,683,292
SCHEDULE 16: INTEREST		
On Loans for Fixed Periods	6,144,603	1,858,311
TOTAL	6,144,603	1,858,311

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#### **SCHEDULE 17: NOTES TO THE ACCOUNTS**

SIGNIFICANT ACCOUNTING POLICIES

#### (i) Accounting basis and convention

The Financial Statements are prepared under the historical cost convention on an accrual basis and comply with Section 211 (3C) of the Companies Act. 1956.

#### (ii) Fixed Assets

Fixed Assets are stated at cost of acquisition less accumulated depreciation. Cost of acquisition is inclusive of freight, duties, levies and any directly attributable cost of bringing the assets to their working condition for intended use. When assets are retired or otherwise disposed off, the cost of such assets and related accumulated depreciation are removed from the accounts. Any profit or loss on retirement or other disposal is reflected in profit and loss account.

#### (iii) Depreciation

Depreciation on Fixed Assets has been provided on straight line method at the rates and in the manner prescribed in Schedule XIV to the Companies Act, 1956.

Depreciation on leasehold improvements is provided on the basis that the leases would be renewed consistent with past practice.

#### (iv) Foreign Exchange Transactions

- Transactions in foreign currencies are recorded at standard exchange rates prevailing in the respective months of the relevant transactions. The realized exchange gains or losses are recognized in the Profit and Loss Account or adjusted to carrying cost of capital assets depending upon the nature of transactions.
- Monetary Assets and Liabilities denominated in foreign currency are translated at the year end exchange rates. The resultant gain or loss on such translation is recognized in the Profit and Loss Account except that pertaining to capital assets which are adjusted to their carrying cost in terms of schedule VI to the Companies Act, 1956.

#### (v) Revenue Recognition

- All Income and expenditure are accounted for, on accrual basis other than interest on overdue bills which is accounted on receipt
- Operating Income represent freight earnings. Freight income is recognized once the ship calls on the port of delivery.
- Income and Expenses relating to unfinished legs of voyages as at the date of Balance Sheet are carried forward and included under Current Liabilities and Current Assets respectively.

#### (vi) Retirement Benefits

Contributions to the Provident Fund are made to Provident Fund Organization and charged to the profit & loss account. Contributions to gratuity are made to Life Insurance Corporation of India in accordance with the terms of Group Gratuity scheme based on actuarial valuation done by them.

Provision for leave encashment is provided based on actual workings for eligible leave standing to the credit of employees at period end.

#### (vii) Taxation

Provision for tax is made as per Income Tax Act, 1961. Deferred tax resulting from difference between book and tax profit is accounted for at the current rate of tax, to the extent the timing differences are expected to crystallize.

#### (viii) Asset Impairment

The company reviews the carrying values of tangible and intangible assets for any possible impairment at each Balance Sheet date. Impairment loss, if any, is recognized in the year in which impairment takes places.

#### (ix) Provisions and Contingent liabilities

Provisions are recognised when there is a present obligation as a result of past events where it is probable that there will be outflow of resource to settle the obligation and when a reliable estimate of the amount of the obligation can be made. When any such present obligation can not be measured or where a realistic estimate of the obligation cannot be made Contingent liabilities are recognised.

Contingent liabilities are also recognised when there is a possible obligation arising from past events due to occurrence or non-occurrence of one or more certain future events not wholly within the control of the company.

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#### 17. NOTES ON ACCOUNTS

- 1. Information pursuant to para 4-D, clauses a,b,c and e of Part II of Schedule VI of the Companies Act, 1956 has not been given as an exemption has been granted by the Department of Company Affairs Vide Order No 46/48/2007-CL-III dated 1st June, 2007.
- 2. Foreign Currency exposures not hedged by derivative instrument.

(Amount in equivalent US Dollar)

Particulars	Year ended 31.03.2007	Year ended 31.03.2006
a) Receivables	1,84,611	74,905
b) Payables	41,030	2,973

## 3. Working for Earnings per share

Particulars	Year ended 31.03.2007	Year ended 31.03.2006
Weighted average number of Equity shares	1047945	361918
Nominal value Per Share	Rs. 10/-	Rs. 10/-
Profit after Tax	Rs.1,66,88,761/-	Rs.88,66,239/-
Earnings Per Share (Basic & Diluted)	Rs. 15.93/-	Rs. 24.50/-

#### 4. Deferred Tax

(Amount in Rupees)

Particulars	Year ended 31.03.2007	Year ended 31.03.2006
Deferred Tax Liabilities		
Timing Difference on Depreciation	53,75,000	23,60,000
Less:		
Deferred Tax Assets		
Timing differences on Leave encashment & Preliminary Expense	2,90,000	1,86,000
Net Deferred Tax Liability	50,85,000	21,74,000

5. Loans and advances include the following dues from companies under the same management

(Amount in Rupees)

Particulars	Year ended 31.03.2007	Year ended 31.03.2006
Relay Shipping Agency Ltd.	NIL	69,97,155
Orient Express Ship Management Ltd.	5,000	5,000

6 AUDITORS REMUNERATION (included in Administration & Other expenses -Schedule 15)

(Amount in Rupees)

Particulars	Year ended 31.03.2007	Year ended 31.03.2006
(I) As Auditors (including Service Tax )	3,37,080	1,12,240
(ii) In other capacity ( including Service Tax )		Nil
a) Tax Audit Fees	95,476	Nil
b) Fees for Certification.	18,836	Nil

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( AMOUNT IN RUPEES)

		AS AT 31.03.2007	AS AT 31.03.2006
7.	CONTINGENT LIABILITIES		
	a) Bank Guarantees issued to Customers.	15,00,000	NIL
	b) Estimated amount of contract on Capital Account not provided for.	1,02,76,117	NIL

#### 8. **Segment Reporting**

The company's business is only in one segment namely Logistics.

#### 9. **Accounting for Lease**

- The Company has taken Containers on Cancelable Operating Lease and the lease rental of Rs.405,12,029/- (P.Y Rs 1,22,75,954) is charged to the Profit and Loss account.
- The Company has taken Vehicles on Cancelable Operating Lease and the lease rental of Rs. 7,71,015/- (P.Y Rs.2,24,680) is charged to the Profit and Loss account.
- 10. Prior Period Expenses Rs 20,83,501/-represent differential operating expenses incurred by clearing agents and agency commission upto the period 31st March,2006 not provided for in the earlier year.
- 11. Related Party Transactions (Refer Annexure 1)
- 12. Previous years figures have been regrouped/recast wherever necessary to confirm to the current year's classifications.

Previous year figures are only for eight months commercial operation and hence as such are not comparable with the current year



#### 11) RELATED PARTY TRANSACTIONS (as on 31.03.07)

Annexure - 1

(Rs. In '000)

				(110. 111 000)	
TRANSACTION	Holding company *	Other related parties*	Total as at 31.03.07	Total as at 31.03.06	
		parties	31.03.07	31.03.00	
Service / freight income received					
Haytrans (India) Ltd	-	2	2	1,181	
Haytrans (Lanka) Pvt. Ltd	-	44	44	-	
Transworld Shipping Services (I) pvt ltd	-	1,050	1,050	-	
Transworld Logistics Pvt Ltd	-	231	231	-	
Agency Fees/Brokerage paid.					
Relay Shipping Agency Ltd.	-	8,655	8,655	3,669	
Crescent Shipping Agency (India) Ltd.	-	1,038	1,038	423	
Clarion Solutions Ltd	-	-	-	1,526	
Clarion shipping agency ( pvt) Ltd Colombo	-	690	690	319	
Albatross shipping pvt ltd	-	8	8	=	
Transworld Logistics Pvt Ltd	-	-	-	125	
Seabridge Shipping Co LLC	=	29	29	-	
Donation paid					
Sivaswamy Memorial Charitable Trust	-	300	300		
Rent paid					
Sivaswamy Holdings Pvt. Ltd	-	1,100	1,100		
Container charges paid		.,	.,		
Haytrans (India) Ltd	_	8	8		
Admec Logistics Ltd	<u>-</u>	1,867	1,867	522	
Transporation charges paid		1,007	1,007	OLL	
Admec Logistics Ltd	-	1,943	1,943		
Olah ahanna malid					
Slot charges paid		F F00		4.450	
Orient Express Lines Ltd , Mauritius	-	5,583	5,583	4,159	
Shreyas Shipping & Logistics Ltd	515,522	-	515,522	237,076	
Allotment of Equity shares	00.000		22.222	4.500	
Shreyas Shipping & Logistics Ltd	20,000	-	20,000	4,500	
Acquisition of Business on Transfer basis				74.000	
Shreyas Shipping & Logistics Ltd	-	-	-	74,029	
Repayment of Purchase consideration					
for business transfer					
Shreyas Shipping & Logistics Ltd	59,437	-	59,437	-	
Purchase of Containers					
Transworld Logistics Pvt Ltd	-	21,220	21,220	-	
Interest paid on loan taken			-		
Shreyas Shipping & Logistics Ltd	4,148	=	4,148	1,847	
Loan taken					
Shreyas Shipping & Logistics Ltd	8,800	-	8,800	28,000	
Repayment of Loan taken					
Shreyas Shipping & Logistics Ltd	28,000	-	28,000	-	
Security deposit given					
Transworld Management Consultancy Pvt Ltd	-	72	72	-	
Outstanding balances pertaining to related parties as a	t 31st March, 2007 (In Rs.'000)				
Nature of balance	Holding	Other	Total	Total	
	company*	related	as at	as at	
		parties*	31.03.07	31.03.06	
Debit balances due to company	_	9,590	9,590	8,502	
Credit balances due from company	89,981	4,170	94,150	138,397	
Loan from Holding Company	8.800	٠,١/٠	8,800	28,000	
Loan from Froming Company	0,000		0,000	20,000	

Note: 1) Figures have been adjusted for exchange rate variations.
2) Reimbursement of expenses incurred by/to Group Companies is not included here.

#### \* Names of related parties

Nature of relationship	Name of the related party
Holding company	Shreyas Shipping & Logistics Ltd.
Other related parties	Transworld Shipping Services (I) Pvt. Ltd.
	Orient Express Lines Ltd., Mauritius
	Sea Bridge Shipping L.L.C
	Crescent Shipping Agency (India) Ltd.
	Sivaswamy Holdings Pvt. Ltd.
	Transworld Logistics Pvt. Ltd.
	Transworld Management Consultancy Pvt Ltd
	Albatross Shipping Pvt. Ltd.
	Admec Logistics Ltd.
	Clarion Shipping Agency Pvt. Ltd. Colombo
	Relay Shipping Agency Ltd.
	Haytrans (India) Ltd.
	Sivaswamy Memorial Charitable Trust
	Clarion Solutions Ltd.

SIGNATURES TO SCHEDULES 1 TO 17

FOR AND ON BEHALF OF THE BOARD

S. Ramakrishnan

Chairman

For Sridhar & Santhanam **Chartered Accountants** 

S. Ramakrishnan V. Ramnarayan Partner Director M.No. 18967

Place : Mumbai Place : Mumbai Date: 1st June, 2007 Date: 1st June, 2007 Namrata Malushte Company Secretary



# Additional information under Part IV of Schedule VI to the Companies Act, 1956 Balance Sheet Abstract and Company's General Business Profile.

1	Registration details	
	Registration No.	77152
	State Code	11
	Balance Sheet Date	31/03/2007
II	Capital raised during the year	Amount (Rs. in '000)
	Public Issue	Nil
	Rights Issue	Nil
	Private Placement	20000
Ш	Position of Mobilization and Deployment of Funds	Amount (Rs. in '000)
	Total Liabilities	114340
	Total Assets	114340
	Source of Funds	
	Share Capital	25000
	Reserves & Surplus	25455
	Secured Loans	50000
	Unsecured Loans	8800
	Deferred Tax Liability	5085
	Application of Funds	
	Net Fixed Assets	102322
	Investments	NIL
	Net Current Assets	12018
	Misc. Expenditure	NIL
	Accumulated losses	NIL
IV	Performance of the Company	
	Turnover (Including other income)	960187
	Total Expenditure	931294
	Profit/(Loss) before Tax	28893
	Profit/(Loss) after Tax and prior period item	16689
	Profit/(Loss) after Exceptional Items	16689
	Balance available to Equity Shareholders	16689
	Earning per share including Exceptional Items ( Rs.)	15.93
	Earning per share excluding Exceptional items (Rs.)	15.93
	Interim Equity Dividend Rate %	NIL
	Final Equity Dividend rate%	NIL
٧	Generic Names of three Principal products/Services of the Company	
	Item Code No. (ITC Code)	Nil
	Product description	Nil
	FOR AND ON BEHALF OF THE BOARD	

S. Ramakrishnan

Chairman

**V. Ramnarayan** Director

Namrata Malushte Company Secretary

Place : Mumbai Date : 1st June, 2007

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## CASH FLOW FOR THE YEAR ENDED 31ST MARCH, 2007

	Particulars	As at 31st March, 2007	As at 31st March, 2006
A	Cashflow from operating activities Net profit/ ( Loss) Before tax Adjusted for:	28,892,614	13,645,214
	Depreciation Amortisation of misc expenses Interest Expenses Exchange Loss/(Gain) on Current Assets & Liabilities	4,353,394 — 6,144,603 (2,756,188)	1,942,490 6,815 1,858,311 (757,978)
	Operating Profit Before Working Capital changes (a)	36,634,423	16,694,852
	Adjustments for in Working Capital increase (Decrease) in in Current Assets Sundry Debtors Margin money deposits Other Current assets Loans & Advances	37,863,571 1,000,000 1,460,708 (375,622) 39,948,657	45,483,199 500,000 4,685 10,611,145 56,599,029
	Less: Increase/(Decrease ) in Current Liabilities & Provisions	53,429,826	60,185,237
	Net increase/(Decrease) in working Capital (b) Cash Generated from Operations (a) - (b)= ( c ) Less: Taxation Less: Prior period expenses	(13,481,169) 50,115,592 10,028,774 2,083,501	(3,586,208) 20,281,060 6,456,326
	NET CASH FROM OPERATING ACTIVITIES (A)	38,003,317	13,824,734
В	Cash flow from investing activities Addition to Fixed Assets including capital advances	(16,605,567)	(87,036,658)
	NET CASH FROM INVESTING ACTIVITIES (B)	(16,605,567)	(87,036,658)
С	Cash Flow from Financing Activities Proceeds / (Repayment) of Borrowings (Net) Issue of Equity Share Deferred Payment credit for purchase consideration Interest Expenses Exchange Gain/(Loss) on current Assets & Liabilities	30,800,000 20,000,000 (59,436,974) (6,144,603) 2,756,188	28,000,000 4,500,000 59,436,974 (1,858,311) 757,978
	NET CASH FROM FINANCING ACTIVITIES (C)	(12,025,389)	90,836,641
	NET CHANGES IN CASH & CASH EQUIVALENT (A+B+C)	9,372,361	17,624,717
	CASH & CASH EQUIVALENTS - OPENING BALANCE ADD : NET CHANGES IN CASH & CASH EQUIVALENT AS ABOVE CASH & CASH EQUIVALENTS - CLOSING BALANCE	18,024,402 9,372,361 27,396,763	399,685 17,624,717 18,024,402
	CLOSING CASH & CASH EQUIVALENTS CONSIST ( Refer Schedule 7 ) CASH ON HAND BALANCE WITH SCHEDULED BANK IN CURRENT ACCOUNT	4,614 27,392,149	19,728 18,004,674
	TOTAL	27,396,763	18,024,402
	Notes:		
1) 2)	The above statement has been prepared in indirect method  Cash and Cash equivalents include cash and bank balance except Margin money C	)enosits	

2) Cash and Cash equivalents include cash and bank balance except Margin money Deposits.

AS PER OUR REPORT ATTACHED

FOR AND ON BEHALF OF THE BOARD

For Sridhar & Santhanam **Chartered Accountants** 

S. Ramakrishnan Chairman

S. Ramakrishnan

Partner M.No. 18967

Place : Mumbai Date : 1st June, 2007

Place : Mumbai Date: 1st June, 2007

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Notes

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## ATTENDANCE SLIP

Registered office: 1110/1111 Embassy Centre, Nariman Point, Mumbai - 400 021

I/We hereby record my/our presence at the Nineteenth Annual General Meeting of the Company held at Nehru Centre Auditorium, Discovery of India Building, Nehru Centre, Dr. Annie Besant Road, Worli, Mumbai 400 018 on Saturday, 21st July, 2007 at 11:00 a.m.

NAME & ADDRESS OF THE SHARE HOLDER (IN BLOCK LETTERS)

L.F. NO.

NO. OF SHARES HELD

\*D.P. Id No. \*Client Id No.

#### SIGNATURE/NAME OF THE SHAREHOLDER OR THE PROXY ATTENDING THE MEETING

If Shareholder, please sign here	If Proxy, please sign here				
Name	Name				

#### Notes:

- 1. Your are requested to sign and hand this over at the entrance.
- 2. If you intend to appoint a proxy to attend the meeting instead of yourself, the proxy form must be deposited at the Registered office of the Company at 1110/1111 Embassy Centre, Nariman Point, Mumbai - 400 021 not less than 48 hours before the time for holding the
- 3. If you are attending the meeting in person or by proxy, your copy of the Balance Sheet may please be brought by you/your proxy for reference at the meeting.
- \* In case of dematerialised shares.

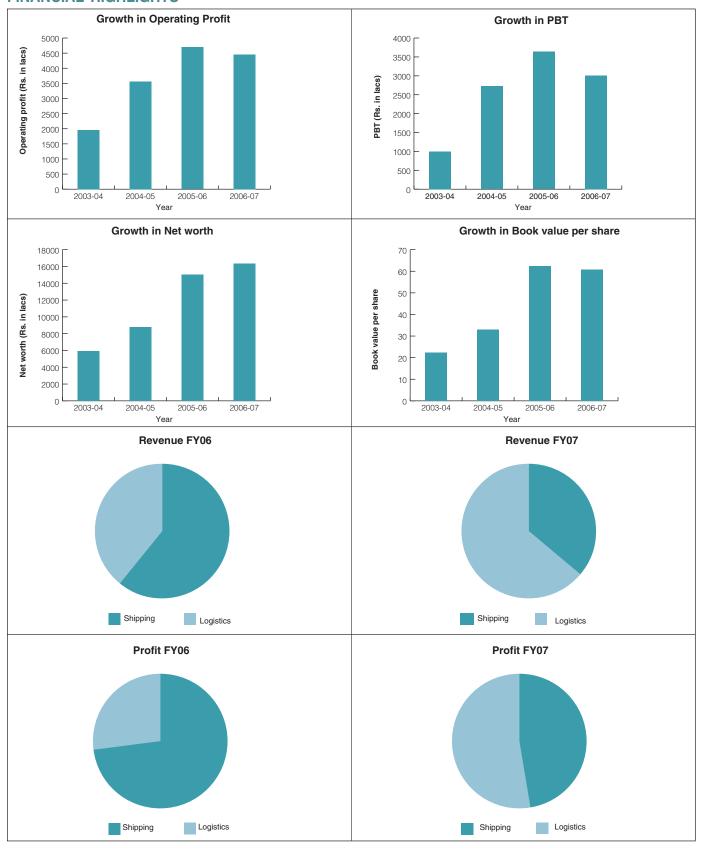


**PROXY FORM** 

shipping & logistics ltd					
Registered office : 1110/1111 Embassy Centre, Narima	an Point, Mumbai - 400 021				
	ofbeing a Member/Members of the above named Company				
	of				
in the district of	or failing him				
of in the district of	ofas my/our proxy to attend and vote for me/us and				
on my/our behalf at the Nineteenth Annual General Methereof.	eting of the Company to be held on Saturday, 21st July, 2007 and at any adjournmen  Please Affix Re.1/-				
Signed this day of					
Registered Folio :	Notes:				
DPID No.:	<ol> <li>The Proxy form must be deposited at the Registered Office of the Comp.</li> <li>at 1110/1111 Embassy Centre, Nariman Point, Mumbai - 400 021, not I</li> </ol>				
Client ID No.:	than 48 hours before the time for holding the Meeting.				
No. of Shares :	<ol> <li>This form is to be used           <sup>* in favour of * against*</sup> the resolution. Unless otherwise directed the Proxy will act as he thinks fit.</li> </ol>				
	* strike out whichever is not applicable.				



## FINANCIAL HIGHLIGHTS





## FINANCIAL HIGHLIGHTS

(Rs. in Lacs except where stated otherwise)

Particulars	1997-98*	1998-99#	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06**	2006-07**
Operating Earnings	17,544.36	5,741.10	10,544.32	6,674.57	6,492.67	6,757.39	7,689.86	9,683.74	14136.35	17911.46
Other Income	84.40	6.57	91.12	147.17	116.14	147.92	693.08	82.22	373.29	571.12
Total Income	17,628.76	5,747.67	10,635.44	6,821.74	6,608.81	6,905.31	8,382.94	9,765.96	14509.64	18482.58
Operating Expenses	14,898.85	4,470.81	9,917.71	4,769.91	4,768.15	5,252.90	5,925.77	5,772.37	9,285.73	13187.27
Administration & Other Expenses	502.42	296.79	297.56	486.43	305.76	371.09	493.03	462.22	527.06	838.16
PBIDT	2,136.49	980.07	420.17	1,565.40	1,534.90	1,281.32	1,964.14	3,567.37	4,696.85	4457.15
Interest	977.71	421.09	681.14	679.16	569.10	273.91	174.65	85.44	193.12	485.81
PBDT	1,158.78	558.98	(260.97)	886.24	965.80	1,007.41	1,789.49	3,481.93	4,503.73	3971.34
Depreciation	762.15	300.94	607.73	610.10	605.58	666.96	786.93	756.70	865.60	963.23
PBT	396.63	258.04	(868.70)	276.14	360.22	340.45	1,002.56	2,725.23	3,638.13	3008.11
Tax	41.65	27.75	_	2.79	53.55	278.19	271.77	29.77	115.50	296.77
PAT (including exceptional & prior year item)	354.98	230.29	(868.70)	273.35	306.67	106.53	730.79	3,573.68	3,522.63	3119.15
Share Capital	1,982.42	1,982.42	1,982.42	1,982.42	1,982.42	3,282.42	3,282.42	3,282.42	3,495.75	3495.75
Reserves & Surplus	3,018.81	3,095.07	2,226.36	2,390.48	2,623.64	2,303.86	2,632.94	5,503.25	11,563.46	12864.30
Net Worth	5,001.23	5,077.49	4,208.78	4,372.90	4,606.06	5,586.28	5,915.36	8,785.67	15,059.21	16360.05
Loan Funds	7,067.93	6,277.15	5,835.31	5,139.88	5,271.75	4,760.51	1,582.24	2,624.74	2,647.36	15893.08
Fixed Assets (Net) (including Capital work-in-progress)	9,996.25	9,796.09	9,262.00	8,668.44	9,392.09	10,209.73	7,945.95	10,121.12	11,343.24	26866.11
Investments	69.17	69.17	40.33	14.63	223.75	224.51	14.05	3.11	4,322.41	2097.14
Net Current Assets	1,664.12	1,226.58	(263.49)	205.43	106.97	84.47	152.46	1,286.18	2,062.66	3340.73
EPS (Annualised) (Rs.) (excluding exceptional items)	1.19	2.32	_	1.38	1.55	0.24	3.02	12.87	16.92	11.69
Debt Equity Ratio	1.41	1.24	1.39	1.17	1.14	0.85	0.27	0.30	0.18	0.97
Dividend Per Equity Share (Rs.)	1.00	0.70	_	0.50	0.60	-	1.20	2.00	2.20	2.20
Book Value per share (Rs.)	25.23	25.61	21.23	22.06	23.23	21.62	22.45	32.88	62.29	60.10

<sup>\*</sup> For 18 months

<sup>#</sup> For 6 months

<sup>\*\*</sup> Consolidated figures have been presented